



Staff Report

TO: City Council

FROM: Kari Mendoza, Administrative Services Director
Jaime Salas, Information Technology Manager

DATE: November 18, 2025

SUBJECT: Award a Professional Services Agreement to Vector Resources, Inc. for the Architecture and Installation of the New Integrated Alarm System City-Wide

Description: Award a multi-year contract for the design and installation of the Verkada integrated alarm solution city-wide to Vector Resources, Inc. in an amount not-to-exceed \$816,536.05 – Capital Improvement Project IT25-02.

Background and Analysis:

On April 22, 2025, staff released a Request for Proposal (RFP) for the architecture and installation services for the new integrated alarm system solution city-wide. The scope of the work included the development of full plans, specifications and estimated costs for access controls, burglary alarm, cameras, monitoring, support and maintenance, and other construction related services.

The purpose of this project is to implement a unified security solution that will support all City staff located in these municipal buildings. This new system will replace the City's aging integrated alarm infrastructure with advanced, up-to-date security technology. By adopting this solution, the City will benefit from centralized management of all security systems, allowing for streamlined oversight and administration. Additionally, the new system will seamlessly integrate with the Police Department's recently implemented security camera platform, enabling all cameras and security controls to be managed through a single, comprehensive management console.

The following seven (7) bids were received on time on the due date of June 2, 2025.

- AM-TEC TOTAL SECURITY Inc.
- Bay Alarm
- Bell Mountain Enterprises
- DataStream Technology Consulting
- Everon LLC

- SSD Alarm
- Vector Resources, Inc.

Staff reviewed all proposed bids and scored based on the following 4 categories:

- Understanding of the scope of services - 20 points
- Related experience and skills demonstrated – 30 points
- Approach to performing this type of service – 40 points
- Cost and cost effectiveness – 10 Points

Of the seven proposed bids, only two correctly provided a 5-year agreement plan that was requested under section 6 (Term) of the Request for Proposal (RFP) document. The following are the initial fees submitted by the two qualified proposed bidders:

DataStream Technology Consulting	\$1,026,911.27
Vector Resources, Inc.	\$816,536.05

After reviewing and scoring, staff concluded that Vector Resources Inc. was the most suitable partner for this project.

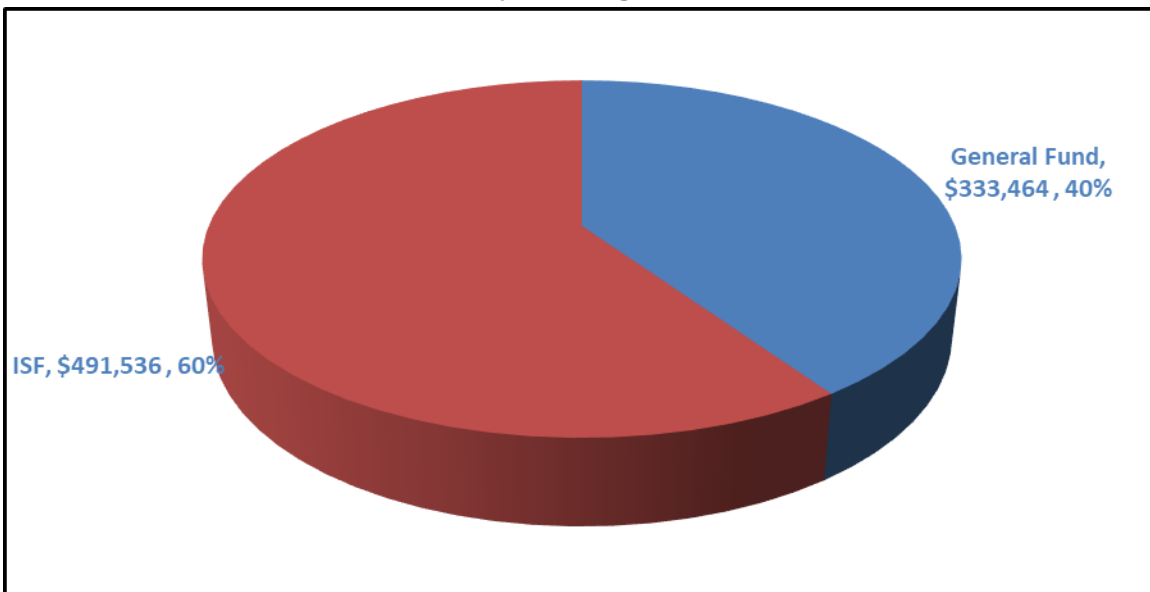
Fiscal Impact:

The funding for this multi-year contracted project is included in the previously adopted amended CIP at tonight’s meeting. The cost to prepare this staff report is estimated to be \$150.00. The following is an account summary for the Project with Vector Resources Inc, funds included.

CIP IT25-02 Integrated Alarm and Camera System Project Funding Summary

Estimated Total Project Budget= \$825,000

Current Project Budget= \$825,000



CIP IT25-02 Integrated Alarm and Camera System Project Budget Summary

Project Component	Est. Total Budget	Current Budget	Paid to Date	Remaining Budget
Project Management				
Preliminary Services				
Environmental				
Design				
Permits				
Right-of-Way				
Construction				
Construction Management				
Equipment	\$825,000	\$825,000		\$825,000
Total	\$825,000	\$825,000	\$-	\$825,000

Recommended Action:

Authorize the City Manager to execute the agreement with Vector Resources, Inc., and all related documents with a total not-to-exceed cost of \$825,000.

Attachments:

- A. Updated Vector Resources Inc Detailed Pricing
- B. Vector Resource Bid Proposal