

## AGREEMENT FOR GENERAL SERVICES

THIS AGREEMENT FOR GENERAL SERVICES is made and effective as of the 18<sup>th</sup> day of November 2025, by and between the CITY OF BEAUMONT (“CITY”) whose address is 550 E. 6<sup>th</sup> Street, Beaumont, California 92223 and DEKRA-LITE IND. INC whose address is 3102 W Alton Ave, Santa Ana, California 92704 (“CONTRACTOR”).

### RECITALS

A. CONTRACTOR submitted a proposal (“Proposal”) in response to a Request for Proposals, attached hereto as **Exhibit “A”**, and CONTRACTOR’s Proposal is attached hereto as **Exhibit “B”** and made a part hereof by this reference; and

B. CITY desires to engage CONTRACTOR to provide the services provided for in the Proposals; and

### AGREEMENT

NOW, THEREFORE, in consideration of the foregoing Recitals and mutual covenants contained herein, CITY and CONTRACTOR agree as follows:

1. Term of Agreement. This Agreement is effective as of the date first above written and shall continue until completion of the services (“Services”) provided for in the Proposal. Contractor shall commence the Services on or around November 18, 2025, and shall complete the Services no later than November 18, 2028. Notwithstanding the foregoing, City may terminate this Agreement upon written notice to Contractor, provided it pays Contractor for all services provide prior to termination.

2. Associates and Subcontractors. CONTRACTOR may, at CONTRACTOR’s sole cost and expense, employ such competent and qualified independent associates, subcontractors and consultants as CONTRACTOR deems necessary to perform the Services; provided, however, that CONTRACTOR shall not subcontract any of the Services without the written consent of CITY.

3. Compensation.

3.01 CONTRACTOR shall be paid at the rates set forth in the Proposals. Notwithstanding anything in this Agreement to the contrary, total fees and charges paid by CITY to CONTRACTOR for the completion of the Services under this Agreement shall not exceed Two Hundred Sixty Thousand Dollars (\$260,000).

4. Obligations of CONTRACTOR.

4.01 In the event that the terms of the Proposal shall conflict with the terms of this Agreement, or contain additional terms other than the Services to be rendered and the price for the Services, the terms of this Agreement shall govern and said additional or conflicting terms shall be of no force or effect.

4.02 CONTRACTOR is responsible for paying, when due, all income and other taxes, fees and withholding, including withholding state and federal taxes, social security, unemployment and worker's compensation, incurred as a result of the compensation paid under this Agreement. CONTRACTOR agrees to indemnify, defend and hold harmless CITY for any claims, costs, losses, fees, penalties, interest, or damages suffered by CITY resulting from CONTRACTOR's failure to comply with this provision.

4.03 CONTRACTOR shall be solely responsible for obtaining Employment Eligibility Verification information from CONTRACTOR's employees, in compliance with the Immigration Reform and Control Act of 1986, Pub. L. 99-603 (8 U.S.C. 1324a), and shall ensure that CONTRACTOR's employees are eligible to work in the United States.

4.04 Drug-free Workplace Certification. By signing this Agreement, the CONTRACTOR hereby certifies under penalty of perjury under the laws of the State of California that the CONTRACTOR will comply with the requirements of the Drug-Free Workplace Act of 1990 (Government Code, Section 8350 et seq.) and will provide a drug-free workplace.

4.05 CONTRACTOR shall comply with all applicable local, state and federal laws, rules, regulations, entitlements and/or permits applicable to, or governing the Services authorized hereunder.

4.06 Contractor shall comply with all applicable laws and regulations relating to prevailing wages. Wage rates for this Project shall be in accordance with the "General Wage Determination Made by the Director of Industrial Relations Pursuant To California Labor Code, Part 7, Chapter 1, Article 2, Sections 1770, 1773 and 1773.1", for Riverside County.

5. Insurance. CONTRACTOR hereby agrees to be solely responsible for the health and safety of its employees and agents in performing the Services under this Agreement and shall comply with all laws applicable to worker safety including but not limited to Cal-OSHA. Attached hereto as **Exhibit "C"** are copies of Certificates of Insurance and endorsements as required by Section 6.02. Therefore, throughout the duration of this Agreement, CONTRACTOR hereby covenants and agrees to maintain insurance in conformance with the requirements set forth below. If existing coverage does not meet the requirements set forth herein, CONTRACTOR agrees to amend, supplement or endorse the existing coverage to do so. CONTRACTOR shall provide the following types and amounts of insurance:

5.01 Commercial general liability insurance in an amount of not less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate; CONTRACTOR agrees to have its insurer endorse the general liability coverage required herein to include as additional insured's CITY, its officials, employees and agents. CONTRACTOR also agrees to require all contractors and subcontractors to provide the same coverage required under this Section 6.

5.02 Business Auto Coverage in an amount no less than \$1 million per accident. If CONTRACTOR or CONTRACTOR's employees will use personal autos in performance of the Services hereunder, CONTRACTOR shall provide evidence of personal auto liability coverage for

each such person.

5.03 Workers' Compensation coverage for any of CONTRACTOR's employees that will be providing any Services hereunder. CONTRACTOR will have a state-approved policy form providing statutory benefits as required by California law. The provisions of any workers' compensation will not limit the obligations of CONTRACTOR under this Agreement. CONTRACTOR expressly agrees not to use any statutory immunity defenses under such laws with respect to CITY, its employees, officials and agents.

6. General Conditions Pertaining to Insurance Coverage

6.01 No liability insurance coverage provided shall prohibit CONTRACTOR from waiving the right of subrogation prior to a loss. CONTRACTOR waives all rights of subrogation against CITY regardless of the applicability of insurance proceeds and shall require all contractors and subcontractors to do likewise.

6.02. Prior to beginning the Services under this Agreement, CONTRACTOR shall furnish CITY with certificates of insurance, endorsements, and upon request, complete copies of all policies, including complete copies of all endorsements. All copies of policies and endorsements shall show the signature of a person authorized by that insurer to bind coverage on its behalf.

6.03. All required policies shall be issued by a highly rated insurer with a minimum A.M. Best rating of "A:VII"). The insurer(s) shall be admitted and licensed to do business in California. The certificates of insurance hereunder shall state that coverage shall not be suspended, voided, canceled by either party, or reduced in coverage or in limits, except after thirty (30) days' prior written notice has been given to CITY.

6.04 Self-insurance does not comply with these insurance specifications. CONTRACTOR acknowledges and agrees that that all insurance coverage required to be provided by CONTRACTOR or any subcontractor, shall apply first and on a primary, non-contributing basis in relation to any other insurance, indemnity or self-insurance available to CITY.

7. Indemnification.

7.01 CONTRACTOR and CITY agree that CITY, its employees, agents and officials should, to the extent permitted by law, be fully protected from any loss, injury, damage, claim, lawsuit, cost, expense, attorneys' fees, litigation costs, defense costs, court costs or any other costs arising out of or in any way related to the performance of this Agreement by CONTRACTOR or any subcontractor or agent of either. Accordingly, the provisions of this indemnity are intended by the parties to be interpreted and construed to provide the fullest protection possible under the law to CITY. CONTRACTOR acknowledges that CITY would not enter into this Agreement in the absence of the commitment of CONTRACTOR to indemnify and protect CITY as set forth herein.

a. To the fullest extent permitted by law, CONTRACTOR shall



defend, indemnify and hold harmless CITY, its employees, agents and officials, from any liability, claims, suits, actions, arbitration proceedings, administrative proceedings, regulatory proceedings, losses, expenses, damages or costs of any kind, whether actual, alleged or threatened, actual attorneys' fees incurred by CITY, court costs, interest, defense costs, including expert witness fees and any other costs or expenses of any kind whatsoever without restriction or limitation incurred in relation to, as a consequence of or arising out of or in any way attributable actually, allegedly or impliedly, in whole or in part to the performance of this Agreement. CONTRACTOR's obligation to defend, indemnify and hold harmless shall include any and all claims, suits and proceedings in which CONTRACTOR (and/or CONTRACTOR's agents and/or employees) is alleged to be an employee of CITY. All obligations under this provision are to be paid by CONTRACTOR as they are incurred by CITY.

b. Without affecting the rights of CITY under any provision of this Agreement or this Section, CONTRACTOR shall not be required to indemnify and hold harmless CITY as set forth above for liability attributable solely to the fault of CITY, provided such fault is determined by agreement between the parties or the findings of a court of competent jurisdiction.

8. Status of CONTRACTOR.

8.01 CONTRACTOR shall perform the Services in CONTRACTOR's own way as an independent contractor, and in pursuit of CONTRACTOR's independent calling, and not as an employee of CITY. However, CONTRACTOR shall regularly confer with CITY's City Manager as provided for in this Agreement.

8.02 CONTRACTOR agrees that it is not entitled to the rights and benefits afforded to CITY's employees, including disability or unemployment insurance, workers' compensation, retirement, CalPERS, medical insurance, sick leave, or any other employment benefit. CONTRACTOR is responsible for providing, at its own expense, disability, unemployment, workers' compensation and other insurance, training, permits, and licenses for itself and its employees and subcontractors.

8.03 CONTRACTOR hereby specifically represents and warrants to CITY that it possesses the qualifications and skills necessary to perform the Services under this Agreement in a competent, professional manner, without the advice or direction of CITY and that the Services to be rendered pursuant to this Agreement shall be performed in accordance with the standards customarily applicable to an experienced and competent professional rendering the same or similar services in the same geographic area where the CITY is located. Further, CONTRACTOR represents and warrants that the individual signing this Agreement on behalf of CONTRACTOR has the full authority to bind CONTRACTOR to this Agreement.

9. Miscellaneous Provisions.

9.01 This Agreement, which includes all attached exhibits, supersedes any and

all previous agreements, either oral or written, between the parties hereto with respect to the rendering of Services by CONTRACTOR for CITY and contains all of the covenants and agreements between the parties with respect to the rendering of such Services in any manner whatsoever. Any modification of this Agreement will be effective only if it is in writing signed by both parties. The Recitals to this Agreement are hereby incorporated herein by this reference.

9.02 CONTRACTOR shall not assign or otherwise transfer any rights or interest in this Agreement without the prior written consent of CITY. Unless specifically stated to the contrary in any written consent to an assignment, no assignment will release or discharge the assignor from any duty or responsibility under this Agreement.

9.03 If any legal action or proceeding, including an action for declaratory relief, is brought to enforce or interpret the provisions of this Agreement, the prevailing party will be entitled to reasonable attorneys' fees and costs, in addition to any other relief to which that party may be entitled.

9.04 This Agreement is made, entered into and shall be performed in the County of Riverside in the State of California and shall in all respects be interpreted, enforced and governed under the laws of the State of California.

9.05 CONTRACTOR covenants that neither it nor any officer or principal of its firm has any interest, nor shall they acquire any interest, either directly or indirectly, which will conflict in any manner or degree with the performance of their Services hereunder. CONTRACTOR further covenants that in the performance of this Agreement, no person having such interest shall be employed by it as an officer, employee, agent, or subcontractor.

9.06 Improper Consideration. CONTRACTOR shall not offer (either directly or through an intermediary) any improper consideration such as, but not limited to, cash, discounts, services, the provision of travel or entertainment, or any items of value to any officer, employee or agent of the CITY in an attempt to secure favorable treatment regarding this Agreement or any contract awarded by CITY. The CITY, by notice, may immediately terminate this Agreement if it determines that any improper consideration as described in the preceding sentence was offered to any officer, employee or agent of the CITY with respect to the proposal and award process of this Agreement or any CITY contract. This prohibition shall apply to any amendment, extension or evaluation process once this Agreement or any CITY contract has been awarded. CONTRACTOR shall immediately report any attempt by any CITY officer, employee or agent to solicit (either directly or through an intermediary) improper consideration from CONTRACTOR.

10. Prevailing Wages.

A. Contractor shall comply with all applicable laws and regulations relating to prevailing wages. Wage rates for this Project shall be in accordance with the "General Wage Determination Made By the Director of Industrial Relations Pursuant To California Labor Code, Part 7, Chapter 1, Article 2, Sections 1770, 1773 and 1773.1", for Riverside County. Wage rates shall conform with those posted at Beaumont City Hall and the Project site.

B. The following Labor Code sections are hereby referenced and made a part of this Agreement:

1. Section 1775 - Penalty for Failure to Comply with Prevailing Wage Rates.
2. Section 1777.4 - Apprenticeship Requirements.
3. Section 1777.5 - Apprenticeship Requirements.
4. Section 1813 - Penalty for Failure to Pay Overtime.
5. Sections 1810 and 1811 - Working Hour Restrictions.
6. Section 1776 - Payroll Records.
7. Section 1773.8 - Travel and Subsistence Pay.

*[signatures on following page]*



IN WITNESS WHEREOF, the parties hereby have made and executed this Agreement to be effective as of the day and year first above-written.

**CITY:**

CITY OF BEAUMONT

**CONTRACTOR:**

DEKRA-LITE IND. INC

By: \_\_\_\_\_

Mike Lara, Mayor

By: [Signature]

Print Name: Heetzler, Charlene

Title: ~~Owner/President~~ V.P. Board of Directors

Date: \_\_\_\_\_

Date: 11/4/15

**EXHIBIT "A" to General Services Agreement**

**Request for Proposals**



**Website:**  
www.beaumontca.gov

**Address:**  
550 E. 6<sup>th</sup> Street  
Beaumont, CA 92223

**Phone:**  
951.769.8520

# Request for Proposals For Design, Printing, Installation, and Removal of Event Banners, and/or Installation, Removal, and Storage of Holiday Decorations

## CRITICAL DATES

|                                    | <b>Date</b>             |
|------------------------------------|-------------------------|
| RFP Issued                         | June 25, 2025           |
| Questions Due                      | 12 pm PST July 09, 2025 |
| Responses to questions provided by | July 16, 2025           |
| Submittals Due                     | 12 pm PST July 25, 2025 |

### **Contact:**

Raveena Chara, Procurement Contract Specialist  
550 E. 6th Street - Beaumont, California 92223  
[Rchara@beaumontca.gov](mailto:Rchara@beaumontca.gov)

### **RFP Available**

Planet Bids Portal at  
<https://vendors.planetbids.com/portal/66785/bo/bo-search>



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## Introduction

The City of Beaumont (City) is seeking proposals from qualified proposers (Contractor) to interested in providing the City with procurement, installation, removal, maintenance and storage services as they relate to event banners and/or holiday décor in the City of Beaumont (“BID”). The objective of this Request for Proposal (“RFP”) solicitation is to identify the most qualified proposer to provide these services over the course of a proposed five (5) year contract period.

Responses must conform to the requirements of this Request for Proposal (RFP). The City reserves the right to waive any irregularity in any proposal, withdraw or amend this RFP or reject any proposal that does not comply with this RFP or City policies. All services provided by the Contractor shall be performed by individuals who meet the qualifications, education, and certification/licensing requirements for the position. The successful Contractor shall also have the resources to provide cost-effective and timely services, including providing customer service to the CITY.

Qualified Contractors that submit a proposal will be evaluated in accordance with the requirements defined within this RFP. The City reserves the right to waive any irregularity in any proposal, withdraw or amend this RFP or reject any proposal that does not comply with this RFP or City policies.

## Background

The City was incorporated in November 1912 and is located in the San Gorgonio Pass portion of western Riverside County. It is bounded on the west by Calimesa and unincorporated areas, on the north by unincorporated county areas (Cherry Valley), on the south by unincorporated county areas and the City of San Jacinto, and on the east by the City of Banning. The land area within the City’s boundary is approximately 30 square miles.

The City operates under a council-manager format of government which consists of a Mayor, Mayor Pro-Tem, three Councilmembers and the City Manager. The positions of Mayor and Mayor Pro-Tem are rotated among the elected Councilmembers. A City Clerk and Treasurer are elected positions, each for a four-year term. Regular City Council meetings are held on the first and third Tuesdays of each month.

## Additional Responsibilities

The Contractor shall be responsible for completing the specified services in accordance with the CITY’s General Services Agreement (GSA) by Independent Contractor, a sample of which is attached (Exhibit).

Contractor may be required to assume the storage, maintenance and installation of existing holiday decorations owned by the City.



## Term

The term of the agreement shall be determined upon the need for services and consistent with the City's policies. It is expected that the initial period of the contract will be three (3) years, with two one-year extensions as approved by the City Council, subject to agreement terms and the Beaumont Municipal Code.

## Proposal Requirements

Proposals shall clearly address all the information requested and describe the methodology to be used to accomplish each of the project tasks. Please note: this RFP cannot identify each specific, individual task required to successfully and completely implement this project. The CITY relies on the professionalism and competence of the selected Contractor to be knowledgeable of the general areas identified in the scope of services. The CITY will not approve addenda to the selected Contractor's agreement which do not involve a substantial change from the general scope of work identified in this RFP.

The proposal shall clearly address all the information requested herein. To achieve a uniform review process and obtain the maximum degree of comparability, it is required that proposals be organized and contain all information as specified below.

Contractors wishing to have their bid proposals considered for this project must submit completed, required forms as listed below and attached hereto. All forms should be signed by an authorized representative of the company and should be legible. Any Proposal submitted that does not include the required forms will not be considered.

A. Cover Letter: The RFP shall be transmitted with a cover letter that must be signed by an official authorized to bind the consultant contractually. The letter accompanying the RFP shall also provide the name, title, address, and telephone number of individuals with the authority to negotiate and contractually bind the consultant. The cover letter constitutes certification by the consultant that the consultant complies with nondiscrimination requirements of the State and Federal Government. An unsigned proposal or one signed by an individual unauthorized to bind the consultant may be rejected.

B. Introduction/Information: Introduction of the service proposal, including a statement of understanding for the types of services contemplated. Any participating firms and proposed sub-consultants shall be identified and included in the proposal (all sub-consultants must be approved by the City prior to signing the agreement with City). The participating firms need to provide clarity on which scopes of services (Weed abatement, Trash removal or Tree trimming) are they submitting a proposal on.

C. Scope of Services: Provide a description of the tasks, sub-tasks, and deliverables that will be provided. The Scope of Work Program should be presented in logical format that can be easily attached to the Professional Services Agreement. Any additional items not mentioned in Exhibit A- Scope of Services but required to obtain final approval, shall be included in the proposal as additional items for consideration. The fully recommended Scope of Services should be presented as an attachment to the proposal and shall be in a logical format that can be easily attached to the General Services Agreement (Exhibit F).

**City of Beaumont  
Request for Proposal**



D. Approach: The proposal should set forth a detailed work plan, including an explanation of the methodology and process for providing the services required in this RFP. Detailed project schedule, identifying all tasks and deliverables to be performed, durations for each task, and overall time of completion.

E. Firm Profile: Provide a description of the firm based off of the information requested below.

The following information should also be included:

- Name
- Street Address
- City, State, Zip Code
- Corporate Structure
- State/Country of Incorporation
- Website
- Contact Information

In addition, any participating firms and proposed subcontractors shall be identified and included in the proposal (all subcontractors must be approved by the City prior to signing the agreement with the City).

F. Location: Location of the principal office that will be responsible for the implementation of this contract.

G. References: at least three (3) references from previous cities, counties or other agencies for similar work completed within the last five (5) years, which include: name, address, contact person and phone number for the agency, length of time services were provided, staff assigned to each project by your firm, and a description of the services provided. All submitted materials shall become the property of the City of Beaumont.

H. Any other information which should be considered, such as any special services or customer service philosophy, which define your firm's practice.

I. Cost proposal: Submit the completed cost proposals attached with your proposal submission. Please note the proposed costs shall include full compensation for furnishing all labor, materials, supplies, tools, equipment, and incidentals necessary to complete all work contemplated and listed in the scope of services. This should include a not to exceed fee amount, fee schedule and hourly billable costs for the options discussed in Exhibit A- Scope of Services.



J. The firm will be required to maintain an active City of Beaumont Business License and professional liability insurance including general liability at a minimum of one million per occurrence, worker's compensation, and vehicle coverage including comprehensive and collision insurance naming the City of Beaumont as additional insured. The proposal shall state whether such license and insurance will be in force at time of contract execution.

## Response Submittal

All questions or requests for clarifications regarding this RFP shall be submitted on planetbids by 12:00 p.m. PST July 25, 2025.

***\*DUE DATE FOR QUESTIONS IS, July 25, 2025 BY 12:00 P.M.\****

Submit one (1) digital copy of proposal and one (1) digital copy of the cost proposal in PDF format on Planetbids in accordance with the proposal submission deadline, which is **13:00 pm PST on July 25, 2025**. Proposal must be titled "Proposal for Event Banners and Holiday Decoration rations" and the cost proposal must be titled "Cost proposal for Event Banners and Holiday Decoration services" All costs associated with preparation of any proposal shall be the sole responsibility of the proposer.

***\*DUE DATE FOR PROPOSALS IS July 25, 2025 BY 12:00 P.M.\****

**By proposing on this project, you indicate that you agree to all terms and conditions of the City's General Services Agreement, which is attached to this RFP as Exhibit F.**

No RFC or questions will be accepted after **12:00 p.m. on July 09, 2025**. All RFC responses will be posted on the CITY's Planet Bids Portal by end of day July 16, 2025.

No postmarked proposals will be accepted. Once submitted, proposals, including the composition of the consulting staff, cannot be altered without prior written consent of the CITY.

If prior to the date fixed for submission of Proposals, a prospective Company discovers any ambiguity, conflict, discrepancy, omission or other errors in this RFP or any of its appendices, exhibits or attachments, the Company shall immediately notify the City of such error in writing and request modification or clarification of the document. Modifications shall be made by written Addenda to the RFP.

If a Company fails to notify the City, prior to the date fixed for submissions of Proposals, of an error in the RFP known to the Company, or an error that reasonably should have been known to Junthe Company, the Company shall submit its Proposal at its own risk, and if the Company is awarded a Contract, it shall not be entitled to additional compensation or time by reason of the error or its later correction.

All communications regarding technical, scope, and/or project related questions and requests for clarifications, changes, exceptions, and deviations to the terms and conditions set forth in this RFP shall be submitted via "Q&A" through the City's Electronic Bidding System, Planetbids,



before the deadline and according to these specifications herein. Any and all other bidding communications shall only be with Raveena Chara, Procurement Contract Specialist, [rchara@beaumontca.gov](mailto:rchara@beaumontca.gov)

The Final day for receipt of questions from the Proposer shall be on or before the due date indicated in the RFP event schedule section below. To ensure fairness and avoid misunderstandings, all communications must be in written format and submitted only in the format set forth above. Any verbal communications will not be considered or responded to. All questions received by the due date will be logged and reviewed

## RFP Project Schedule

|                                    | Date                    |
|------------------------------------|-------------------------|
| RFP Issued                         | June 25, 2025           |
| Questions Due                      | 12 pm PST July 09, 2025 |
| Responses to questions provided by | July 16, 2025           |
| Submittals Due                     | 12 pm PST July 25, 2025 |

## Confidentiality

Prior to the proposal submittal deadline, all proposals will be designated confidential to the extent permitted by the California Public Records Act. After the proposal submittal deadline, all responses will be regarded as public records and will be subject to review by the public. Any language purported to render confidential all or portions of the proposals will be regarded as non-effective and will be disregarded.

## Amendments to Request for Proposals

The CITY reserves the right to amend the RFP by addendum prior to the final proposal submittal date. The addenda will be posted on the CITY's Planet Bids Portal:

<https://vendors.planetbids.com/portal/66785/bo/bo-search>

## City of Beaumont Rights and Options

This RFP does not commit the City of Beaumont to award a contract or to pay any cost incurred with the preparation of a proposal or contract for services described herein. The City may, in its sole discretion and without any obligation to act reasonably, reject any and all proposals, waive informalities and minor irregularities in any proposal reviewed, negotiate with any qualified source submitting a proposal, extend deadlines, and/or request additional information. Subsequent to negotiations, prospective trustees may be required to submit revisions to their proposals. The City may reject any proposal that does not conform to the instructions provided in this RFP. Additionally, the City reserves the right to negotiate all final terms and conditions of any proposal received before entering into final contract.

**City of Beaumont  
Request for Proposal**



The City reserves the right to postpone selection for its own convenience, to withdraw this RFP at any time, and to reject any and all proposals without indicating any reason for such rejection. As a function of the RFP process, the City of Beaumont reserves the right to remedy technical errors in response to the RFP and to modify the published scope of services and scope of work. Proposals submitted in response to the RFP will not be returned.

The City of Beaumont reserves the right to reject any or all responses, to waive any informality in any responses, and to select the vendor that best meets the City's needs.

There is no expressed or implied obligation for the City to reimburse responding Contractor s for any expenses incurred in preparing proposals in response to this request. Materials submitted by respondents are subject to public inspection under the California Public Records Act (Government Code Sec. 6250 et seq.) unless exempt. Any language purporting to render the entire proposal confidential or proprietary will be ineffective and will be disregarded.

All property rights, including publication rights of all reports produced by respondents in connection with services performed under this agreement will be vested in the City. In addition, respondents will not publish or release any of the results of its examination without the express written permission of the City.

Responses must be submitted no later than the date and time stated on this RFP. Responses shall be reviewed and rated as set forth in the Selection Process section of this RFP. The City will then determine which Contractor best meets the City's requirements.

During the evaluation process, the City reserves the right (where it may serve the City's best interest) to request additional information or clarification from respondents. At the discretion of the City, Contractor s submitting proposals may be requested to make oral presentations as part of the evaluation process.

The City reserves the right to retain all proposals submitted and to use any ideas in a proposal regardless of whether the proposal was selected. Submission of a proposal indicates acceptance by the Contractor of the conditions contained in this Request for Proposals, unless clearly and

specifically noted in the proposal as submitted and confirmed in the contract between the City and the Contractor selected.

The City reserves the right to negotiate final pricing with the most qualified Contractor. The City may invite selected Contractors to meet with the evaluation team at no additional cost to the City.

The City's standard Contract Services Agreement is included as a Exhibit . Upon award of the contract, it is expected that the successful proposer will accept the Agreement terms and conditions "as is" without modification. Any contract modifications are to be stated upfront, at the time of submittal.

Any costs incurred in the preparation of the response, presentation to the City, travel in conjunction with such presentations, or samples of items shall be the responsibility of the respondent. The City assumes no responsibility and no liability for costs incurred by respondents prior to issuance of a



contract.

The proposer shall furnish the City with such additional information as the City may reasonably require.

## **General Terms and Conditions**

### **FEDERAL, STATE, AND LOCAL LAWS**

The Contractor and all Subcontractors shall comply with all applicable Federal, State, and local laws, rules, ordinances, and regulations.

### **DRUG-FREE WORKPLACE REQUIREMENTS**

The Contractor shall comply with the requirements of the Drug-Free Workplace Act of 1990 (Government Code Sections 8350 et seq.).

### **AMERICANS WITH DISABILITIES**

The Contractor shall comply with the Americans with Disabilities Act (ADA) of 1990, which prohibits discrimination, as well as all applicable regulations and guidelines issued pursuant to the ADA.

### **NON-COLLUSION AFFIDAVIT**

All bids must be accompanied by a signed and notarized Non-Collusion Affidavit per the Public Contract Code Section 7106.

### **CITY OF BEAUMONT BUSINESS LICENSE**

The awarded Contractor and subcontractors shall be required to be licensed in accordance with Title 5 of the City of Beaumont Municipal Code, entitled "Business Taxes, Licenses and Regulations".

### **TERMINATION FOR CONVENIENCE**

City may terminate this Agreement upon written notice to contractor. Contractor shall be paid for all services provided through termination date.

### **INDEMNIFICATION**

CONTRACTOR and CITY agree that CITY, its employees, agents and officials should, to the extent permitted by law, be fully protected from any loss, injury, damage, claim, lawsuit, cost, expense, attorneys' fees, litigation costs, defense costs, court costs or any other costs arising out of or in any way related to the performance of this Agreement by CONTRACTOR or any subcontractor or agent of either. Accordingly, the provisions of this indemnity are intended by the parties to be interpreted and construed to provide the fullest protection possible under the law to CITY. CONTRACTOR acknowledges that CITY would not enter into this Agreement in the absence of the commitment of CONTRACTOR to indemnify and protect CITY as set forth herein.

a. To the fullest extent permitted by law, CONTRACTOR shall defend, indemnify and hold harmless CITY, its employees, agents and officials, from any liability, claims, suits, actions, arbitration proceedings, administrative proceedings, regulatory proceedings, losses, expenses, damages or costs of any kind, whether actual, alleged or threatened, actual attorneys' fees incurred by CITY, court costs, interest, defense costs, including expert witness fees and any other costs or expenses of any kind whatsoever without restriction or limitation incurred in relation to, as a consequence of or arising out of or in any way attributable actually, allegedly or impliedly, in whole or in part to the performance of this Agreement. CONTRACTOR's obligation to defend, indemnify and hold harmless shall include any and all claims, suits and proceedings in which CONTRACTOR (and/or CONTRACTOR's agents and/or



employees) is alleged to be an employee of CITY. All obligations under this provision are to be paid by CONTRACTOR as they are incurred by CITY.

b. Without affecting the rights of CITY under any provision of this Agreement or this Section, CONTRACTOR shall not be required to indemnify and hold harmless CITY as set forth above for liability attributable solely to the fault of CITY, provided such fault is determined by agreement between the parties or the findings of a court of competent jurisdiction.

#### PREVAILING WAGES

Contractor shall comply with all applicable laws and regulations relating to prevailing wages. Wage rates for this Project shall be in accordance with the “General Wage Determination Made by the Director of Industrial Relations Pursuant To California Labor Code, Part 7, Chapter 1, Article 2, Sections 1770, 1773 and 1773.1”, for Riverside County.

#### FAILURE TO COMPLETE PROJECT

Should Contractor fail to complete project in the manner provided in the Scope of Services, City may elect to terminate the Agreement and proceed with the work in any manner deemed proper by City. The cost to the City to complete the work shall be deducted from any sum due to Contractor under the Agreement and balance, if any, shall be paid to Contractor.

#### CONFIDENTIALTY

Prior to the proposal submittal deadline, all proposals will be designated confidential to the extent permitted by the California Public Records Act. After the proposal submittal deadline, all responses will be regarded as public record and will be subject to review by the public. Any language purported to render confidential all or portions of the proposals will be regarded as non-effective and will be disregarded.

#### NON-COMMITMENT TO CITY

The City reserves the right to reject any and all proposals and to waive informalities and minor irregularities in any proposal reviewed. The City may reject any proposal that does not conform to the instructions provided in this RFP. Additionally, the City reserves the right to negotiate all final terms and conditions of any proposal received before entering into final contract.

#### WITHDRAWAL OF RESPONSE

Respondents may withdraw their submitted Proposal by notifying the City either in writing or in person through an authorized representative at any time prior to the submittal deadline. Individuals making the

withdrawal shall provide evidence of serving as an authorized representative of the Respondent. Once Proposals are submitted, they become the property of the City and will not be returned to Respondents even when they are withdrawn from consideration.

Proposals may not be withdrawn or modified once the City has opened them after the submittal deadline indicated on the cover page of this Solicitation has passed, except for any request from the City for clarifying information nor request for documents during Contract negotiations.

#### CONFLICT OF INTEREST

The Consultant shall disclose any personal or professional financial, business, or other relationships with the City that may have an impact on the outcome of this contract or any resulting project. The consultant shall also list current clients who may have a financial interest in the outcome of this contract.

#### PROPOSAL INFORMALITIES OR DEFECTS



The City of Beaumont reserves the right to waive any informality or technical defect in a proposal and to accept or reject, in whole or in part, any or all proposals and to seek new RFP's, as best serves the interests of the City.

**PROPOSALS TO REMAIN OPEN**

Firms responding to this RFP shall guarantee that all contents of their proposal shall be valid for a period of 120 calendar days from the due date of proposals.

**SIGNED PROPOSAL AND EXEMPTIONS**

Submission of a signed proposal will be interpreted to mean that the firm responding to this RFP has hereby agreed to all the terms and conditions set forth in all the sheets which make up this Request for Proposals. Exceptions to any of the requirements contained in the RFP documents will not be accepted.

**Conflict of Interest**

The Contractor shall disclose any personal or professional financial, business, or other relationships with the CITY that may have an impact on the outcome of this contract or any resulting project. The Contractor shall also list current clients who may have a financial interest in the outcome of this contract.

**Proposal Evaluation/Selection**

The City intends to evaluate the proposals based upon the scope of services presented in response to the RFP. The following general selection criteria will be used to evaluate each proposal:

The CITY intends to engage the most qualified Contractor available who demonstrates a thorough understanding of the CITY's needs. CITY staff will use the following criteria to evaluate the proposals:

| <b>Criteria</b>  | <b>Points</b> |
|--|---------------|
| Experience of the Proposer, including references and project history | 20            |
| Proposer's demonstrated ability to perform the requested services    | 20            |
| Subject matter expertise and qualifications                          | 20            |
| The proposed project costs   | 40            |
| <b>Total</b>   | <b>100</b>    |

The CITY may request a qualification interview with the highest-ranked Contractor(s) prior to determining the final ranking. This selection will be conducted according to the CITY's adopted procedures. The CITY may select multiple Contractors and enter into negotiation. The CITY reserves the right to reject any and all proposals.



## Exhibits

- A. Exhibit A- Scope of Services
- B. Exhibit B - Sample General Services Agreement (GSA)

----- END OF REQUEST FOR PROPOSAL -----

**EXHIBITS TO FOLLOW**

A small, handwritten mark or signature in the bottom right corner of the page, consisting of a few cursive loops.

**EXHIBIT "B" to General Services Agreement**

**Contractor's Proposal**





City of Beaumont, CA.  
RFP

**And Addendum Acknowledgement**

**Design, Printing, Installation, and Removal of Event  
Banners, and/or Installation, Removal, and Storage of  
Holiday Decorations with Pricing**

**July 25, 2025**

**Nicole Santarelli**

*National Commercial Project Account  
Executive*

[NicoleS@dekra-lite.com](mailto:NicoleS@dekra-lite.com)

714-436-0704

[www.dekra-lite.com](http://www.dekra-lite.com)





X



## RFP for Printed Banner and Holiday Decorations Program

Dear City of Beaumont, CA., Raveena Chara, and the Mayors Office:

Thank you for including Dekra-Lite in your RFP for Printed Banner and Holiday Decorations Program.

We are 75 employee strong ESOP; As employee owners', we provide loyalty, collaboration and have a passion for the Holidays and Banner Programs!

Our biggest priority is your satisfaction. Our business is you!

*We have significantly discounted the New Banners and the New Holiday décor pricing in this RFP to be competitive and put you at ease in your budgeting process.*

In this proposal, we have provided you with your requests including Pricing for Banners, Holiday Lighting/Décor that is fixed for a 3 Year Contract as requested (tax is subject to change on a any new banners or décor during that 3-year period).

**Holiday Décor:** Pricing is laid out to purchase year one, after that, you would only be responsible for the labor pricing to install, remove, and store each year.

**Banners:** Pricing is by banner size, and per each size breaks down Installation, Removal, and Storage/Cleaning.

**Banner Hardware:** Pricing is broken down by each windbreaker bracket, along with installation and removal.

We have outlined Dekra-Lites' Qualified Personnel, Project understanding and approach, and our references with Similar City Projects for Holiday and Banner Programs.

For any repairs, during the Holiday Season, or while Banners being displayed, we will be there within 24 hours or less upon receipt of request. This our promise to you.

Please don't hesitate to contact me if you have any questions or need additional information or clarification.

I look forward to discussing the next steps with your team upon review of our proposal.

**We cannot wait to continue to spread joy and holiday cheer throughout the great City of Beaumont for all seasons to come!**

**Thank you for your continued partnership with Dekra-Lite!**

Warm Regards,

**Nicole Santarelli** | National Project Account Executive

M: (714) 436-0704

[www.dekra-lite.com](http://www.dekra-lite.com)

[nicoles@dekra-lite.com](mailto:nicoles@dekra-lite.com)



## Company Overview - About Us

Dekra-Lite is the largest full-service Christmas décor company in the US that has been sourcing and decorating commercial properties and Nationwide since 1987.

Since then, we have expanded our services to offer in-house design, fabrication, printing, operations, buying and logistics departments.

Annually we complete thousands of projects for clients including cities, shopping malls, luxury hotels, lifestyle centers, entertainment venues, theme parks, municipalities, and charitable organizations nationally.

Located in the heart of Orange County, CA., Dekra-Lite a 100% employee-owned company, which means everyone who works on your project is working like an owner.

From the hands that create your décor in the workshop, to the faces you see installing them on your property, every member of our team is essential to our shared success.

Our fabrication and printing departments work year-round to make sure our customers' city streets and special events shine bright.

We pride ourselves on our high-quality design services, robust commercial product offerings, and eye for decoration innovation.

It is why we love the work we do, and we believe you will love it too!

[Dekra-Lite: Commercial Christmas Decorations, Trees, Lights, Décor](#)





**KEY PERSONNEL : SALES**

**LeeRoy Chaffin II**

Vice President Sales | 800-436-3627

[leeroyc@dekra-lite.com](mailto:leeroyc@dekra-lite.com) *CONTRACT SIGNING OFFICER*

**Alicia Gonzalez**

Sales Manager | 800-436-3627 Ext. 230

[AliciaG@Dekra-Lite.com](mailto:AliciaG@Dekra-Lite.com)

**Nicole Santarelli**

National Project Account Executive | Direct Cell: 714-436-0704

[Nicoles@Dekra-Lite.com](mailto:Nicoles@Dekra-Lite.com)

**Ella Rivera**

Inside Sales Executive | 800-436-3627 Ext. 226

[Ellar@Dekra-Lite.com](mailto:Ellar@Dekra-Lite.com)

**KEY PERSONNEL: OPERATIONS POC**

**Marlena Guzman | Installation Manager**

O: (800) 436-3627 ext. 431

Email: [marlenag@dekra-lite.com](mailto:marlenag@dekra-lite.com)

**North Pole Mission Control - Mainline**

(Project Coordinators, installation, scheduling, logistics, etc.)

O: (800) 436-3627 ext. 802

Email: [NorthPoleMissionControl@dekra-lite.com](mailto:NorthPoleMissionControl@dekra-lite.com)

**Maurilio Sierra | Project Manager**

O: (800) 436-3627 ext. 468

M: (562) 755-3984

Email: [maurilios@dekra-lite.com](mailto:maurilios@dekra-lite.com)

**Joseph Woo | Scheduling Supervisor - Installation**

O: (800) 436-3627 ext. 419

Email: [josephw@dekra-lite.com](mailto:josephw@dekra-lite.com)

[Dekra-Lite: Commercial Christmas Decorations, Trees, Lights, Décor](#)



## Warranties – Dekra-Lite

### Bows

We warrant to the original buyer that our bows will be free from manufacturer defects and fading under normal use and service. This warranty is extended for one (1) 60-day season or 1,440 hours use, whichever comes first.

Under this warranty, the company's responsibility is to repair and replace defective products on a prorated basis. To extend this warranty, all products must be inspected at our facility for defects and/or proper care and handling prior to repair or replacement.

Return shipping, labor, and/or equipment to install or remove the product are not included in this warranty. Rips, tears, and other damages that may be the cause of the buyer, their installers, weather elements, rough handling, or transit are not covered by this warranty.

All merchandise is carefully inspected prior to packaging and shipping. Therefore, goods should be inspected and tested upon delivery and prior to installation.

For the purposes of this warranty one (1) season is defined as one (1) installation and removal for a duration lasting no longer than 60 days.

### Clip Lighting

We warrant to the original buyer that our lights clip light products will be free from manufacturer defects under normal use and service. This warranty applies to both the lighting strands and transformers and is extended for one (1) year (365 days) or 4,500 hours, whichever comes first.

Under this warranty, the company's responsibility is to repair and replace products on a prorated basis. To extend this warranty, all products must be inspected at our facility for defects and/or proper care and handling prior to repair or replacement.

Labor and/or equipment to install or remove and return shipping are not included in this warranty. Bulb burn outs and electrical or other damages that may be the cause of the buyer, their installers, weather elements, rough handling, or transit are not covered in this warranty.

All merchandise is carefully inspected prior to packaging and shipping. Therefore, goods should be inspected and tested upon delivery and prior to installation.

### Digital Banners

All digital print jobs including stock banners will not begin until a proof sheet is signed by the client and received by Dekra-Lite.

Computers and printers will always give different results in color representation.

Final digital print jobs, unless otherwise noted, are printed in CMYK and will have slight variations in color. Digital Banners are warranted for three (3) years from manufacturer defects and fading when properly installed per Dekra-Lite's Windbreaker Banner Bracket instructions.

Under this warranty, the company's responsibility is to repair and replace defective banners on a prorated basis. Return shipping, labor, and/or equipment to install or remove the product are not included in this warranty. Electrical or other damages that may be the cause of the buyer, their installers, weather elements, rough handling, or transit are not covered by this warranty.

All merchandise is carefully inspected prior to packaging and shipping. Therefore, goods should be inspected and tested upon delivery and prior to installation.

### Light Bulbs & Strands

We warrant to the original buyer that our light bulbs and strands will be free from manufacturer defects under normal use and service. This warranty is extended for one (1) 60-day seasons or 1,440 hours, whichever comes first.

Under this warranty, the company's responsibility is to repair and replace defective light bulbs and strands on a prorated basis. To extend this warranty, all products must be inspected at our facility for defects and/or proper care and handling prior to repair or replacement.

Return shipping, labor, and/or equipment to install or remove the product are not included in this warranty. Bulb burn-outs and electrical or other damages that may be the cause of the buyer, their installers, weather elements, rough handling, or transit are not covered by this warranty.

All merchandise is carefully inspected prior to packaging and shipping. Therefore, goods should be inspected and tested upon delivery and prior to installation.

For the purposes of this warranty one (1) season is defined as one (1) installation and removal for a duration lasting no longer than 60 days.



## Warranties – Dekra-Lite

### Ornaments

We warrant to the original buyer that our ornaments will be free from manufacturer defects and fading under normal use and service. This warranty is extended for one (1) 60-day season or 1,440 hours use, whichever comes first.

Under this warranty, the company's responsibility is to repair and replace defective products on a prorated basis. To extend this warranty, all products must be inspected at our facility for defects and/or proper care and handling prior to repair or replacement.

Return shipping, labor, and/or equipment to install or remove the product are not included in this warranty. Bulb burn-outs and electrical or other damages that may be the cause of the buyer, their installers, weather elements, rough handling, or transit are not covered by this warranty.

All merchandise is carefully inspected prior to packaging and shipping. Therefore, goods should be inspected and tested upon delivery and prior to installation.

For the purposes of this warranty one (1) season is defined as one (1) installation and removal for a duration lasting no longer than 60 days.

### Pole Mounts & Skyline Displays

We warrant to the original buyer that our displays are free from manufacturer's defects. Under normal conditions of use and service, this protection is extended for six (6) seasons on all steel and aluminum frames, five (5) seasons on garland, three (3) seasons on electrical wiring, and one (1) season on all computerized lighting modules and power transformers. This warranty does not apply to light bulbs or light strands installed on décor elements.

Pole mounted décor, building mounted décor, streamers, skylines, and any other aerial displays are designed to withstand up to 40 mph winds with no ice load. We do not supply or warranty cable products or attachment points.

Under this warranty, the company's responsibility is to repair and replace defective products on a prorated basis. To extend this warranty, all products must be inspected at our facility for defects and/or proper care and handling prior to repair or replacement.

Return shipping, labor, and/or equipment to install or remove the product are not included in this warranty. Bulb burn-outs and electrical or other damages that may be the cause of the buyer, their installers, weather elements, rough handling, or transit are not covered by this warranty.

All merchandise is carefully inspected prior to packaging and shipping. Therefore, goods should be inspected and tested upon delivery and prior to installation.

For the purposes of this warranty one (1) season is defined as one (1) installation and removal for a duration lasting no longer than 60 days.

### WindBreaker Banner Brackets

WindBreaker Banner Brackets are guaranteed for six (6) years against defects in material and workmanship when installed according to Dekra-Lite's installation instructions.

**Please note** — any banner programs lasting longer than 30 days must use Band-It stainless steel banding (Model #206) and the banding must wrap around the pole twice (2x) before clamping the buckles to qualify for this warranty. Also, as noted in your instructions, inspect your banner installation 30 days after the initial installation and every 60 days thereafter, making any necessary adjustments.

Under this warranty, the company's responsibility is to repair and replace defective banner brackets on a prorated basis. Return shipping, labor, and/or equipment to install or remove the product are not included in this warranty. Electrical or other damages that may be the cause of the buyer, their installers, weather elements, rough handling, or transit are not covered by this warranty.

All merchandise is carefully inspected prior to packaging and shipping. Therefore, goods should be inspected and tested upon delivery and prior to installation.

### Foliage & Trees

We warrant to the original buyer that our trees and foliage are free from manufacturer defects. Under normal conditions of use and service, this protection is extended for ten (10) seasons on all steel and aluminum frames, five (5) seasons on foliage, three (3) seasons on electrical wiring, and one (1) season on all computerized lighting modules and power transformers.

This warranty does not apply to light bulbs, light strands, or ornamentation installed on décor elements.

Under this warranty, the company's responsibility is to repair and replace defective products on a prorated basis. To extend this warranty, all products must be inspected at our facility for defects and/or proper care and handling prior to repair or replacement.

Return shipping, labor, and/or equipment to install or remove the product are not included in this warranty. Bulb burn-outs, natural wear and tear, and electrical or other damages that may be the cause of the buyer, their installers, weather elements, rough handling, or transit are not covered by this warranty.

All merchandise is carefully inspected prior to packaging and shipping. Therefore, goods should be inspected and tested upon delivery and prior to installation.

For the purposes of this warranty one (1) season is defined as one (1) installation and removal for a duration lasting no longer than 60 days.



## City References with Similar Décor Programs

### City of Beverly Hills, CA.

Teresa Revis - Operations Project Manager

310.285.2471 - trevis@beverlyhills.org

2018 to Present - Multiple locations though out the city - Entire Custom Décor Program





## City References with Similar Décor Programs City of Indio, CA.

Karina Campos - Marketing Manager

760-541-4252 [kacampos@indio.org](mailto:kacampos@indio.org)

- 2017 to Present
- Entire Holiday Décor Program.
- Entire Silhouette Pole Wreath Program and Bow Accent Lit Pole Décor.
- Image Projection Systems





## City References with Similar Décor Programs

City of Ontario, CA - Christmas on Euclid  
Edgar Grajeda- Director of Operations 909-937-3030  
egrajeda@ontariocc.org  
2015 to Present- Entire Décor Program





## Sequoia Tree Collection

The **Sequoia Tree Collection** represents the next generation in giant Christmas Tree construction. Our trees are the first to receive the Registered Structural Engineer stamp of approval, making them the safest trees on the market. The tree features self-shaping branches that "spring back" to their original shape reducing assembly time. All of our Sequoia Trees have two-tone UV treated foliage with premium tips that are double the industry standard.

- All UL Approved Electrical Components
- "Spring Back" Self-Shaping UV Treated Branches
- Life-Like Appearance
- Rugged Frame Construction
- Easy to Assemble & Grow
- Compact Storage
- 10 Year Warranty
- Available with LED Mini-Lights, LED C7 Lights or RGB Animated Lighting
- Patent No. 8,272,754





## A Sample of Our Trees in the Marketplace





## Our Wreaths in the Marketplace





# Silhouette Wreaths and Double Bow Accent Kits in the Marketplace





## Current Holiday Décor/Services – (Location):

### Perimeter Lighting - C9 Warm White LED Perimeter Lighting Includes: Parapet Clips, Glue, Timers, Photo Eyes, Extension Cords, and Equipment Required for Installation

City Hall (550 E. 6<sup>th</sup> Street) – 600'

Police Station (660 Orange Ave) – 220'

Fire Station 66 (628 Maple Ave) – 320'

Community Recreation Center (1310 Oak Valley Parkway) – 330'

#### Dekra-Lite Pricing

- Pricing for New Perimeter Lighting with current provided measurements: \$8,245.00 + 638.99 Tax\* = \$8,883.99
- Pricing for Installation, Removal and Storage of Perimeter Lighting: \$6,909.00.

### Four (4) 6' Classic Decorated Wreaths (City owned)

#### Dekra-Lite Pricing:

Installation, Removal and Storage of Customer Owned 4 QTY 6' Classic Decorated Wreaths : \$4,700.00

### One (1) 20' Decorated Sequoia (City owned) and One (1) 24" Crystal Star Topper (City owned)

#### Dekra-Lite Pricing:

Pricing for Installation, Removal and Storage of Customer Owned 20' Decorated Sequoia and Crystal Star Tree Topper: \$14,150.00

### Eighty (80) 36" Double Bow Accent Kit which include (2) Red Structural Bows with Gold Trim, 14" Mountain Pine Garland – Unlit (City owned)

#### Dekra-Lite Pricing:

Installation, Removal and Storage of Customer Owned 80 QTY Bow Accent Kits: \$9,200.00

*\*Tax is for the 2025 Season only and subject to change.*



Proposed additional decorations including but not limited to  
(Per RFP – New Décor Requested)

**Perimeter Lighting - C9 Warm White LED Perimeter Lighting Includes: Parapet Clips, Glue, Timers, Photo Eyes, Extension Cords, and Equipment Required for Installation;  
Fire Station 106 – length to be determined**

**Dekra-Lite Pricing:**

\$5.60 a foot plus tax for C9 Warm White LED Perimeter Lighting Includes: Parapet Clips, Glue, Timers, Photo Eyes, Extension Cords, and Equipment Required for Installation  
IRS- \$4.70 a Foot

**One (1) 6' Classic Decorated Wreath for Station 106**

**Dekra-Lite Pricing:**

\$982.55 Tax included  
\$1,175.00 Installation, Removal, and Storage per wreath.

**One (1) 20' Decorated Sequoia for Community Recreation Center and One (1) 24" Crystal Star Topper for Community Recreation Center**

**Dekra-Lite Pricing:**

(1) 20' Sequoia Tree with Warm White Mini Lights, and Heavily decorated Classic Décor Option and a Crystal Star Tree Topper ; Tree pricing with heavy décor: \$22,892.74 Tax included.  
Installation, Removal and Storage of Customer Owned 20' Decorated Sequoia Tree and Crystal Star Tree Topper: \$14,150.00

**Additional TBD number of 36" Double Bow Accent Kit which include (2) Red Structural Bows with Gold Trim, 14" Mountain Pine Garland – Unlit (City owned)**

**Dekra-Lite Pricing:**

\$417.54 includes tax for each new Double Bow Accent Kit.  
\$115.00 Installation, Removal and Storage per Each 36" Bow Accent Kit



## City References ; Banner Programs

### City of Corona, CA.

Angela Nieto - Executive Assistant to the City Manager

(951) 279-3710 - [Angela.Nieto@CoronaCA.gov](mailto:Angela.Nieto@CoronaCA.gov)

2015 to Present - Over 300 Military Banners through-out the city.

### City of Menifee, CA.

Dara Rodriguez - Economic Development

(951) 279-3710 - [drodriguez@cityofmenifee.us](mailto:droduiguez@cityofmenifee.us)

2015 to Present - Military Banners through-out the city.

### City of Dana Point, CA.

Jennifer Anderson- Analyst

(949) 248-3571 - [janderson@danapoint.org](mailto:janderson@danapoint.org)

2015 to Present -Multi-season City and Festival Banners through-out the city.



## Military and Veterans Day Banners

Banner Pricing is Per Unit

Installation, Removal, Cleaning and Storage of 30" x 84" Banners

### Item and Service Requested: Military Banners

- Installation In May prior to Memorial Day and in November prior to Veterans Day.
- Install 30" x 84" Single, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.
- Removal as needed for those no longer active duty.
- Provide quote to city to replace banners that are damaged or missing

### Item and Service Requested: Veterans Day Banners

- Installation once per year, in October
- Install 30" x 84" double-sided, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.
- Removal the Monday following Veterans Day for cleaning and storage

### **Dekra-Lite Pricing for Military and Veterans Day Banners and Services:**

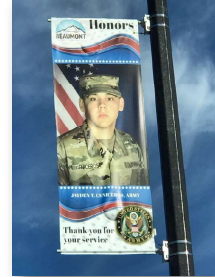
Single Unit Price Per Banner for 30" x 84"\*

- **Banner: \$87.50 each**
- **Installation: \$54.60 each**
- **Removal: \$21.00 each**
- **Storage and Cleaning: \$8.40 each**
- **Tax Per Banner (2025 year)\* : \$6.79 each**

*\*Banner and Labor pricing price is good for all 3 years.*

*\*Tax for banners shown is only for the 2025 year and are subject to change year over year as applicable by law with any percentage changes.*

*\*Pricing per banner is the same if you order 1 or 1000 banners.*





**Cherry Festival, Christmas Holidays, Beaumont Nights, and Halloween**  
Banner Pricing is Per Unit

Installation, Removal, Cleaning and Storage of 18" x 30" and 30" x 84" Banners

**Cherry Festival**

- o Installation once per year, spring
- o Install 10-20 18" x 30" and 6-12 30" x 84" Single, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.
- o Removal the Monday following the event for cleaning and storage.

**Christmas Holidays**

- o Installation once per year, fall mid-to late November
- o Install 10-20 18" x 30" and 6-12 30" x 84" Single, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.
- o Removal the Monday following Christmas for cleaning and storage.

**Dekra-Lite Pricing for Cherry Festival, and Christmas Holidays 30" x 84" Banners:\***

Single Unit Price Per Banner – 30" x 84" :

- **Banner: \$87.50 each**
- **Installation \$54.60 each**
- **Removal \$21.00 each**
- **Storage and Cleaning \$8.40 each**
- **Tax Per Banner (2025 year)\* : \$6.79 each**

**Beaumont Nights**

- o Installation twice per year, spring and fall.
- o Install 10-20 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.
- o Removal the Monday following the event for cleaning and storage.

**Halloween**

- o Installation once per year, fall
- o Install 10-20 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.
- o Removal the Monday following the event for cleaning and storage.

**Dekra-Lite Pricing for Cherry Festival, Christmas Banners, Beaumont Nights, and Halloween 18" x 30" Banners:\***

Single Unit Price Per Banner – 18" x 30" :

- **Banner: \$52.00 each**
- **Installation \$26.65**
- **Removal \$10.25**
- **Storage and Cleaning \$4.10**
- **Tax Per Banner (2025 year)\* : \$4.03 each**



\*Banner and Labor pricing price is good for all 3 years.

\*Tax for banners shown is only for the 2025 year and are subject to change year over year as applicable by law with any percentage changes.

\*Pricing per banner is the same if you order 1 or 1000 banners.



**Themed Banners for limited departments:**

Pricing is Per Unit Banner with Installation, Removal and Cleaning and Storage ;  
18" x 30" and 30" x 84" Banners

• **Themed for limited departments**

- Parks and Recreation
  - Installation will occur once design is finalized
  - Install 4-8 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.
- Fire
  - Installation will occur once design is finalized
  - Install 10-20 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.
- Police
  - Installation will occur once design is finalized
  - Install 10-20 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.

**Dekra-Lite Pricing for Parks and Recreation, Fire, and Police -18" x 30" Banners:\***

Single Unit Price Per Banner – 18" x 30" :

- **Banner: \$52.00 each**
- **Installation \$26.65**
- **Removal \$10.25**
- **Storage and Cleaning \$4.10**
- **Tax Per Banner (2025 year)\* : \$4.03 each**

- Transit
  - Installation will occur once design is finalized
  - 6-12 30" x 84" Single, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.

**Dekra-Lite Pricing for Transit Banners 30" x 84" Banners:\***

Single Unit Price Per Banner – 30" x 84" :

- **Banner: \$87.50 each**
- **Installation \$54.60 each**
- **Removal \$21.00 each**
- **Storage and Cleaning \$8.40 each**
- **Tax Per Banner (2025 year)\* : \$6.79 each**



## Banner Windbreaker Hardware Pricing for 18" x 30", and 30" x 84"

### **Dekra-Lite Pricing for Windbreaker Banner Hardware set with Bandit; 18" x 30" Banners:\***

- Banner Hardware for a Single Banner: \$ 119.40
- Installation/Removal of Single Banner Bracket: \$80.00
- Tax Per Banner Hardware set (2025 year)\* : \$9.25

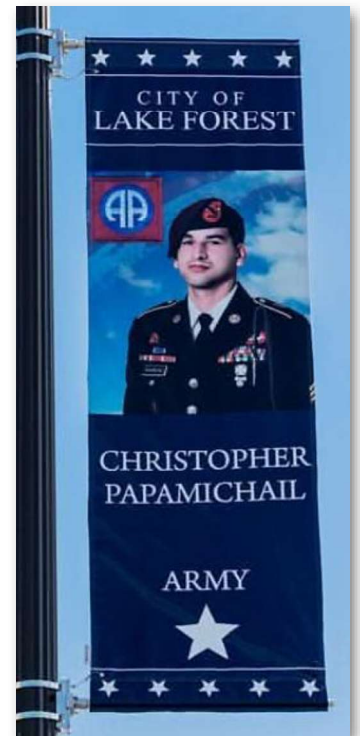
### **Dekra-Lite Pricing for Windbreaker Banner Hardware set with Bandit; 30" x 84" Banners:\***

- Banner Hardware for a Single Banner: \$133.33
- Installation/Removal of Single Banner Bracket: \$80.00
- Tax Per Banner Hardware set (2025 year)\* : \$10.33

### WindBreaker Banner Bracket **Warranty**

#### **Warranty**

WindBreaker Banner Brackets are guaranteed for six (6) years against defects in material and workmanship when installed according to our installation instructions. Please note — any banner programs lasting longer than 30 days must use "Band-It" stainless steel banding (Model #206) and the banding must wrap around the pole twice (2x) before clamping the buckles to qualify for warranty.





BEAUMONT  
550 E. 6th Street  
Phone (951) 572-3236  
BeaumontCa.gov

## City of Beaumont

### Addendum #1

#### RFP: EVENT BANNERS (DESIGN, PRINT & REMOVAL) & HOLIDAY DECORATIONS (INSTALLATION, REMOVAL & STORAGE)

##### Questions & Answers

1. As we prepare our proposal for the Event Banners and Holiday Decorations RFP, we wanted to request clarification regarding the artwork and design files for the banner program. Specifically, we'd like to confirm whether the City will be providing any of the following materials: Existing design files or templates for recurring banners (e.g., Military, Veterans Day, Cherry Festival, etc.) City department branding assets (e.g., Parks, Fire, Police, Transit) Style guides or specifications to ensure alignment with the City's branding.
  - > We have attached a photo for reference, but please note that this file was created by our current servicer and we anticipate working with the awarded vendor on updated designs.
  - a. Also, could I please get pictures of the current decorations so that we can match that style? Understanding the availability of these assets will help us accurately estimate the design workload and ensure consistency with the City's visual identity.
    - > Pictures have been attached for reference
2. Do you have pictures you can provide of your current holiday decorations?
  - > Pictures have been attached for reference
3. What is the current budget for banners and holiday decorations?
  - > Please note we do not have a set budget and that the budget is subject to change annually. The current budget is not a determining factor, as we are seeking general pricing information.
4. What is the quantity of double bows and unlit garland that you plan to purchase?
  - > We do not have a confirmed quantity at this time, as orders will be placed on an as-needed basis depending on supply and demand.
5. Does the City currently own any of the banners that are scheduled to be installed? Or is the selected vendor providing all new banners for each installation?
  - > The City currently has banners pending for print for the upcoming fall installation, which are City-owned. The selected vendor will supply new banners for this and future installations on an as-needed basis.

1/28/2025



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550 E. 6th Street  
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## City of Beaumont

6. Is the City looking to Purchase items in 'Current Holiday Decor/Services' Item 1, or looking for a lease? Same for Additional Decorations.
  - > The lighting is currently leased, while all other decorations are owned by the City and stored by the current vendor.
7. What is the Budget for these projects?
  - > Please note we do not have a set budget and that the budget is subject to change annually. The current budget is not a determining factor, as we are seeking general pricing information.
8. What is the quantity for Veterans Day Banners?
  - > We do not have a confirmed quantity at this time, as orders will be placed on an as-needed basis depending on supply and demand.

#### Acknowledgement of Addendum #1 (To be included with proposal)

Nicole Santarelli 7/18/2025  
Signature Date

Nicole Santarelli  
Print Name

1/28/2025



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3102 West Alton Ave  
Santa Ana, California 92869  
**1.800.436.3627**

**British Columbia**

107-1533 Broadway Street  
Port Coquitlam, Canada V3C 6P3  
**1.888.710.5483**

**Nivelles, Belgium**

Rue Buisson aux Loups 7  
1400 Nivelles, Belgium  
**+32 (0)67.87.87.50**



*Thank  
you*

**Nicole Santarelli**

National Commercial Project Account Executive

NicoleS@dekra-lite.com

714-436-0704

www.dekra-lite.com



City of Beaumont, CA.  
RFP

**PRICING PDF**

Design, Printing, Installation, and Removal of Event  
Banners, and/or Installation, Removal, and Storage of  
Holiday Decorations with Pricing

July 25, 2025

**Nicole Santarelli**

National Commercial Project Account  
Executive

NicoleS@dekra-lite.com

714-436-0704

www.dekra-lite.com





X



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## PRICING PDF

### RFP for Printed Banner and Holiday Decorations Program

*We have significantly discounted the New Banners and the New Holiday décor pricing in this RFP to be competitive and put you at ease in your budgeting process.*

In this proposal, we have provided you with your requests including Pricing for Banners, Holiday Lighting/Décor that is fixed for a 3 Year Contract as requested (tax is subject to change on a any new banners or décor during that 3-year period).

**Holiday Décor:** Pricing is laid out to purchase year one, after that, you would only be responsible for the labor pricing to install, remove, and store each year.

**Banners:** Pricing is by banner size, and per each size breaks down Installation, Removal, and Storage/Cleaning.

**Banner Hardware:** Pricing is broken down by each windbreaker bracket, along with installation and removal.

Warm Regards,

**Nicole Santarelli** | National Project Account Executive

M: (714) 436-0704

[www.dekra-lite.com](http://www.dekra-lite.com)

[nicoles@dekra-lite.com](mailto:nicoles@dekra-lite.com)



**PRICING FOR:**

**Current Holiday Décor/Services – (Location):**

**Perimeter Lighting - C9 Warm White LED Perimeter Lighting Includes: Parapet Clips, Glue, Timers, Photo Eyes, Extension Cords, and Equipment Required for Installation**

City Hall (550 E. 6<sup>th</sup> Street) – 600'

Police Station (660 Orange Ave) – 220'

Fire Station 66 (628 Maple Ave) – 320'

Community Recreation Center (1310 Oak Valley Parkway) – 330'

**Dekra-Lite Pricing**

- Pricing for New Perimeter Lighting with current provided measurements: \$8,245.00 + 638.99 Tax\* = \$8,883.99
- Pricing for Installation, Removal and Storage of Perimeter Lighting: \$6,909.00.

**Four (4) 6' Classic Decorated Wreaths (City owned)**

**Dekra-Lite Pricing:**

Installation, Removal and Storage of Customer Owned 4 QTY 6' Classic Decorated Wreaths : \$4,700.00

**One (1) 20' Decorated Sequoia (City owned) and One (1) 24" Crystal Star Topper (City owned)**

**Dekra-Lite Pricing:**

Pricing for Installation, Removal and Storage of Customer Owned 20' Decorated Sequoia and Crystal Star Tree Topper: \$14,150.00

**Eighty (80) 36" Double Bow Accent Kit which include (2) Red Structural Bows with Gold Trim, 14" Mountain Pine Garland – Unlit (City owned)**

**Dekra-Lite Pricing:**

Installation, Removal and Storage of Customer Owned 80 QTY Bow Accent Kits: \$9,200.00

*\*Tax is for the 2025 Season only and subject to change.*



**PRICING FOR:**

Proposed additional decorations including but not limited to (Per RFP – New Décor Requested)

**Perimeter Lighting – C9 Warm White LED Perimeter Lighting Includes: Parapet Clips, Glue, Timers, Photo Eyes, Extension Cords, and Equipment Required for Installation;**

**Fire Station 106 – length to be determined**

**Dekra-Lite Pricing:**

\$5.60 a foot plus tax for C9 Warm White LED Perimeter Lighting Includes: Parapet Clips, Glue, Timers, Photo Eyes, Extension Cords, and Equipment Required for Installation  
IRS- \$4.70 a Foot

**One (1) 6' Classic Decorated Wreath for Station 106**

**Dekra-Lite Pricing:**

\$982.55 Tax included  
\$1,175.00 Installation, Removal, and Storage per wreath.

**One (1) 20' Decorated Sequoia for Community Recreation Center and One (1) 24" Crystal Star Topper for Community Recreation Center**

**Dekra-Lite Pricing:**

(1) 20' Sequoia Tree with Warm White Mini Lights, and Heavily decorated Classic Décor Option and a Crystal Star Tree Topper ; Tree pricing with heavy décor: \$22,892.74 Tax included.  
Installation, Removal and Storage of Customer Owned 20' Decorated Sequoia Tree and Crystal Star Tree Topper: \$14,150.00

**Additional TBD number of 36" Double Bow Accent Kit which include (2) Red Structural Bows with Gold Trim, 14" Mountain Pine Garland – Unlit (City owned)**

**Dekra-Lite Pricing:**

\$417.54 includes tax for each new Double Bow Accent Kit.  
\$115.00 Installation, Removal and Storage per Each 36" Bow Accent Kit



**PRICING FOR: Military and Veterans Day Banners**

Banner Pricing is Per Unit

Installation, Removal, Cleaning and Storage of 30" x 84" Banners

**Item and Service Requested: Military Banners**

- Installation In May prior to Memorial Day and in November prior to Veterans Day.
- Install 30" x 84" Single, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.
- Removal as needed for those no longer active duty.
- Provide quote to city to replace banners that are damaged or missing

**Item and Service Requested: Veterans Day Banners**

- Installation once per year, in October
- Install 30" x 84" double-sided, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.
- Removal the Monday following Veterans Day for cleaning and storage

**Dekra-Lite Pricing for Military and Veterans Day Banners and Services:**

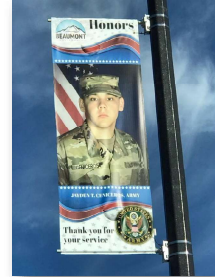
Single Unit Price Per Banner for 30" x 84"\*

- **Banner: \$87.50 each**
- **Installation: \$54.60 each**
- **Removal: \$21.00 each**
- **Storage and Cleaning: \$8.40 each**
- **Tax Per Banner (2025 year)\* : \$6.79 each**

*\*Banner and Labor pricing price is good for all 3 years.*

*\*Tax for banners shown is only for the 2025 year and are subject to change year over year as applicable by law with any percentage changes.*

*\*Pricing per banner is the same if you order 1 or 1000 banners.*





**PRICING FOR: Cherry Festival, Christmas Holidays, Beaumont Nights, and Halloween**  
Banner Pricing is Per Unit

Installation, Removal, Cleaning and Storage of 18" x 30" and 30" x 84" Banners

**Cherry Festival**

- o Installation once per year, spring
- o Install 10-20 18" x 30" and 6-12 30" x 84" Single, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.
- o Removal the Monday following the event for cleaning and storage.

**Christmas Holidays**

- o Installation once per year, fall mid-to late November
- o Install 10-20 18" x 30" and 6-12 30" x 84" Single, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.
- o Removal the Monday following Christmas for cleaning and storage.

**Dekra-Lite Pricing for Cherry Festival, and Christmas Holidays 30" x 84" Banners:\***

Single Unit Price Per Banner – 30" x 84" :

- **Banner: \$87.50 each**
- **Installation \$54.60 each**
- **Removal \$21.00 each**
- **Storage and Cleaning \$8.40 each**
- **Tax Per Banner (2025 year)\* : \$6.79 each**

**Beaumont Nights**

- o Installation twice per year, spring and fall.
- o Install 10-20 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.
- o Removal the Monday following the event for cleaning and storage.

**Halloween**

- o Installation once per year, fall
- o Install 10-20 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.
- o Removal the Monday following the event for cleaning and storage.

**Dekra-Lite Pricing for Cherry Festival, Christmas Banners, Beaumont Nights, and Halloween 18" x 30" Banners:\***

Single Unit Price Per Banner – 18" x 30" :

- **Banner: \$52.00 each**
- **Installation \$26.65**
- **Removal \$10.25**
- **Storage and Cleaning \$4.10**
- **Tax Per Banner (2025 year)\* : \$4.03 each**



\*Banner and Labor pricing price is good for all 3 years.

\*Tax for banners shown is only for the 2025 year and are subject to change year over year as applicable by law with any percentage changes.

\*Pricing per banner is the same if you order 1 or 1000 banners.



**PRICING FOR**

**Themed Banners for limited departments:**

Pricing is Per Unit Banner with Installation, Removal and Cleaning and Storage

18" x 30" and 30" x 84" Banners

• **Themed for limited departments**

- Parks and Recreation
  - Installation will occur once design is finalized
  - Install 4-8 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.
- Fire
  - Installation will occur once design is finalized
  - Install 10-20 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.
- Police
  - Installation will occur once design is finalized
  - Install 10-20 18" x 30" double sided, digital print, industrial grade matte finish vinyl, sewn back-to-back and a 3 year no fade warranty.

**Dekra-Lite Pricing for Parks and Recreation, Fire, and Police -18" x 30" Banners:\***

Single Unit Price Per Banner – 18" x 30" :

- **Banner: \$52.00 each**
- **Installation \$26.65**
- **Removal \$10.25**
- **Storage and Cleaning \$4.10**
- **Tax Per Banner (2025 year)\* : \$4.03 each**

- Transit
  - Installation will occur once design is finalized
  - 6-12 30" x 84" Single, digital print on 16oz industrial grade matte finish vinyl, sewn back-to-back for total weight of 32 oz and 3 year no fade warranty.

**Dekra-Lite Pricing for Transit Banners 30" x 84" Banners:\***

Single Unit Price Per Banner – 30" x 84" :

- **Banner: \$87.50 each**
- **Installation \$54.60 each**
- **Removal \$21.00 each**
- **Storage and Cleaning \$8.40 each**
- **Tax Per Banner (2025 year)\* : \$6.79 each**



**PRICING FOR:**

Banner Windbreaker Hardware Pricing for 18" x 30", and 30" x 84"

**Dekra-Lite Pricing for Windbreaker Banner Hardware set with Bandit; 18" x 30" Banners:\***

- Banner Hardware for a Single Banner: \$ 119.40
- Installation/Removal of Single Banner Bracket: \$80.00
- Tax Per Banner Hardware set (2025 year)\* : \$9.25

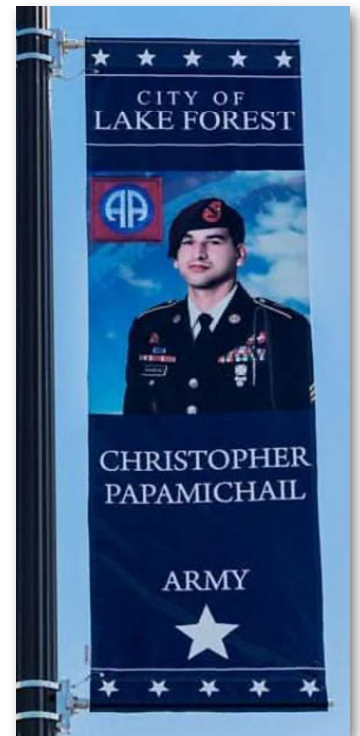
**Dekra-Lite Pricing for Windbreaker Banner Hardware set with Bandit; 30" x 84" Banners:\***

- Banner Hardware for a Single Banner: \$133.33
- Installation/Removal of Single Banner Bracket: \$80.00
- Tax Per Banner Hardware set (2025 year)\* : \$10.33

WindBreaker Banner Bracket  
**Warranty**

**Warranty**

WindBreaker Banner Brackets are guaranteed for six (6) years against defects in material and workmanship when installed according to our installation instructions. Please note — any banner programs lasting longer than 30 days must use "Band-It" stainless steel banding (Model #206) and the banding must wrap around the pole twice (2x) before clamping the buckles to qualify for warranty.





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**1.888.710.5483**

**Nivelles, Belgium**

Rue Buisson aux Loups 7  
1400 Nivelles, Belgium  
**+32 (0)67.87.87.50**



*Thank  
you*

**Nicole Santarelli**

National Commercial Project Account Executive

NicoleS@dekra-lite.com

714-436-0704

www.dekra-lite.com



Dekra-Lite  
 3102 W. Alton Ave.  
 Santa Ana, CA, 92704  
 Phone: (714) 436-0705  
 Web: www.dekra-lite.com

# Quote

**Sales Install No.:** QT106413  
**Order Date:** 1/31/2025  
**Ship Date:** 11/20/2025  
**Customer ID:** BEA002  
**Terms:** Net 30

| BILL TO:  | SHIP TO:  |
|---|---|
| City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Accounts Payable<br>951-572-3207 | City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Julie Van Hook<br>951-572-3193 |

| CUSTOMER P.O. NO. | CREATED BY     | SALES REP         |
|-------------------|----------------|-------------------|
|                   | Rivera, Ella   | Nicole Santarelli |
| SALES TAX CODE    | SHIPPING TERMS | SHIP VIA          |
| Avatax Avalara    | Installation   | INSTALLATION      |

| NO. | ITEM            | DESCRIPTION   | QTY   | UOM    | PRICE     | EXTENDED PRICE |
|-----|-----------------|---|-------|--------|-----------|----------------|
| 1   | LABORIRS        | Labor Installation, Removal & Storage<br>of Customer Owned (80) 36" Double Bow Accent Kits.<br><br>Multiple locations (SEE SOW)   | 80.00 | EA     | 115.00    | 9,200.00       |
| 2   | LABORIRS        | Labor Installation, Removal & Storage<br>of Customer Owned (4) Classic Wreaths 6' Wreaths.  | 4.00  | EA     | 1,175.00  | 4,700.00       |
| 3   | PERIMETERLABOR  | Perimeter Lighting Labor<br>of LABOR for customer owned<br>1,470' C9 Warm White LED Perimeter Lighting Includes: Parapet Clips, Glue, Timers, Photo Eyes, Extension Cords, and Equipment Required for Installation<br>- City Hall (600')<br>- Police Station (220')<br>- Fire Station (320')<br>- Community Center (330') | 1.00  | EA     | 6,909.00  | 6,909.00       |
| 4   | LABORIRS        | Labor Installation, Removal & Storage<br>of Customer Owned 20' Decorated Sequoia Tree with 24" Crystal Star Topper  | 1.00  | EA     | 14,150.00 | 14,150.00      |
| 5   | LACCPCLIPXXXSTK | Parapet light mounting clip - for Shingle Tab, (plastic)<br>Requested extra parapet clips for perimeter lighting.<br>Clips are sold in increments of 100.<br>300 Per this line item.  | 3.00  | PK 100 | 0.00      | 0.00           |

|  |  |                   |           |                             |      |                   |      |                     |           |
|--|--|-------------------|-----------|-----------------------------|------|-------------------|------|---------------------|-----------|
| <p><b>Signature:</b> _____</p> <p>Please sign and email or fax to (714) 436-0612</p> <p>Pre-Install: Nov 21st -22nd, 2025 (Perimeter Lighting - clips etc)<br/>         Install Date: Nov 20-Nov 30, 2025 (tree lighting on Dec 2)<br/>         Removal Date: Jan. 2-18, 2026</p> <p><b>Date:</b> _____</p> <p>**Installation Date Range is Not Guaranteed Until Order is Approved**</p> <p>50% due at signing for preferred installation dates<br/>         50% due Net 15 at time of install</p> <p>*Tax Subject to Change per California Sales and Use Tax Regulations</p> <p>AG ok</p> | <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 5px;"><b>Sub Total:</b></td> <td style="text-align: right; padding: 5px;">34,959.00</td> </tr> <tr> <td style="padding: 5px;"><b>Freight &amp; Misc.:</b></td> <td style="text-align: right; padding: 5px;">0.00</td> </tr> <tr> <td style="padding: 5px;"><b>Tax Total:</b></td> <td style="text-align: right; padding: 5px;">0.00</td> </tr> <tr> <td style="padding: 5px;"><b>Total (USD):</b></td> <td style="text-align: right; padding: 5px;">34,959.00</td> </tr> </table> | <b>Sub Total:</b> | 34,959.00 | <b>Freight &amp; Misc.:</b> | 0.00 | <b>Tax Total:</b> | 0.00 | <b>Total (USD):</b> | 34,959.00 |
| <b>Sub Total:</b>  | 34,959.00  |                   |           |                             |      |                   |      |                     |           |
| <b>Freight &amp; Misc.:</b>  | 0.00   |                   |           |                             |      |                   |      |                     |           |
| <b>Tax Total:</b>  | 0.00   |                   |           |                             |      |                   |      |                     |           |
| <b>Total (USD):</b>  | 34,959.00  |                   |           |                             |      |                   |      |                     |           |

## Terms and Conditions

**Prices:** All Prices subject to change without notice. All minimums are per color or size (solid pack). Mixing colors to meet minimums is not acceptable. All orders are F.O.B. Santa Ana, California.

**Payment Terms:**

Credit Card - We Accept: AMEX, Discover, MasterCard, Visa, ACH, EFT, and Wire Transfers.

Any order being paid for with a credit card is subject to a maximum limit of \$15,000.

Prepaid – We will add an estimated freight of 15% to order total.

Upon approved credit we will determine Net Terms and Credit Limit.

New Customers - Please furnish five (5) references, complete and sign our credit application. Credit approval may take 10 business days, so you may prefer your first order to be credit card or prepaid.

**Warranty:** Please note that the official warranties for Dekra-Lite products are exclusively detailed on our website. Any other warranties, expressed or implied, are considered void and superseded by the information provided on our site. For comprehensive warranty coverage details, we strongly encourage visiting <https://www.dekra-lite.com/pages/warranty>.

**Return Policy:** Any returned products under the following conditions will result in a 30% restocking fee and the customer will incur the freight charges: Customer ordered incorrect product. Never opened or used product for its intended purpose. No merchandise returns will be accepted without prior written authorization and an RMA number attached. Return requests will be accepted for credit if submitted and approved within 30 days of receipt of product.

**Acceptance of Merchandise:** Consignee/customer is responsible to notify Dekra-Lite of all impending claim(s) of merchandise delayed, lost, or damaged in transit. When accepting shipment, consignee/customer must inspect all merchandise completely and any claims of any missing cartons or visible damage must be noted on delivery driver's bill of lading or the receipt of delivery. All claims must be filed with Dekra-Lite within 48 hours of delivery or in the case of concealed damage, within 48 hours of identifying the concealed damages. Customer/consignee is to provide required information and evidence of damage or loss according Dekra-Lite claims procedure. This may include preservation of evidence of damage/loss for future inspection. Failure to follow Dekra-Lite claims procedure may result in claim denial by the carrier.

**General Terms:** The parties agree to the following additional terms of this contract. This contract is governed by California law and is the entire contract between the parties, superseding all prior conversations and writings between the parties. In the event of a dispute arising out of this Contract, the parties shall arbitrate in Orange County, CA before a single arbitrator selected through J.A.M.S./ENDISPUTE. Any judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. The prevailing party in arbitration shall be entitled to its reasonable attorney's fees and costs. A deposit of 50% plus any applicable sales tax is due upon execution of any contract with installation services, custom or special product. The balance is due on the installation sale or upon shipping unless specified in payment terms on the proposal/order. Cancellation and reductions are subject to a 30% restocking fee. Any amount not paid when due, is subject to a late charge of 25% per month (24% per annum). All payments are due according to the terms of each individual proposal/order.

**Installation:** All requested changes to the described work on the proposal/order will be subject to additional charges. Installation dates are approximate and generally scheduled as a date range. All installation or ship dates specified are subject to change due to inclement weather, acts of God or unforeseen circumstances beyond our control. Changes may occur for reasons including but not limited to, weather conditions, property accessibility, early project completion, or acts of God.

**Electrical Requirements:** Owner is responsible for providing and maintaining adequate and functional electrical outlets adjacent to the proposed locations for lit decorations, tree lights and building lights. GFI receptacles can, will, and should interrupt power to decor or lighting in the presence of water or heavy moisture sometimes caused by rain, fog, dew, and sprinklers. Wet decor, lighting, outlets, and surrounding areas may take several hours after exposure, and in some cases days, to completely dry before receptacles can be reset, and power restored. Dekra-Lite is not responsible for outlets that will not reset due to the presence of moisture. Lighting or decor outages must be reported to our operations department. Dekra-Lite is not responsible for unreported outages that we have never been made aware of. Dekra-Lite is not responsible for any products damaged or lost due to vandalism, extreme weather conditions, or acts of God. This includes leased product. The owner accepts all responsibility while the decor is installed on their property. Dekra-Lite will make efforts, when possible, to replace such product for an additional charge.

**Storage:** Storage charges and sales begin upon removal of decor each year and end November 1st annually. Items not installed must be picked up or have a storage fee paid prior to November 1st of the current year. Unpaid storage or unclaimed items may be discarded without further notice.

**Insurance:** Our standard liability coverage limits are \$5,000,000.00 General Aggregate; 5,000,000.00 Products-Comp/Op Aggregate.; \$2,000,000.00 Personal & Adv. Injury; \$1,000,000.00 Each Occurrence; \$1,000,000.00 Automobile Liability; \$1,000,000.00 Workers' Compensation.; \$2,000,000.00 Our excess liability coverage limits are \$5,000,000.00 General Aggregate; \$5,000,000.00 Products-Comp/Op Aggregate.; \$2,000,000.00 Each Occurrence. Other insurance requirements including special language, endorsements or additional coverage may be able to be obtained at the expense of the customer.



Dekra-Lite  
 3102 W. Alton Ave.  
 Santa Ana, CA, 92704  
 Phone: (714) 436-0705  
 Web: www.dekra-lite.com

# Quote

**Sales Install No.:** QT108394  
**Order Date:** 9/4/2025  
**Ship Date:** 11/21/2025  
**Customer ID:** BEA002  
**Terms:** Net 30

| BILL TO:  | SHIP TO:  |
|---|---|
| City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Accounts Payable<br>951-572-3207 | City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Julie Van Hook<br>951-572-3193 |

| CUSTOMER P.O. NO. | CREATED BY         | SALES REP         |
|-------------------|--------------------|-------------------|
|                   | Santarelli, Nicole | Nicole Santarelli |
| SALES TAX CODE    | SHIPPING TERMS     | SHIP VIA          |
| Avatax Avalara    | Installation       | INSTALLATION      |

| NO. | ITEM               | DESCRIPTION   | QTY    | UOM | PRICE     | EXTENDED PRICE |
|-----|--------------------|---|--------|-----|-----------|----------------|
| 1   | TRBILED20-LV       | 20' Low Voltage Sequoia Collection Tree w/ 24V Warm White LED Mini Lights<br><br>LOCATION: COMMUNITY CENTER   | 1.00   | EA  | 12,343.75 | 12,343.75      |
| 2   | SALES DECOR        | Miscellaneous Custom Decor<br><br>Classic Christmas Decor - Heavy for 20' Low Voltage Sequoia Tree with Warm White Mini Lights  | 1.00   | EA  | 8,408.96  | 8,408.96       |
| 3   | STAR24BEADEDWW     | 24" Crystal Star Tree Topper, 100L Warm White LED Mini Lights   | 1.00   | EA  | 423.35    | 423.35         |
| 4   | LABORIRS           | Labor Installation, Removal & Storage<br><br>for Low Voltage 20' Sequoia with Warm White Mini Lights and a Warm White Crystal Star tree Topper, decorated in Classic Christmas Decor.   | 1.00   | EA  | 14,150.00 | 14,150.00      |
| 5   | DLGWRECLX6XXLED    | 6' Classic Pre-Decorated Wreath w/ 36"x45" Red Structural Bow, 250L Warm White LED Mini Lights<br><br>LOCATION: FIRE STATION 106  | 1.00   | EA  | 982.55    | 982.54         |
| 6   | LABORIRS           | Labor Installation, Removal & Storage<br><br>for a 6' Classic Christmas Pre-Decorated Wreath.   | 1.00   | EA  | 1,175.00  | 1,175.00       |
| 7   | LMLLED5M50L6GWWH   | Warm White (2800 - 3000K) LED Mini Lights, 5MM Reflective, 6x6x6" sp, Grn Wire (50 Bulbs)<br><br>For 7 Large Palm Trees at Community Center<br>LOCATION: Community Center<br>4" Spacing | 105.00 | EA  | 13.60     | 1,428.00       |
| 8   | LABORIRS           | Labor Installation, Removal & Storage<br><br>of (10-15 Strands) 7 Palm Trees at the Community Center  | 7.00   | EA  | 324.96    | 2,274.70       |
| 9   | LABORREMOVAL       | Labor Removal<br><br>Of Customer owned lights on Palm Trees (est. 10-15 Strands)  | 7.00   | EA  | 160.85    | 1,125.97       |
| 10  | PERIMETER LIGHTING | Perimeter Lighting<br><br>612' of Faceted Warm White LED Perimeter Lighting<br>Includes: Parapet Clips, Glue, Timers, Photo Eyes, and Extension Cord<br><br>LOCATION: FIREHOUSE 106     | 1.00   | EA  | 3,427.20  | 3,427.20       |
| 11  | PERIMETERLABOR     | Perimeter Lighting Labor<br><br>of 612' of Perimeter Lighting   | 1.00   | EA  | 2,876.40  | 2,876.40       |
| 12  | LMS322             | "Hanna" Illuminated Frame, Warm White LED - Gold Frame & Gold Bow - 7.7' x 5.6', 24V  | 1.00   | EA  | 3,636.50  | 3,636.50       |
| 13  | LABORIRS           | Labor Installation, Removal & Storage<br><br>for Hanna Frame  | 1.00   | EA  | 1,750.00  | 1,750.00       |



Dekra-Lite  
 3102 W. Alton Ave.  
 Santa Ana, CA, 92704  
 Phone: (714) 436-0705  
 Web: www.dekra-lite.com

# Quote

**Sales Install No.:** QT108394  
**Order Date:** 9/4/2025  
**Ship Date:** 11/21/2025  
**Customer ID:** BEA002  
**Terms:** Net 30

| BILL TO:  | SHIP TO:  |
|---|---|
| City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Accounts Payable<br>951-572-3207 | City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Julie Van Hook<br>951-572-3193 |

| CUSTOMER P.O. NO. | CREATED BY         | SALES REP         |
|-------------------|--------------------|-------------------|
|                   | Santarelli, Nicole | Nicole Santarelli |
| SALES TAX CODE    | SHIPPING TERMS     | SHIP VIA          |
| Avatax Avalara    | Installation       | INSTALLATION      |

|  |  |                   |           |                             |      |                   |          |                     |           |
|--|--|-------------------|-----------|-----------------------------|------|-------------------|----------|---------------------|-----------|
| <b>Signature:</b> _____  | <b>Date:</b> _____   |                   |           |                             |      |                   |          |                     |           |
| Please sign and email or fax to (714) 436-0612<br><br>Pre-Install: Nov 21st -22nd, 2025 (Perimeter Lighting - clips etc)<br>Install Date: Nov 20-Nov 30, 2025 (tree lighting on Dec 2)<br>Removal Date: Jan. 2-18, 2026<br><br>**Installation Date Range is Not Guaranteed Until Order is Approved**<br><br>50% due at signing for preferred installation dates<br>50% due Net 15 at time of install<br><br>*Tax Subject to Change per California Sales and Use Tax Regulations<br><br>AG pricing okayed | <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;"><b>Sub Total:</b></td> <td style="text-align: right; padding: 2px;">54,002.37</td> </tr> <tr> <td style="padding: 2px;"><b>Freight &amp; Misc.:</b></td> <td style="text-align: right; padding: 2px;">0.00</td> </tr> <tr> <td style="padding: 2px;"><b>Tax Total:</b></td> <td style="text-align: right; padding: 2px;">2,375.41</td> </tr> <tr> <td style="padding: 2px;"><b>Total (USD):</b></td> <td style="text-align: right; padding: 2px;">56,377.78</td> </tr> </table> | <b>Sub Total:</b> | 54,002.37 | <b>Freight &amp; Misc.:</b> | 0.00 | <b>Tax Total:</b> | 2,375.41 | <b>Total (USD):</b> | 56,377.78 |
| <b>Sub Total:</b>  | 54,002.37  |                   |           |                             |      |                   |          |                     |           |
| <b>Freight &amp; Misc.:</b>  | 0.00   |                   |           |                             |      |                   |          |                     |           |
| <b>Tax Total:</b>  | 2,375.41   |                   |           |                             |      |                   |          |                     |           |
| <b>Total (USD):</b>  | 56,377.78  |                   |           |                             |      |                   |          |                     |           |

## Terms and Conditions

**Prices:** All Prices subject to change without notice. All minimums are per color or size (solid pack). Mixing colors to meet minimums is not acceptable. All orders are F.O.B. Santa Ana, California.

**Payment Terms:**

Credit Card - We Accept: AMEX, Discover, MasterCard, Visa, ACH, EFT, and Wire Transfers.

Any order being paid for with a credit card is subject to a maximum limit of \$15,000.

Prepaid – We will add an estimated freight of 15% to order total.

Upon approved credit we will determine Net Terms and Credit Limit.

New Customers - Please furnish five (5) references, complete and sign our credit application. Credit approval may take 10 business days, so you may prefer your first order to be credit card or prepaid.

**Warranty:** Please note that the official warranties for Dekra-Lite products are exclusively detailed on our website. Any other warranties, expressed or implied, are considered void and superseded by the information provided on our site. For comprehensive warranty coverage details, we strongly encourage visiting <https://www.dekra-lite.com/pages/warranty>.

**Return Policy:** Any returned products under the following conditions will result in a 30% restocking fee and the customer will incur the freight charges: Customer ordered incorrect product. Never opened or used product for its intended purpose. No merchandise returns will be accepted without prior written authorization and an RMA number attached. Return requests will be accepted for credit if submitted and approved within 30 days of receipt of product.

**Acceptance of Merchandise:** Consignee/customer is responsible to notify Dekra-Lite of all impending claim(s) of merchandise delayed, lost, or damaged in transit. When accepting shipment, consignee/customer must inspect all merchandise completely and any claims of any missing cartons or visible damage must be noted on delivery driver's bill of lading or the receipt of delivery. All claims must be filed with Dekra-Lite within 48 hours of delivery or in the case of concealed damage, within 48 hours of identifying the concealed damages. Customer/consignee is to provide required information and evidence of damage or loss according Dekra-Lite claims procedure. This may include preservation of evidence of damage/loss for future inspection. Failure to follow Dekra-Lite claims procedure may result in claim denial by the carrier.

**General Terms:** The parties agree to the following additional terms of this contract. This contract is governed by California law and is the entire contract between the parties, superseding all prior conversations and writings between the parties. In the event of a dispute arising out of this Contract, the parties shall arbitrate in Orange County, CA before a single arbitrator selected through J.A.M.S./ENDISPUTE. Any judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. The prevailing party in arbitration shall be entitled to its reasonable attorney's fees and costs. A deposit of 50% plus any applicable sales tax is due upon execution of any contract with installation services, custom or special product. The balance is due on the installation sale or upon shipping unless specified in payment terms on the proposal/order. Cancellation and reductions are subject to a 30% restocking fee. Any amount not paid when due, is subject to a late charge of 25% per month (24% per annum). All payments are due according to the terms of each individual proposal/order.

**Installation:** All requested changes to the described work on the proposal/order will be subject to additional charges. Installation dates are approximate and generally scheduled as a date range. All installation or ship dates specified are subject to change due to inclement weather, acts of God or unforeseen circumstances beyond our control. Changes may occur for reasons including but not limited to, weather conditions, property accessibility, early project completion, or acts of God.

**Electrical Requirements:** Owner is responsible for providing and maintaining adequate and functional electrical outlets adjacent to the proposed locations for lit decorations, tree lights and building lights. GFI receptacles can, will, and should interrupt power to decor or lighting in the presence of water or heavy moisture sometimes caused by rain, fog, dew, and sprinklers. Wet decor, lighting, outlets, and surrounding areas may take several hours after exposure, and in some cases days, to completely dry before receptacles can be reset, and power restored. Dekra-Lite is not responsible for outlets that will not reset due to the presence of moisture. Lighting or decor outages must be reported to our operations department. Dekra-Lite is not responsible for unreported outages that we have never been made aware of. Dekra-Lite is not responsible for any products damaged or lost due to vandalism, extreme weather conditions, or acts of God. This includes leased product. The owner accepts all responsibility while the decor is installed on their property. Dekra-Lite will make efforts, when possible, to replace such product for an additional charge.

**Storage:** Storage charges and sales begin upon removal of decor each year and end November 1st annually. Items not installed must be picked up or have a storage fee paid prior to November 1st of the current year. Unpaid storage or unclaimed items may be discarded without further notice.

**Insurance:** Our standard liability coverage limits are \$5,000,000.00 General Aggregate; 5,000,000.00 Products-Comp/Op Aggregate.; \$2,000,000.00 Personal & Adv. Injury; \$1,000,000.00 Each Occurrence; \$1,000,000.00 Automobile Liability; \$1,000,000.00 Workers' Compensation.; \$2,000,000.00 Our excess liability coverage limits are \$5,000,000.00 General Aggregate; \$5,000,000.00 Products-Comp/Op Aggregate.; \$2,000,000.00 Each Occurrence. Other insurance requirements including special language, endorsements or additional coverage may be able to be obtained at the expense of the customer.



Dekra-Lite  
 3102 W. Alton Ave.  
 Santa Ana, CA, 92704  
 Phone: (714) 436-0705  
 Web: www.dekra-lite.com

# Quote

**Sales Install No.:** QT108566  
**Order Date:** 9/18/2025  
**Ship Date:** 1/1/2027  
**Customer ID:** BEA002  
**Terms:** Net 30

| BILL TO:  | SHIP TO:  |
|---|---|
| City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Accounts Payable<br>951-572-3207 | City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Julie Van Hook<br>951-572-3193 |

| CUSTOMER P.O. NO. | CREATED BY     | SALES REP         |
|-------------------|----------------|-------------------|
|                   | Rivera, Ella   | Nicole Santarelli |
| SALES TAX CODE    | SHIPPING TERMS | SHIP VIA          |
| Avatax Avalara    | Installation   | INSTALLATION      |

| NO. | ITEM           | DESCRIPTION   | QTY   | UOM    | PRICE     | EXTENDED PRICE |
|-----|----------------|---|-------|--------|-----------|----------------|
| 1   | LABORIRS       | Labor Installation, Removal & Storage<br>of Customer Owned (80) 36" Double Bow Accent Kits.<br><br>Multiple locations (SEE SOW)   | 80.00 | EA     | 115.00    | 9,200.00       |
| 2   | LABORIRS       | Labor Installation, Removal & Storage<br>of Customer Owned (5) Classic Wreaths 6' Wreaths.  | 5.00  | EA     | 1,175.00  | 5,875.00       |
| 3   | PERIMETERLABOR | Perimeter Lighting Labor<br>of LABOR for customer owned<br>1,470' C9 Warm White LED Perimeter Lighting Includes: Parapet Clips, Glue, Timers, Photo Eyes, Extension Cords, and Equipment Required for Installation<br><br>- City Hall (600')<br>- Police Station (220')<br>- Fire Station (320')<br>- Community Center (330') | 1.00  | EA     | 6,909.00  | 6,909.00       |
| 4   | LABORIRS       | Labor Installation, Removal & Storage<br>of Customer Owned 20' Decorated Sequoia Tree with 24" Crystal Star Topper  | 1.00  | EA     | 14,150.00 | 14,150.00      |
| 5   | LACCPCLIPXXSTK | Parapet light mounting clip - for Shingle Tab, (plastic)<br>Requested extra parapet clips for perimeter lighting.<br>Clips are sold in increments of 100.<br>300 Per this line item.  | 3.00  | PK 100 | 39.00     | 117.00         |
| 6   | LABORIRS       | Labor Installation, Removal & Storage<br>Of Customer Owned Low Voltage 20' Sequoia with Warm White Mini Lights and a Warm White Crystal Star tree Topper, decorated in Classic Christmas Decor.   | 1.00  | EA     | 14,150.00 | 14,150.00      |
| 7   | PERIMETERLABOR | Perimeter Lighting Labor<br>of 612' of Perimeter Lighting<br><br>Location: FIREHOUSE 106  | 1.00  | EA     | 2,876.40  | 2,876.40       |
| 8   | LABORIRS       | Labor Installation, Removal & Storage<br>of Customer Owned Hanna Frame  | 1.00  | EA     | 1,750.00  | 1,750.00       |
| 9   | LABORIRS       | Labor Installation, Removal & Storage<br>of (10-15 Strands) 7 Palm Trees at the Community Center  | 7.00  | EA     | 324.96    | 2,274.70       |



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 Santa Ana, CA, 92704  
 Phone: (714) 436-0705  
 Web: www.dekra-lite.com

# Quote

|                           |                 |
|---------------------------|-----------------|
| <b>Sales Install No.:</b> | <b>QT108566</b> |
| <b>Order Date:</b>        | 9/18/2025       |
| <b>Ship Date:</b>         | 1/1/2027        |
| <b>Customer ID:</b>       | BEA002          |
| <b>Terms:</b>             | Net 30          |

| BILL TO:  | SHIP TO:  |
|---|---|
| City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Accounts Payable<br>951-572-3207 | City of Beaumont - CA<br>550 E. 6th St.<br>Beaumont CA 92223-2218<br>Attn: Julie Van Hook<br>951-572-3193 |

| CUSTOMER P.O. NO. | CREATED BY     | SALES REP         |
|-------------------|----------------|-------------------|
|                   | Rivera, Ella   | Nicole Santarelli |
| SALES TAX CODE    | SHIPPING TERMS | SHIP VIA          |
| Avatax Avalara    | Installation   | INSTALLATION      |

|   |   |                   |           |                             |      |                   |      |                     |           |
|---|---|-------------------|-----------|-----------------------------|------|-------------------|------|---------------------|-----------|
| <p><b>Signature:</b> _____ <b>Date:</b> _____</p> <p>Please sign and email or fax to (714) 436-0612</p> <p>Pre-Install: TBD<br/>         Install Date: TBD<br/>         Removal Date: Jan. 2-18, 2027</p> <p><b>**Installation Date Range is Not Guaranteed Until Order is Approved**</b></p> <p>50% due at signing for preferred installation dates<br/>         50% due Net 15 at time of install</p> <p><small>*Tax Subject to Change per California Sales and Use Tax Regulations</small></p> | <table border="0"> <tr> <td><b>Sub Total:</b></td> <td>57,302.10</td> </tr> <tr> <td><b>Freight &amp; Misc.:</b></td> <td>0.00</td> </tr> <tr> <td><b>Tax Total:</b></td> <td>9.07</td> </tr> <tr> <td><b>Total (USD):</b></td> <td>57,311.17</td> </tr> </table> | <b>Sub Total:</b> | 57,302.10 | <b>Freight &amp; Misc.:</b> | 0.00 | <b>Tax Total:</b> | 9.07 | <b>Total (USD):</b> | 57,311.17 |
| <b>Sub Total:</b>   | 57,302.10   |                   |           |                             |      |                   |      |                     |           |
| <b>Freight &amp; Misc.:</b>   | 0.00  |                   |           |                             |      |                   |      |                     |           |
| <b>Tax Total:</b>   | 9.07  |                   |           |                             |      |                   |      |                     |           |
| <b>Total (USD):</b>   | 57,311.17   |                   |           |                             |      |                   |      |                     |           |

## Terms and Conditions

**Prices:** All Prices subject to change without notice. All minimums are per color or size (solid pack). Mixing colors to meet minimums is not acceptable. All orders are F.O.B. Santa Ana, California.

**Payment Terms:**

Credit Card - We Accept: AMEX, Discover, MasterCard, Visa, ACH, EFT, and Wire Transfers.

Any order being paid for with a credit card is subject to a maximum limit of \$15,000.

Prepaid – We will add an estimated freight of 15% to order total.

Upon approved credit we will determine Net Terms and Credit Limit.

New Customers - Please furnish five (5) references, complete and sign our credit application. Credit approval may take 10 business days, so you may prefer your first order to be credit card or prepaid.

**Warranty:** Please note that the official warranties for Dekra-Lite products are exclusively detailed on our website. Any other warranties, expressed or implied, are considered void and superseded by the information provided on our site. For comprehensive warranty coverage details, we strongly encourage visiting <https://www.dekra-lite.com/pages/warranty>.

**Return Policy:** Any returned products under the following conditions will result in a 30% restocking fee and the customer will incur the freight charges: Customer ordered incorrect product. Never opened or used product for its intended purpose. No merchandise returns will be accepted without prior written authorization and an RMA number attached. Return requests will be accepted for credit if submitted and approved within 30 days of receipt of product.

**Acceptance of Merchandise:** Consignee/customer is responsible to notify Dekra-Lite of all impending claim(s) of merchandise delayed, lost, or damaged in transit. When accepting shipment, consignee/customer must inspect all merchandise completely and any claims of any missing cartons or visible damage must be noted on delivery driver's bill of lading or the receipt of delivery. All claims must be filed with Dekra-Lite within 48 hours of delivery or in the case of concealed damage, within 48 hours of identifying the concealed damages. Customer/consignee is to provide required information and evidence of damage or loss according Dekra-Lite claims procedure. This may include preservation of evidence of damage/loss for future inspection. Failure to follow Dekra-Lite claims procedure may result in claim denial by the carrier.

**General Terms:** The parties agree to the following additional terms of this contract. This contract is governed by California law and is the entire contract between the parties, superseding all prior conversations and writings between the parties. In the event of a dispute arising out of this Contract, the parties shall arbitrate in Orange County, CA before a single arbitrator selected through J.A.M.S./ENDISPUTE. Any judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. The prevailing party in arbitration shall be entitled to its reasonable attorney's fees and costs. A deposit of 50% plus any applicable sales tax is due upon execution of any contract with installation services, custom or special product. The balance is due on the installation sale or upon shipping unless specified in payment terms on the proposal/order. Cancellation and reductions are subject to a 30% restocking fee. Any amount not paid when due, is subject to a late charge of 25% per month (24% per annum). All payments are due according to the terms of each individual proposal/order.

**Installation:** All requested changes to the described work on the proposal/order will be subject to additional charges. Installation dates are approximate and generally scheduled as a date range. All installation or ship dates specified are subject to change due to inclement weather, acts of God or unforeseen circumstances beyond our control. Changes may occur for reasons including but not limited to, weather conditions, property accessibility, early project completion, or acts of God.

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**Storage:** Storage charges and sales begin upon removal of decor each year and end November 1st annually. Items not installed must be picked up or have a storage fee paid prior to November 1st of the current year. Unpaid storage or unclaimed items may be discarded without further notice.

**Insurance:** Our standard liability coverage limits are \$5,000,000.00 General Aggregate; 5,000,000.00 Products-Comp/Op Aggregate.; \$2,000,000.00 Personal & Adv. Injury; \$1,000,000.00 Each Occurrence; \$1,000,000.00 Automobile Liability; \$1,000,000.00 Workers' Compensation.; \$2,000,000.00 Our excess liability coverage limits are \$5,000,000.00 General Aggregate; \$5,000,000.00 Products-Comp/Op Aggregate.; \$2,000,000.00 Each Occurrence. Other insurance requirements including special language, endorsements or additional coverage may be able to be obtained at the expense of the customer.

**EXHIBIT “C” to General Services Agreement**

**Certificates of Insurance**




# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

08/30/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|   |   |
|---|---|
| <b>PRODUCER</b><br><br><b>WEISSINGER INSURANCE AGENCY, INC</b><br>RIC WEISSINGER, AGENT LIC.#0C69161<br>5922 WARNER AVE<br>HUNTINGTON BEACH, CA 92649 | <b>CONTACT NAME:</b> BRANDON BENNINGTON<br><b>PHONE (A/C, No, Ext):</b> 7143771111<br><b>FAX (A/C, No):</b> 7143771611<br><b>E-MAIL ADDRESS:</b> BRANDON@RICZINGER.COM  |
|   | <b>INSURER(S) AFFORDING COVERAGE</b><br><b>INSURER A:</b> State Farm Mutual Automobile Insurance Company<br><b>INSURER B:</b><br><b>INSURER C:</b><br><b>INSURER D:</b><br><b>INSURER E:</b><br><b>INSURER F:</b> |
| <b>INSURED</b><br>DEKRA-LITE INDUSTRIES INC<br>3102 W. ALTON AVE<br>SANTA ANA, CA 92704   |   |

**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

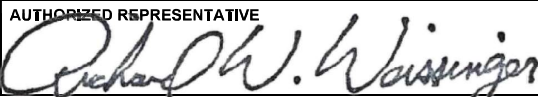
| INSR LTR | TYPE OF INSURANCE   | ADDL INSD | SUBR WVD | POLICY NUMBER  | POLICY EFF (MM/DD/YYYY)                              | POLICY EXP (MM/DD/YYYY)                              | LIMITS   |
|----------|---|-----------|----------|--|--|--|--|
|          | <b>COMMERCIAL GENERAL LIABILITY</b><br><input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR<br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER:  |           |          |  |  |  | EACH OCCURRENCE \$<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$<br>MED EXP (Any one person) \$<br>PERSONAL & ADV INJURY \$<br>GENERAL AGGREGATE \$<br>PRODUCTS - COMP/OP AGG \$<br>\$ |
| A        | <b>AUTOMOBILE LIABILITY</b><br><input checked="" type="checkbox"/> ANY AUTO<br><input checked="" type="checkbox"/> OWNED AUTOS ONLY<br><input checked="" type="checkbox"/> HIRED AUTOS ONLY<br><input checked="" type="checkbox"/> DEDUCT<br><input checked="" type="checkbox"/> SCHEDULED AUTOS<br><input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY<br><input checked="" type="checkbox"/> \$1,000 |           |          | 655 2359-B30-75<br>655 2362-B30-75<br>655 2360-B30-75<br>655 2363-B30-75 | 08/30/2025<br>08/30/2025<br>08/30/2025<br>08/30/2025 | 08/30/2026<br>08/30/2026<br>08/30/2026<br>08/30/2026 | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>\$                          |
|          | <b>UMBRELLA LIAB</b><br><input type="checkbox"/> EXCESS LIAB<br><input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$  |           |          |  |  |  | <input type="checkbox"/> OCCUR<br><input type="checkbox"/> CLAIMS-MADE<br>EACH OCCURRENCE \$<br>AGGREGATE \$<br>\$   |
|          | <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below   | Y / N     | N / A    |  |  |  | <input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER<br>E.L. EACH ACCIDENT \$<br>E.L. DISEASE - EA EMPLOYEE \$<br>E.L. DISEASE - POLICY LIMIT \$                         |

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**

The City of Beaumont, its elected and appointed officers, employees, agents and volunteers are named as additional insureds as respects to auto liability coverage as required by written contract. Coverage is primary & non-contributory. Waiver of subrogation applies as respects auto liability coverage as required by written contract.

\*Please note Copyright Laws apply to the Acord form prohibiting us from modifying the cancellation clause. However, per Weissinger Insurance Agency, Inc procedures we will notify you within 30 days if said policy cancels for any reason other than non-payment. In the event that the policies cancel for non-payment we will notify you 10 days prior.

**CERTIFICATE HOLDER****CANCELLATION**

|   |  |
|---|--|
| City of Beaumont<br><br>550 East 6th Street<br>Beaumont, CA 92223 | SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.<br><br><b>AUTHORIZED REPRESENTATIVE</b><br> |
|---|--|

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# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/10/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|   |  |                       |               |
|---|--|-----------------------|---------------|
| <b>PRODUCER</b><br>ALEKEME Insurance<br>TDW Risk Management Associates, LLC<br>111 Corporate Drive #200<br>Ladera Ranch CA 92694<br><br>License#: OM63276<br>DEKRIND-01 | <b>CONTACT NAME:</b> Melissa Lauer<br><b>PHONE (A/C No. Ext):</b> (949)620-6862<br><b>E-MAIL ADDRESS:</b> mlauer@alkemeins.com | <b>FAX (A/C, No):</b> |               |
|   | <b>INSURER(S) AFFORDING COVERAGE</b>   |                       | <b>NAIC #</b> |
| <b>INSURED</b><br>Dekra-Lite Industries, Inc.<br>3102 W. Alton Ave<br>Santa Ana CA 92704  | <b>INSURER A:</b> Colony Insurance Company   |                       | 39993         |
|   | <b>INSURER B:</b> Travelers Casualty and Surety Company of America   |                       | 31194         |
|   | <b>INSURER C:</b>  |                       |               |
|   | <b>INSURER D:</b>  |                       |               |
|   | <b>INSURER E:</b>  |                       |               |
| <b>INSURER F:</b>   |  |                       |               |

**COVERAGES** **CERTIFICATE NUMBER:** 985334194 **REVISION NUMBER:**

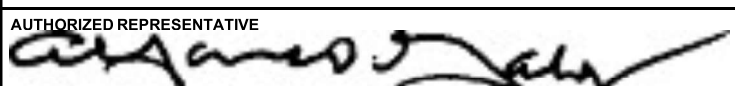
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE  | ADDL INSD | SUBR WVD | POLICY NUMBER     | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS  |
|----------|--|-----------|----------|-------------------|-------------------------|-------------------------|---|
| A        | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br><input type="checkbox"/> OTHER: |           |          | 103 GL 0213518-02 | 5/1/2025                | 5/1/2026                | EACH OCCURRENCE \$ 1,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000<br>MED EXP (Any one person) \$ 10,000<br>PERSONAL & ADV INJURY \$ 1,000,000<br>GENERAL AGGREGATE \$ 5,000,000<br>PRODUCTS - COMP/OP AGG \$ 2,000,000<br>\$ |
|          | <b>AUTOMOBILE LIABILITY</b><br><input type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY  |           |          |                   |                         |                         | COMBINED SINGLE LIMIT (Ea accident) \$<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>\$   |
| A        | <input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR<br><input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE<br><input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$   |           |          | XS176451          | 5/1/2025                | 5/1/2026                | EACH OCCURRENCE \$ 5,000,000<br>AGGREGATE \$ 5,000,000<br>\$  |
|          | <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below  | Y/N       | N/A      |                   |                         |                         | <input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER<br>E.L. EACH ACCIDENT \$<br>E.L. DISEASE - EA EMPLOYEE \$<br>E.L. DISEASE - POLICY LIMIT \$  |
| B        | Employee Dishonesty  |           |          | 107624944         | 5/1/2025                | 5/1/2026                | Limit Retention \$50,000<br>2,500   |

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**  
 The City of Beaumont, its elected and appointed officers, employees, agents and volunteers is/are included as Additional Insured with respects to operations of the Named Insured as required by current, written contract. The following endorsements apply under current policy guidelines:

General Liability Blanket Additional Insured - CG 20 10 04 13  
 General Liability Waiver of Subrogation - CG 24 04 05 09  
 General Liability Primary and Non-Contributory - CG 20 0 1 04 13  
 General Liability Blanket Additional Insured - Completed Operations - CG 20 37 07 04

See Attached...

|   |  |
|---|--|
| <b>CERTIFICATE HOLDER</b><br><br>City of Beaumont<br>550 E. 6th Street<br>Beaumont CA 92223 | <b>CANCELLATION</b><br><br>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.<br><br>AUTHORIZED REPRESENTATIVE<br> |
|---|--|

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**ADDITIONAL REMARKS SCHEDULE**

|                             |           |   |  |
|-----------------------------|-----------|---|--|
| AGENCY<br>ALEKEME Insurance |           | NAMED INSURED<br>Dekra-Lite Industries, Inc.<br>3102 W. Alton Ave<br>Santa Ana CA 92704 |  |
| POLICY NUMBER               |           | EFFECTIVE DATE:   |  |
| CARRIER                     | NAIC CODE |   |  |

**ADDITIONAL REMARKS**

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,**  
**FORM NUMBER:** 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

\*Please note Copyright Laws apply to the Acord form prohibiting us from modifying the cancellation clause. However, per TDW Risk Management Associates/ALKEME Insurance procedures we will notify you within 30 days if said policy cancels for any reason other than non-payment. In the event that the policies cancel for non-payment, you will be notified within 10 days.

POLICY NUMBER: 103 GL 0213518-02

COMMERCIAL GENERAL LIABILITY  
CG 24 04 12 19

## WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US (WAIVER OF SUBROGATION)

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART  
ELECTRONIC DATA LIABILITY COVERAGE PART  
LIQUOR LIABILITY COVERAGE PART  
POLLUTION LIABILITY COVERAGE PART DESIGNATED SITES  
POLLUTION LIABILITY LIMITED COVERAGE PART DESIGNATED SITES  
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART  
RAILROAD PROTECTIVE LIABILITY COVERAGE PART  
UNDERGROUND STORAGE TANK POLICY DESIGNATED TANKS

### SCHEDULE

**Name Of Person(s) Or Organization(s):**

As required by written contract with the Named Insured that is executed by the parties to the contract prior to the commencement of work that is called for in the contract.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

The following is added to Paragraph **8. Transfer Of Rights Of Recovery Against Others To Us** of **Section IV – Conditions**:

We waive any right of recovery against the person(s) or organization(s) shown in the Schedule above because of payments we make under this Coverage Part. Such waiver by us applies only to the extent that the insured has waived its right of recovery against such person(s) or organization(s) prior to loss. This endorsement applies only to the person(s) or organization(s) shown in the Schedule above.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## **ADDITIONAL INSURED - OWNERS, LESSEES OR CONTRACTORS - SCHEDULED PERSON OR ORGANIZATION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

### SCHEDULE

| Name Of Additional Insured Person(s)<br>Or Organization(s)   | Location(s) Of Covered Operations                            |
|--|--|
| As required by written contract with the Named Insured that is executed by the parties to the contract prior to the commencement of work that is called for in the contract. | All locations which are afforded coverage under this policy. |
| Information required to complete this Schedule, if not shown above, will be shown in the Declarations.   |  |

- A. Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:
1. Your acts or omissions; or
  2. The acts or omissions of those acting on your behalf;
- in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.
- However:
1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
  2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.
- B.** With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:
- This insurance does not apply to "bodily injury" or "property damage" occurring after:
1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or
  2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

- C. With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or

2. Available under the applicable Limits of Insurance shown in the Declarations; whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## **ADDITIONAL INSURED - DESIGNATED PERSON OR ORGANIZATION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

### **SCHEDULE**

**Name Of Additional Insured Person(s) Or Organization(s):**

As required by written contract with the Named Insured that is executed by the parties to the contract prior to the commencement of work that is called for in the contract.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

- A. Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:
1. In the performance of your ongoing operations; or
  2. In connection with your premises owned by or rented to you.
- However:
1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
  2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.
- B.** With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**
- If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:
1. Required by the contract or agreement; or
  2. Available under the applicable limits of insurance;
- whichever is less.
- This endorsement shall not increase the applicable limits of insurance.

COMMERCIAL GENERAL LIABILITY  
CG 20 37 07 04

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**  
**ADDITIONAL INSURED – OWNERS, LESSEES OR**  
**CONTRACTORS – COMPLETED OPERATIONS**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

**SCHEDULE**

| <b>Name Of Additional Insured Person(s)<br/>Or Organization(s):</b>  | <b>Location And Description Of Completed Operations</b>      |
|--|--|
| As required by written contract with the Named Insured that is executed by the parties to the contract prior to the commencement of work that is called for in the contract. | All locations which are afforded coverage under this policy. |
| Information required to complete this Schedule, if not shown above, will be shown in the Declarations.   |  |

**Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part, by "your work" at the location designated and described in the schedule of this endorsement performed for that additional insured and included in the "products-completed operations hazard".

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## **PRIMARY AND NONCONTRIBUTORY – OTHER INSURANCE CONDITION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART  
LIQUOR LIABILITY COVERAGE PART  
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

The following is added to the **Other Insurance** Condition and supersedes any provision to the contrary:

### **Primary And Noncontributory Insurance**

This insurance is primary to and will not seek contribution from any other insurance available to an additional insured under your policy provided that:

- (1) The additional insured is a Named Insured under such other insurance; and

- (2) You have agreed in writing in a contract or agreement that this insurance would be primary and would not seek contribution from any other insurance available to the additional insured.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## **ADDITIONAL INSURED – STATE OR GOVERNMENTAL AGENCY OR SUBDIVISION OR POLITICAL SUBDIVISION – PERMITS OR AUTHORIZATIONS**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

### **SCHEDULE**

**State Or Governmental Agency Or Subdivision Or Political Subdivision:**

As required by written contract with the Named Insured that is executed by the parties to the contract prior to the commencement of work that is called for in the contract.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

- A. Section II – Who Is An Insured** is amended to include as an additional insured any state or governmental agency or subdivision or political subdivision shown in the Schedule, subject to the following provisions:
1. This insurance applies only with respect to operations performed by you or on your behalf for which the state or governmental agency or subdivision or political subdivision has issued a permit or authorization.  
However:
    - a. The insurance afforded to such additional insured only applies to the extent permitted by law; and
    - b. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.
  2. This insurance does not apply to:
    - a. "Bodily injury", "property damage" or "personal and advertising injury" arising out of operations performed for the federal government, state or municipality; or
    - b. "Bodily injury" or "property damage" included within the "products-completed operations hazard".
- B.** With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**
- If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:
1. Required by the contract or agreement; or
  2. Available under the applicable limits of insurance;
- whichever is less.
- This endorsement shall not increase the applicable limits of insurance.



**WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT-CALIFORNIA**

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

You must maintain payroll records accurately segregating the remuneration of your employees while engaged in the work described in the Schedule.

The additional premium for this endorsement shall be \$ 100

Schedule

**Person or Organization**

**Job Description**

City Of Beaumont  
Public Works Department  
550 East 6th Street  
Beaumont CA 92223

Coverage provided for all leased employees but not subcontractors of: Dekra-Lite Industries Inc. Client Effective: 03/02/2025. Waiver of Subrogation in favor of certificate holder, as per written contract, while work is performed at or in: CA - California.

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

**(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)**

Endorsement Effective: 03/02/2025  
Insured: Avitus, Inc DBA Avitus Group  
L/C/F Dekra-Lite Industries Inc  
Insurance Company:  
SUNZ Insurance Company

Policy No.: WC072-00568-025      Endorsement No.: 10219413

Countersigned by  \_\_\_\_\_