



## Staff Report

**TO:** City Council  
**FROM:** Doug Story, Community Services Director  
**DATE:** October 7, 2025  
**SUBJECT:** Award a Three-Year Cooperative Acceptance Agreement to Cintas Corporation for Uniform Rental and Laundering Services

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**Description:** City-wide Uniform Rental and Laundering Agreement.

### **Background and Analysis:**

Per the City's current Memorandum of Understanding with the Service Employees International Union (SEIU) Local 721, the City is required to pay for the cleaning, maintenance, and replacement of the uniforms and apparel for eight employee classifications.

On May 29, 2025, staff published a Request for Proposals (RFP), for Uniform Rental and Laundering Services. The scope of work included weekly laundering services, inspections, and uniform repairs. All uniforms are to have a City emblem and the employee's name. On June 27, 2025, the submission period closed, and the City received two proposals. Following the evaluation of the proposals received, it was determined that the two proposals did not adequately align with the City's service and budgetary needs. One of the vendors had previously provided services to the City under a previous contract, during which time service quality and performance did not meet the City's expectations and standards. The other vendor's annual cost proposal was over three times the City's approved budget for the year, making it financially unfeasible.

### **Cooperative Agreement Option**

Due to the limited response and lack of proposals that fully met the City's operational and financial needs, Staff reviewed cooperative purchasing agreements through OMNIA Partners and Sourcewell. Cintas Corporation was the only vendor with an active agreement to provide such services under the two purchasing cooperatives. Cintas has a proven track record in the industry, competitive pricing, and high-quality services and materials. Additionally, uniform specifications have been tailored to meet the unique needs of various City departments, including Transit, Vehicle Maintenance, Community Services, and Public Works.

Cintas Corporation's proposal is part of the OMNIA Partners cooperative purchasing bid. OMNIA Partners is a nationwide cooperative purchasing organization that provides national bids for the public sector. Based on the bid won by Cintas Corporation through the OMNIA Partners competitive bid process (OMNIA Partners Contract No. 001299), the City will receive the national discounted rate for uniform services.

In accordance with the City of Beaumont Municipal Code Chapter 3, Section 3.01.110 C allowing for alternate procedures of procurement, Staff recommends that Council execute the Cooperative Acceptance Agreement with Cintas Corporation for Uniform Rental and Laundering Services. The initial contract period will be for a term of 3 years with the option of two additional one-year extensions, subject to City Council's approval.

**Fiscal Impact:**

The cost for the first year of the agreement will be absorbed in the adopted Fiscal Year 2025/2026 budget. Costs will be split between the General Fund and two enterprise funds, including the Wastewater Fund and the Transit Fund. Costs will be invoiced based on the number of employees and the associated items for each department.

For the first year, total costs are estimated to be \$63,288. It is anticipated that Cintas's rates will increase annually by 3-5%, and as uniforms age, they will need to be replaced. Utilizing a 4% annual increase, Staff has calculated that by the end of year 3, cumulative contract expenditures will reach approximately \$197,560. While this projected amount is under the City Manager's signing authority, this does not account for any new staff or additional replacements that have not been accounted for.

The cost to prepare this staff report is estimated to be \$480.

**Recommended Action:**

Approve the three-year Workplace Solutions Cooperative Acceptance Agreement with Cintas Corporation for Uniform Rental and Laundering Services with the option of two additional one-year extensions; and

Authorize the Issuance of a Purchase Order to Cintas Corporation in the amount of \$65,000 under a Cooperative Purchasing Agreement through Omnia Partners, Contract No. 001299 for Uniform Rental and Laundering Services.

**Attachments:**

- A. Cintas Cooperative Acceptance Agreement
- B. OMNIA Master Agreement

## C. Levine Act Statement