



KONICA MINOLTA



PROPOSAL FOR:
City of Beaumont

PRESENTED BY:
Ida Rodsand-Tolan
Senior Account Executive - GES
irodsand-tolan@kmb.konicaminolta.us



May 8th, 2024

City of Beaumont
550 E 6th St,
Beaumont, CA 92223
Attn: Jaime Salas, Information Technology Director

RE: Request for Proposal

Dear Jaime Salas and City of Beaumont:

Konica Minolta, represented by the City of Beaumont's (the City) dedicated representative, Ida Rodsand-Tolan and the entire Konica Minolta team, is eager to respond to this RFP. Leveraging our longstanding relationship, this RFP presents a golden opportunity to conduct a review of City's inventory and print infrastructure. We are committed to undertaking a right-sizing exercise for multifunction machines with optimization of the service program, with added security layers to the fleet. Konica Minolta is prepared to deliver cutting-edge multifunction machines tailored to the diverse needs of various departments, ensuring streamlined service for multifunction machines, with added security layer across the fleet.

Understanding that your decisions have enormous impact we have developed a number of solutions exclusively geared toward helping those who work in the government sector. In addition to budget, we identify other key challenges you face, and ways we can help you meet them head on. At Konica Minolta, we are committed to helping you give shape to ideas that will ultimately help the people you serve. Working with City, the Konica Minolta team will proactively look for more efficient ways to manage print workflow and automate redundant tasks that require time and resources. We can do this with consistent account reviews that highlight opportunities for improvement and share how we have helped valued clients.

We know that successful, strategic partnerships are built on a shared vision and the ability to execute. We are excited about the alignment of our two organizations, and believe that we are uniquely positioned to offer industry leading solutions and innovation to City of Beaumont. After having reviewed the requirements of your RFP, we have proposed a program that aligns with your goals and will deliver the greatest value to you.

Should you require any additional information, please direct all inquiries to:

Ida Rodsand-Tolan
3390 University Ave, 6th Floor
Riverside, CA 92591
(909) 663-8833
irodsand-tolan@kmb.konicaminolta.us

Thank you for considering Konica Minolta in your evaluations. We look forward to demonstrating our continued commitment to the City and are confident that our offering will meet your expectations.

Sincerely,

A handwritten signature in cursive script that reads "Lyon Peraji".

Lyon Peraji
Market Vice President Sales, West



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Executive Summary



Executive Summary for City of Beaumont

We are excited for the opportunity to participate in City of Beaumont's Request for Proposal for Copiers. You will find our teams of experienced industry professionals are aligned and dedicated to executing and managing a managed print program. We are committed to delivering a program to City of Beaumont that will continually add value throughout your digital transformation journey.

We believe that our participation in your project will allow our organizations the opportunity to expand our long-lasting partnership built upon collaboration, innovation, and transformation. One of the many elements that make us unique from other providers is the ability to listen to our client's requirements, act on them and offer innovative solutions and options.

In response to this RFP Konica Minolta will outline two proposal options for hardware and solutions to optimize the copier fleet. The goal is not to propose a solution that continues the "Status Quo" for the City of Beaumont, but to positively strengthen and streamline its print infrastructure into the future. As mentioned, this RFP is a golden opportunity to revamp and boost the entire fleet and service structure, which will surely benefit both the City of Beaumont and the Konica Minolta team for more effective operational state and service.

Konica Minolta Experience

As a trusted provider to the public sector, for more than 40 years, thousands of small, medium and large government clients rely on Konica Minolta's suite of technology services to deliver critical solutions to their increasingly complex needs. In a time of shrinking budgets, rising costs and increasing expectations, local governments are looking for new and innovative ways to increase productivity, streamline processes and serve the public with greater speed, accuracy and efficiency.

Konica Minolta delivers a collaborative and proactive approach to foster improvements in your efficiency and the effectiveness of your document and information management program. At regular intervals during our relationship, the team will coordinate Periodic Account Review (PAR) meetings that will act as a forum to discuss our partnership, the current deliverables, and the development of future strategies. We recommend these reviews take place on a quarterly basis, or as needed, throughout the term of your contract.

Customized fleet reports, based on data collected by our service and billing system, will also be presented to analyze performance in a concise manner. The format of the reports, and the data to be included, will be



discussed upon award to ensure that all relevant data can be captured and accurately defined.

Konica Minolta will provide additional support by:

- Performing site analyses
- Organizing delivery and deployment of products
- Managing contract changes and additions
- Implementing process improvements
- Tracking order receipt and fulfillment
- Coordinating service, maintenance and end user training
- Providing invoice and fleet reporting
- Engaging third party providers when necessary
- Providing our loyalty every step of the way!



Government and Public Sector Experience

Konica Minolta manages two million clients worldwide which encompasses MFPs and printers for our mid-market and large enterprise clients. Our projects range in scope from local, to national, to worldwide enterprise deployments. For every client, we utilize our technology, experience, and subject matter experts to design a solution that is tailored to each individual client's needs to ensure they achieve their goals.

Our experience has revealed the below core elements are essential in addressing City of Beaumont's goals and objectives:

- Reduce the total cost and footprint of print services administration.
- Deliver cutting-edge technology and capabilities that align with City of Beaumont's strategy and vision.
- Provide end-users with a consistent and state-of-the-art experience.

Additionally, we will recommend new ideas and options that will lower City of Beaumont's total cost of operation and will increase administrative efficiencies while providing predictable monthly spend.

- Substantially decrease the total cost of printing, as well as streamline operations, increase efficiency, and reduce energy costs.

Our proposal addresses all of the above key objectives and defines our plan and methodology to implement a state-of-the-art copier fleet and solutions. This program will result in enhanced operational efficiencies, seamless and consistent support, and realized continuous improvement to reduce cost across your organization.

A summary of our proposal includes:

In compliance with the City of Beaumont's requirements, Konica Minolta is poised to present a competitive RFP response for Leasing Option featuring 9 state-of-the-art multifunction printers. Konica Minolta brings a comprehensive suite of premier products and services tailored for cost accounting, security, and seamless business workflow integration to drive continuous improvement. Our commitment is to address every aspect of this RFP comprehensively, encompassing both products and solutions.





Our commitment is not just to meet but to exceed your expectations by delivering a comprehensive suite of services and solutions that align with your unique requirements. We look forward to the opportunity to contribute to the efficiency and success of your print environment.

Continuous Improvement

Working with City of Beaumont we will be positioned to also improve document intensive business processes and workflows. Organizations such as San Bernardino County and University of Redlands are turning to us for solutions that can effectively leverage the power of technology to make their operations more efficient. We will proactively look for better ways to manage documents and automate the lower value, redundant tasks that require time and resources.

Konica Minolta will work together with City of Beaumont to exceed the requirements as stated in this RFP. We appreciate this opportunity and look forward to the next steps in the RFP process. We know that successful, strategic partnerships are built on a shared vision and the ability to execute. We are excited about the alignment of our two organizations, and believe that we are uniquely positioned to offer industry leading solutions and innovation to City of Beaumont. Our proposal deliverables will address your key goals and objectives of which you have outlined within your RFP.

The Konica Minolta team looks forward to the next phase of the RFP process and eagerly awaits the opportunity to demonstrate the value we will bring to City of Beaumont as a true partner.



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ACCOUNT MANAGEMENT

Our relationship will be managed by the Account Management team based in our Riverside sales and service branch office, spearheaded by your dedicated Account Executive, Ida Rodsand-Tolan. The team will ensure the overall success of your program and the timely implementation of our solution.

At regular intervals, Konica Minolta will coordinate Periodic Account Review (PAR) meetings. The meetings will act as a forum to discuss our partnership, the current deliverables, and the development of future strategies. We recommend and encourage these reviews to take place on a quarterly basis, but can be scheduled as needed throughout the term of the contract. Fleet reports will also be presented for evaluation, based on the data collected by our service and billing systems and customized to the needs of City of Beaumont. The format of the reports, and the data to be included, will be discussed upon award to ensure that all relevant data can be captured and accurately defined. This structure will ensure that City of Beaumont can accurately evaluate our performance, as well the effectiveness of our products and solutions, throughout the fleet and document workflow process.

Your dedicated account management team will also provide support in managing any contract changes or additions, implementing process improvements and resolving all general issues in a timely manner. Additional support, including site analysis, order receipt and fulfillment, service maintenance, billing and fleet reporting will also be coordinated by Ida as your dedicated representative and the appropriate Konica Minolta team members.

This structure will ensure that the City of Beaumont can accurately evaluate our performance, as well the effectiveness of our products and solutions, throughout the fleet and document workflow process.





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Account Management Team

Project Manager, Primary and Supportive Points of Contact are described as the following:

- **Project Manager** is the main point of contact for the entire project, from initiation, implementation and continued partnership.
- **Primary** are listed as added points of contact for their dedicated teams, in collaboration from initiation and continued partnership.
- **Supportive** are listed as backups for any escalation needed or additional resources.

The designated point of contacts for City of Beaumont will be:



Ida Rodsand-Tolan - Senior Account Executive (Project Manager)

3390 University Ave, Riverside CA 92501

irodsand-tolan@kmb.konicaminolta.us

(909) 801-5245 / (909) 663-8833

Ida is the City of Beaumont's dedicated local representative. Ida has previous experience as an account executive in an international software company and joined Konica Minolta in November 2021. Ida's skills and expertise include sales, management, solution selling and a primary focus on maintaining exceptional client relations and support, finding solutions to create continued value to our client. Ida looks forward to our continued partnership and working closely with City of Beaumont with a focused goal of providing excellent service.



Jeremy Brigham – Sr. Sales Manager (Primary)

3390 University Ave, Riverside CA 92501

jbrigham@kmb.konicaminolta.us

(323) 807-1656

Jeremy Brigham is a seasoned Sales Manager and has been with Konica Minolta since November 2009. In the summer of 2023 Jeremy transferred to Sr. Sales Manager from Los Angeles to the Riverside branch and brings vast experience in both commercial and government account management and sales. In addition to being a Navy Engineer Veteran of 7 years, he brings a passion for structure and oversight to the team.



Krissy Feldmann - Area Vice President (Supportive)

3390 University Ave, Riverside, CA 92501

kfeldmann@kmb.konicaminolta.us

(909) 801-5240

Krissy started with Konica Minolta in 2005 with the San Bernardino Major Account team as a commercial Major Account Representative, and soon transitioned into the City, Military and K-12 sector. With her experience and knowledge, she looks forward to pricing state of the art service. Krissy was recently promoted from Strategic Sales Director to Area Vice President.



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Lyon Peraji - Market Vice President (Supportive)

3390 University Ave, Riverside 92501

lperaji@kmb.konicaminolta.us

(909) 499-0278

Lyon started with Minolta in 1993 and in 1997 was promoted as the representative for the County of San Bernardino. As Market Vice President, Lyon continues to be dedicated and highly involved in the community, making sure the local team continues to provide the highest level of support and service to every single organization from the largest to the smallest.



Errol Noel – Sr. Service Branch Manager (Primary)

3390 University Ave, Riverside 92501

enoel@kmb.konicaminolta.us

(909) 801-5204

With over 30 years in the printing business, Errol brings a wealth of experience from various Fortune 100 companies that he was involved with. He manages several of all the Major Accounts office products and many technicians who serve the Inland Empire. 8 years ago Errol developed the Service Level Agreement program for the County of San Bernardino area and continues to enhance the level of dedication and support. Errol has been with Konica Minolta since July 2015.



Jorge Yzaguirre - Service Branch Manager (Supportive)

3390 University Ave, Riverside 92501

jyzaguirre@kmb.konicaminolta.us

(909) 801-5232

Jorge is a service management professional in the office technology industry with close to 30 years of experience. He has advanced his career through a series of assignments throughout Southern California that has taken charge of the increased responsibility and challenges. Jorge has been with Konica Minolta since August 1987.



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Kim King - SoCal Market Manager for Administration (Supportive)

1900 S State College Blvd, Anaheim CA 92806

kking@kmbs.konicaminolta.us

(714) 688-7705

Kim has over 30 years with Konica Minolta. Kim and her team are a huge part of the support mechanism that encompasses the back end of our operations. Her vast experience is crucial in providing dedicated support to operations.



Christina Sanders - Client Support Representative Product Training Specialist (Supportive)

3390 University Ave, Riverside 92501

csanders@kmbs.konicaminolta.us

(909) 800-6414

Christina is dedicated to supporting and training clients. She has been with Konica Minolta for 10 years. Christina's primary responsibility is to provide after-install support through on-site training on how to best use the devices that have been deployed.



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Enterprise Engagement Team

Konica Minolta understands that selecting the right Copier Program provider is a journey. In addition to the common selection criteria: price, technology and service delivery, companies must also consider the transition factor. Transition is a key element of any successful deployment. Well planned transitions lead to the achievement of program goals including: cost savings, optimization, end-user satisfaction and operational improvement.

Put simply, the transition from your current print environment to the future state requires change. We understand that as your trusted supplier, we must provide direction and a roadmap on which way to head, be able to measure progress and let you know how to know when you have reached the destination. Ultimately, transition success depends upon our relationship with you, and our Enterprise Engagement Team is committed to earning Konica Minolta the status of a trusted partner.

The Enterprise Engagement Team is comprised of:

Engagement Team Manager
Project Coordinator
Business Development Associate

This experienced engagement and transition team is dedicated to the successful management of change within your organization and to the achievement of desired business outcomes. The Enterprise Engagement Team is responsible for the planning, development and execution of a successful transition to an optimized Copier Program.

This team of experts is committed to understanding your objectives and challenges then developing a successful transition plan for your organization. We utilize proven transition techniques and methods based on the practical framework of project management principles.

One of these techniques is the Technical Pilot. We use this method to place a device in your environment and install any and all software and hardware that you would like to see demonstrated, tested, and validated. Once we have put the device through its paces and determined all of the necessary settings for it to reside on your network, we will then use these findings to create a clone of the device for us to apply it to the rest of your fleet. Ultimately this will give a uniformed look and feel all across your enterprise. This also allows for us to do the majority of the configurations of the device in our warehouse so that we can deliver the product as close to plug and play as possible.

Successful transitions include the following elements:

- Agreement on project objectives and alignment with business goals
- Initiation and management of change to achieve objectives
- Monitoring and communication of progress during the project
- Building of performance measures related to the objectives
- Low Risk of Business Interruption
- Understanding of all roles and responsibilities

The Enterprise Engagement Team provides a standard approach to your transition project. Our approach is proven and repeatable but allows for variations based on client requirements.

The standard process encompasses:

- Project definition
- Project Plans
- Project Status Reporting
- Project Communications / Briefings / Training Materials

Konica Minolta has made a significant investment in these teams as they are a new addition to the value that Konica Minolta brings to the engagement.



Proposal Requirements



Proposal Requirements

1. Company Overview:

- a. Company name, address, and contact information.

Konica Minolta Business Solutions U.S.A., Inc.
100 Williams Drive, Ramsey NJ 07446
(201) 825-4000
www.konicaminolta.us

Account Manager contact information:

Ida Rodsand-Tolan
irodsand-tolan@kmb.konicaminolta.us

- b. Number of years in business.

64 years. Konica Minolta has been selling and supporting our own line of photo imaging devices since its incorporation in 1959, New York.

- c. Description of your company's experience in providing copier solutions to government or similar organizations.

Konica Minolta has a long history of implementing successful programs for clients across ALL industries including Fortune 1000 firms, expansive federal and local government agencies and many commercial organizations ranging from global conglomerates to small businesses.

Government agencies must handle complex tasks with their employee and constituent needs in mind. In a time of shrinking budgets, rising costs and increasing expectations, local governments are looking for new and innovative ways to increase productivity, streamline processes and serve the public with greater speed, accuracy and efficiency. As a trusted provider to the public sector, for more than 50 years, thousands of small, medium and large government clients have come to rely on Konica Minolta's suite of technology services to deliver critical solutions to their increasingly complex needs.

Our depth of experience, including having placed thousands of units with the US Federal Government, includes award-winning security. Security is a primary concern for government entities and a design focus at Konica Minolta. Our solid-state drives are overwritten to Department of Defense standards. We engineer every bizhub product as a total hardened and secure system, and achieve ISO 15408 Common Criteria security certification for each product as a total system, in contrast to some other MFPs in the market which are certified based on a security option.

2. Technical Specifications:

- a. Detailed specifications of the copiers being offered, including models, features, and capabilities.

All device specifications of the proposed devices have been provided in Section 4 of the final proposal.

Please refer to the "Price and Configuration Sheet with Options" located in Section 3 of our final proposal. Technical Specification for Option 1 and Option 2 are included.

- b. Compatibility with our existing office network and software systems.

Konica Minolta can provide compatibility with City of Beaumont's existing network and systems.



c. Any additional accessories or optional features available.

Konica Minolta is the only office product vendor to offer an official storage drive protection data security service - bizhub SECURE. This award-winning security service is part of the basic firmware and is included in our proposal. The service was created based on customer demand. Our clients asked us to configure and deliver the MFDs in a hardened state, as such bizhub SECURE was created.

- **SSD Lock Password-** the internal Solid State Drive can be locked using a password of 20 alphanumeric characters. The data stored on the SSD is protected-Even if the SSD is removed from the MFP and installed into a different MFP or PC, the data cannot be read. The hard drive will not turn on.
- **Security Drive Encryption-** Hard drive data can be encrypted using the 256 bit Advanced Encryption Standard (AES). Once a drive is encrypted the data cannot be read even if the SSD is removed from the MFP.
- **Security Drive Sanitization-** At disposal, a key operator, administrator or technician can physically wipe (erase) the hard drive if the MFP needs to be relocated or at the end of the lease. The hard drives can be overwritten (sanitized) using up to 8 different highly secure methods including DOD, NASA, Air Force, and NSA standards. The SSD based models support a 1 time overwrite standard for SSDs.
- **Data Auto Deletion-** this allows an administrator to set an auto deletion time for data stored in the personal or public user boxes, as well as system boxed (e.g. secure print box or encrypted PDF print box). The auto deletion setting will erase the copy, print, scan or fax jobs stored in boxes, depending on the storage period and the time from selected for deletion. The data is automatically erased using a highly secure U.S. Department of Defense overwrite method.
- **Automatic Job Overwrite (temporary data overwrite)** Most bizhub MFP's support automatic erase of any temporary image data that might remain on the hard drive immediately after a job is completed. Temporary Data overwrite conforms to DoD methods (HDD Models Only).

Shield Guard Security monitoring and remediation tool (Optional) - Shield Guard is a centralized platform that helps IT admins manage the security of their organization's entire print fleet in a single 100% cloud based dashboard. Shield Guard offers at-a-glance monitoring of fleet security compliance, complementing our proposed bizhub SECURE services. Shield Guard uses policy templates to evaluate the devices and can remediate a non-compliant device with a single click. Shield Guard also sends alerts if security threats are identified enabling rapid mitigation or even automated remediation. Additionally Shield Guard can auto-manage the admin password, changing the MFD passwords across the fleet on a fixed schedule automatically.

Link:

<https://www.youtube.com/watch?v=NQYh-aBkhXw>

3. Pricing:

- a. A breakdown of all costs, including the cost of copiers, installation, maintenance, and any ongoing service fees.
A breakdown of all costs has been included in the Complete Pricing Summary located in Section 3 of our final proposal.
- b. Any discounts or incentives offered to a local government entity.



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As a standard practice Konica Minolta does not offer early payment discounts; however, the possibility can be negotiated during the contract phase. We factor all variables into our pricing in order to provide you the most competitive pricing based on your criteria which alleviates the need for payment discounts.

c. **Terms of payment and billing options.**

The billing cycle will be initiated upon device installation. Our billing terms are net 30 days from date of invoice. KMPF can also mail an invoice up to 60 days in advance of the invoice due date to accommodate requests for additional processing time.

4. References:

Contact information for at least three references from government or business clients who have used your copier services.

Konica Minolta can fully comply and has provided the requested references in Section 2 of our final proposal.

5. Warranty and Support:

a. **Details of the warranty offered on the copiers.**

City of Beaumont's sole and exclusive guarantee shall be the Customer One Guarantee. Konica Minolta will maintain the product covered by this guarantee in good operating condition and necessary maintenance, service, and repairs as specified by the terms of the written maintenance agreement. Should a workgroup model be out of service due to maintenance needs, for more than 16 consecutive business hours, Konica Minolta will provide a loaner device of similar capabilities upon request. Any device that Konica Minolta determines cannot be properly repaired to manufacturer's specifications will be eligible for a replacement device of substantially similar or greater capabilities, at no additional charge.

The best client experience is one that avoids issues altogether which is why we've established remote monitoring and a rapid response process in conjunction with your local sales representative.

Our Solutions & Support team will proactively monitor our installed MFP's performance, looking to identify instances prior to them becoming an issue for our clients. Should an instance arise, our technical support, local service manager and advanced diagnostics team members will authorize a replacement, resulting in a fast and easy resolution.

A copy of our Customer One Guarantee has been included in Section 3 of our final proposal.

b. **Information on the availability of technical support, response times, and service guarantees.**

Konica Minolta offers 24/7/365 client support and supply order placement. The Konica Minolta service program includes a variety of provisions designed to optimize the availability of your Konica Minolta devices. These service guarantees are based around the corporate service standard of a minimum 95% average fleet uptime. To achieve this standard, Konica Minolta is committed to a 4-hour average on-site response time for all client locations serviced by a branch. Upon arrival, the Authorized Technician will utilize their own "trunk stock" of inventory, which consists of most common replacement parts, to ensure first call repair. Normal service hours are from 8:00am to 5:00pm Monday to Friday, excluding holidays. Printers, requiring onsite service, are responded to on the next business day.

As a standard feature of all Konica Minolta service maintenance programs, Konica Minolta proactively provides all preventative maintenance for your installed base of Konica Minolta devices at no additional charge. During each service call, the technician will evaluate the usage of the device against prescribed preventative maintenance requirements and perform any scheduled maintenance. Konica Minolta also continually monitors the usage history of each device in your fleet to identify upcoming preventative maintenance schedules.

Konica Minolta supports the in-field technical needs of our authorized technicians through our Systems Solutions and Development (SSD), a dedicated team of technical engineers. While



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first line technical support is provided by our factory-trained and certified technicians, SSD Technical Support remains available, through a toll-free hotline and interactive website, to support any escalated technical issues. When a technician requires additional technical support, to correct a device or network issue, they can contact the SSD. The SSD engineers will walk the technician through various procedures to correct the issues. If the issue cannot be resolved over the phone, SSD Technical Support will promptly initiate an onsite visit by an engineer, who will evaluate and correct the issue. This process ensures that no technician, and no Konica Minolta product, will be left unsupported in the field, further increasing the reliability of your Konica Minolta fleet.

Please refer to our “Service Program Summary and Detail” referenced in Section 2 in our proposal for more in depth information.

6. Sustainability and Environmental Commitment:

a. Information on any eco-friendly features or practices associated with your copiers.

Konica Minolta devices and software have been designed for optimum operation while minimizing energy consumption. The low TEC values of Konica Minolta’s products are particularly impressive. Our bizhub color and B&W models achieve among the lowest power consumption rates of any MFPs in their class. In addition, most Konica Minolta office systems now have three power-saving modes that significantly reduce energy consumption during idle phases.

For more than a dozen years, Konica Minolta printer/copiers and MFPs have had a significant environmental advantage: our exclusive Simitri HDE toner, a polymerized toner formulation using biomass plant-based materials to reduce environmental impact. Simitri toner has smaller, more uniform particles than ordinary toners. That means almost one-third less toner is needed to create an image. Simitri toner also fuses to paper at lower temperatures, generating less heat and requiring less energy. The emission of CO2 is cut by nearly 40 percent.

Duplexing is also standard on most bizhub MFPs, saving paper with 2-sided printing capability at full rated output speed. Our unique Eco-indicator enables customers to monitor paper, toner and energy usage by device, account or end-user to promote greater cost-consciousness.

Konica Minolta’s Clean Planet Program provides the City of Beaumont an environmentally responsible way to dispose of all Konica Minolta consumables from every Konica Minolta model. Consumables such as toner cartridges, imaging units, waste toner bottles, developer units, and drums. Regardless of the volume of consumables you use, there’s a recycling program to fit your needs. Using state-of-the-art material separation processes, all consumables are processed, extracted and recovered for reuse. Recovered component materials are reengineered so they can again be manufactured into useful products such as asphalt and plastic modifiers.

Please refer to our “Clean Planet Program” document referenced in Section 2 in our proposal for more in depth information.

b. Any environmental certifications or awards your company has received.

Our concern for the environment is evident from the numerous recognitions we have received.

- Konica Minolta) has been listed among the “2023 Global 100 Most Sustainable Corporations in the World” (2023 Global 100). The company’s inclusion on this prestigious list marks the sixth time and the fifth year in a row it has been honored, following 2011 and 2019-2022. The 2023 Global 100 corporations that excel in sustainability were selected based on a rigorous assessment of more than 6,000 public companies with more than US \$1 billion in revenues around the globe based on an evaluation of environmental, social and governance indicators as well as the ability to promote diversity and innovation and the percentage of sales of eco-friendly products.



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- Konica Minolta, Inc. (Konica Minolta) has been awarded a GOLD Level Recognition Medal in the EcoVadis sustainability ratings issued by EcoVadis of France for its corporate responsibility practices. The company was ranked in the top 5% of companies evaluated by EcoVadis. Konica Minolta has been rated Gold or higher for nine consecutive years since 2016.
- Konica Minolta, Inc. (Konica Minolta) was awarded Gold Class by RobecoSAM, which is headquartered in Switzerland and the world's leading research and rating company in the ESG investment field, for two consecutive years.
- Konica Minolta was ranked first place for two consecutive years in the overall manufacturing sector at the 19th Environmental Management Survey conducted by Nikkei Inc.
- Konica Minolta) has been included in the Dow Jones Sustainability World Index (DJSI World), one of the most prestigious global indices of ESG investment, for nine consecutive years. Konica Minolta has also been included in the Dow Jones Sustainability Asia Pacific Index (DJSI Asia Pacific) for 12 consecutive years.
- Konica Minolta has 33 products achieving EPEAT Registry Gold status and is proud to have the highest total of EPEAT points of any registered imaging equipment company in the world. EPEAT, managed by the Green Electronics Council, is a free and reliable tool that allows buyers to purchase green electronics that meet their organization's needs while also helping achieve sustainability goals. It tracks more than 4,000 products from 60 manufacturers throughout 43 countries, evaluating products against strict environmental criteria across a product's lifecycle.
- Ranked #1 in the 22nd annual Nikkei Environmental Management Survey, an evaluation of sustainability initiatives in environmental and business management.
- Konica Minolta has been awarded a global leadership position on the Climate A List by CDP, an international not-for-profit organization engaged in activities to realize a sustainable economy, for the seventh time.
- Konica Minolta joined MidAmerican Energy Services' Renewable Energy Program which allows us to procure renewable energy for our US corporate headquarters. The green energy supplied through this program is a combination of Biomass, Geothermal, HydroElectric, Solar and Wind power and is being used in addition to the solar energy produced by the solar panels that were installed at the campus in 2013. This partnership means that our headquarters campus in Ramsey, New Jersey now runs on 100% renewable energy! Recognizing our environmental contributions, in May 2022 Konica Minolta was accepted into the U.S. Environmental Protection Agency's Green Power Partnership program. The program helps increase green power use among U.S. organizations as a way to reduce air pollution and other environmental impacts associated with electricity use.
- Konica Minolta is ISO 14001 (Environmental Management) Certified
- Konica Minolta has been recognized as a leader demonstrating the management of risks and opportunities of climate change-related information, securing a position on the Japan 500 Climate Disclosure Leadership Index (CDLI).

Compliance:

- Confirmation of compliance with all local and federal laws and regulations regarding copier procurement.

Konica Minolta can fully comply. We have a standard code of conduct and compliance management functions in place to govern these protocols. We obey all public laws applicable to us.



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Account References

CLIENT NAME:	City of Ontario
Contact & Title:	Pascal Pangestu - IT Manager
Address:	303 E. B St, Ontario, CA
Phone:	909 395 2044
Email:	ppangestu@ontarioca.gov
Scope of Work:	20+ years of partnership, with copier fleet, production, services and solutions
# of Units Installed, Network and Software:	70+ Units Installed
CLIENT NAME:	City of Victorville
Contact & Title:	Celeste Calderon - Finance Specialist
Address:	14343 Civic Dr, Victorville, CA
Phone:	760 955 5000
Email:	cmcalderon@victorvilleca.gov
Scope of Work:	20+ years of partnership with MFDs and Managed Print Services,
# of Units Installed, Network and Software:	55+ Units installed
CLIENT NAME:	City of Barstow
Contact & Title:	Christina Rudsell - City Clerk Services Manager
Address:	220 E Mountain View St #A, Barstow, CA
Phone:	760 255 5122
Email:	crudsell@barstowca.gov
Scope of Work:	Second year of partnership
# of Units Installed, Network and Software:	20+ MFDs units installed

Introducing the **ONE** GUARANTEE That Puts the Customer First.



KONICA MINOLTA

CUSTOMER **ONE** GUARANTEE

We believe the best customer experience comes from not only how our products perform and how easy they are to use, but also from giving our customers the peace of mind to know that our MFPs (Multifunction Products) are backed by one of the best guarantees in the industry. So when your new Konica Minolta branded MFP arrives, you'll know you are getting the latest technology, superior service and support, and a guarantee **direct from the manufacturer.**

“It Works or It Walks”

We are so confident in the quality of our products that we guarantee your Konica Minolta branded MFP will (1) meet factory specifications and (2) be compatible with your network, or we'll replace it with an equivalent model:

- First two years: replacement will be a **brand new MFP**
- After two years: replacement may be new or refurbished
- **Plus**, Konica Minolta will also provide a \$1,000 rebate towards your next Konica Minolta branded MFP leased through Konica Minolta Premier Finance (KMPF) as a way to say “we're sorry for the inconvenience.”

We've Got You Covered

The best customer experience is one that avoids problems altogether, which is why we've established remote monitoring and a rapid response process in conjunction with your local sales representative.

- Our Solutions & Support team will proactively monitor our installed MFP's performance, looking to identify potential issues before they become problems for our customers.
- Should a problem arise, our technical support, local service manager and advanced diagnostics team members are all empowered to authorize a replacement, allowing for a fast and easy resolution.

To learn more about the Konica Minolta **Customer One Guarantee**, contact your local sales representative.



Terms & Conditions

- Equipment must be under continuous maintenance coverage from the date of installation.
 - *Genuine Konica Minolta parts and consumables must be used and maintenance procedures must be performed according to published schedules.*
 - *Improper use, electrical power, customer abuse and/or negligence and acts of God are not covered under this program.*
- Equipment Replacement Guarantee
 - *If Konica Minolta or its authorized dealer is unable to service a Konica Minolta product in the customer's office, a loaner will be provided at no charge while in-shop repairs are performed.*
 - *If within the first two years after installation the equipment cannot be repaired to meet factory specifications, we will replace it with a brand new equivalent model.*
 - *After the first two years, if the equipment cannot be brought to original specification, we will replace it with an equivalent model that may be new or refurbished.*
 - *If the equipment is replaced, the customer will receive a \$1,000 rebate* towards the lease of a new Konica Minolta branded MFP, provided the new equipment is leased through KMPF.*
- Published Specifications include those listed on official Konica Minolta product literature for that model.
- Except as provided herein, Konica Minolta makes no other warranties whatsoever, expressed or implied, with regard to the products purchased, leased or rented by customer, the service, the software included with the product or its installation and maintenance and expressly excludes all other warranties including the implied warranties of merchantability and fitness for a particular purpose.
- Customer's exclusive remedy shall be replacement or repair of the product or non-conforming parts at the option of Konica Minolta as provided in this Customer One Guarantee. Neither Konica Minolta or its dealer shall be liable for any damages, including but not limited to damages due to loss of data or information of any kind, loss of or damages to revenue, profits or goodwill, damages due to any interruption of business, damage to customer's computers or networks, even if advised of the possibility of such damages. Customer expressly waives its rights to special, consequential, exemplary, incidental or punitive damages or monetary damages of any kind.
- Products purchased or installed over 5-years from Konica Minolta invoice date are not eligible for Customer One claims.
- Konica Minolta reserves the right to accept or deny Customer One claims based on product life attained and / or total copies on product(s).
- Customer One Guarantee only applies to the lease or purchase of **new** Konica Minolta branded equipment.
- Customer One Guarantee excludes desktop printers which has a standard warranty.

Network Environment

- The guarantee specifies that the network environment, including PC's and other access devices, remains the same as it was when the MFP was installed. Konica Minolta cannot guarantee the functionality of the MFP after customer network upgrades, software version & peripheral changes or the addition of non-approved 3rd party software. In this case, Konica Minolta will make every effort to work with you to ensure your MFP can function in the new environment up to and including requesting and implementing approved specification changes to the Konica Minolta firmware in order to function after the changes are completed.

*Rebate must be used within 36 months from date of equipment replacement.

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Service Program

Contact:

Customer Service

- 24/7/365 Client Support & Supply Order Placement
- Toll-Free and Web-based accessibility

Commitment:

Guaranteed Service Standards

- Available 8:00am - 5:00pm Monday-Friday *
- After Hours programs available.
- Proactive preventative maintenance

bizhub MFDs:

- 1 hour guaranteed call back
- Minimum 95% average fleet uptime
- Guaranteed response times

bizhub Production Print

- 1 hour guaranteed call back
- Minimum 90% average fleet uptime
- Guaranteed response times

bizhub Printers

Third-party Printers on Managed Print Service Program

- Break/Fix-Trouble shooting via phone
- Next business day onsite service

Expert Support

Technicians

- Product Certified
- Certified on network and software applications
- Real time visibility into available stock
- Escalation support from engineers at Systems Solutions & Development (SSD)
- Continuous Training Program

Network / Solutions Professionals

- Support for networked multifunctional peripherals, applications & IT environments
- Certified System Support Engineers available via Web-based & Toll-Free
- Certified Microsoft Partner
- Virtual Onsite Support (VOS) for remote updates & troubleshooting

* except New Year's Day, July 4th, Memorial Day, Labor Day, Thanksgiving, Christmas



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Service Program - Details

Konica Minolta is committed to providing to our clients a world class service program that complements our advanced product offerings. Our established, nationwide program is effective, simple to manage, and efficient in delivering the end-to-end service that our clients rely on.

End User Training

Konica Minolta ensures that users are properly trained to operate our devices, as well as utilize the advanced features, to simplify document workflow procedures and increase efficiency. In-depth end user training will be provided upon installation of all new products. Training courses consist of a general overview of the features of the machine, a review of available document processes, such as finishing, scanning and other various options, instruction on how to maintain the device, how to initiate a service call and if necessary, collect and transmit meter reads. Konica Minolta views user training as an on-going process and is committed to providing follow-up training throughout the course of our relationship, at devices. Production print devices may incorporate advanced user functions that require additional specialized training. Customized training on these functions may be chargeable.

Guaranteed Service Standards

The Konica Minolta service program includes a variety of provisions designed to optimize the availability of your Konica Minolta devices. These service guarantees are based around the corporate service standard of a minimum 95% average fleet uptime. To achieve this standard, Konica Minolta is committed to a 4-hour average on-site response time for all client locations serviced by a branch or within 50 miles of an authorized dealer. Remote locations beyond this radius will have a technician on-site within an average of 6 hours from call placement. Upon arrival, the Authorized Technician will utilize their own "trunk stock" of inventory, which consists of most common replacement parts, to ensure first call repair. Normal service hours are from 8:00am to 5:00pm Monday to Friday, excluding holidays. Printers, requiring onsite service, are responded to on the next business day.

Customer One Guarantee: "It Works or It Walks"

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- Konica Minolta will also provide a \$1,000 rebate towards your next Konica Minolta branded MFP leased through Konica Minolta Premier Finance (KMPF) as a way to say "we're sorry for the inconvenience."



Konica Minolta will maintain the product covered by this guarantee in good operating condition and necessary maintenance, service and repairs as specified by the terms of the written maintenance agreement. Should a workgroup model be out of service due to maintenance needs, for more than 16 consecutive business hours, Konica Minolta shall provide a loaner unit of similar capabilities upon request. Any unit that Konica Minolta determines cannot be properly repaired to manufacturer's specifications will be eligible for a replacement unit of substantially similar or greater capabilities, at no additional charge.

The best client experience is one that avoids issues altogether which is why we've established remote monitoring and a rapid response process in conjunction with your local sales representative.



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- Our Solutions & Support team will proactively monitor our installed MFP's performance, looking to identify instances prior to them becoming an issue for our clients.
- Should an instance arise, our technical support, local service manager and advanced diagnostics team members are all empowered to authorize a replacement, resulting in a fast and easy resolution.

Proactive Preventative Maintenance

As a standard feature of all Konica Minolta service maintenance programs, Konica Minolta proactively provides all preventative maintenance for your installed base of Konica Minolta devices at no additional charge. During each service call, the technician will evaluate the usage of the device against prescribed preventative maintenance requirements and perform any scheduled maintenance. Konica Minolta also continually monitors the usage history of each device in your fleet to identify upcoming preventative maintenance schedules.

In addition, Konica Minolta products include a self-diagnostic feature that will display a service call on the device's LCD screen to notify users of the need for preventative maintenance. The user can then utilize this code to place a service call, which will initiate the dispatch of an authorized technician to perform the required maintenance, ensuring the increased reliability of your Konica Minolta fleet throughout its lifecycle.

Reliable, Centralized Service Dispatch Systems

Konica Minolta utilizes a centralized service call request process that will ensure timely response to all service requests. The service call process has been standardized, through Konica Minolta's Global Client Services, staffed 24 hours a day, 365 days per year, with trained support professionals to ensure each client receives consistently high levels of service in a simple manner. All client locations are provided toll-free and web-based access to our customer service group, and users can initiate a service call either through the dedicated toll-free hotline or www.MyKMBS.com, our interactive fleet management site, from anywhere at any time.

Upon receipt of a service request, a client support representative enters all devices and call related information into the Konica Minolta SAP Service Management system, which automatically creates a unique service ticket and immediately notifies the assigned Konica Minolta branch technician, or authorized dealer dispatcher, of a new service call. Within one hour of receipt of call, the technician or dispatcher will contact the requestor to confirm call receipt and provide an estimated time of arrival. Upon completion of all service calls, the technician "closes" the call in SAP, which gathers details regarding the call, including response time, machine volume and service issue for future reporting.

Fleet Management Reporting

Konica Minolta offers a unique web-based management-reporting tool, www.MyKMBS.com, which allows our clients to quickly and easily manage the devices in their fleet. MyKMBS offers the ability to place service calls and order supplies online, as well as run ad hoc fleet management reports, which can include usage, uptime and other valuable data relevant to your fleet.

Additionally, it provides an outlet for Konica Minolta to communicate with its clients in a way never before possible. The site provides 24/7 real-time access to all of your device information and reporting needs. MyKMBS.com allows the client to view pertinent, consolidated information that would normally be provided on a manual case-to-case basis. All information provided is real time and accurate since the tool is linked directly to the Konica Minolta SAP operating system for seamless information flow. All reports include data on a rolling 90-day period, allowing our clients to view real-time information. In addition, all



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reports can easily be downloaded directly into Microsoft Excel, providing a simple method to sort and retain data.

Available reports include:

- **General Fleet Information**
Overview of your entire fleet, including device installation dates and service contract coverage dates.
- **Fleet Uptime Performance**
Uptime and response time statistics for the fleet, including average monthly copy volumes and average copies between calls.
- **Device by Location**
Customized inventory report detailing the location of all devices.
- **Open Service Calls**
View listings of all open service calls and monitor response times.

Konica Minolta also provides a '3-in-30 report', which tracks devices that required more than 3 legitimate service calls in a 30 day period. In such cases, the assigned Technical Manager is automatically alerted to escalate the service issue. Additionally, all critical information on the account will appear RED on all display screens throughout the system until the issues have been resolved.

Advanced Communication in Konica Minolta's Direct Branches

Konica Minolta has made a substantial investment in technology solutions for key representative to facilitate the flow of information between Branch Field Service Technicians and the System Solutions Development Group (SSD). The Konica Minolta Branch Service Technicians utilize wireless connected laptops and direct-connect cellular phones to manage the service dispatch process and instantly access information required to maintain our devices. Through this system, each Branch Service Technician automatically receives new call notifications from Customer Service through an auto-page system, which is linked directly to their laptop and cellular phone. The technician prioritizes and self-dispatches all service calls, creating a full line of accountability for the devices in their assigned fleet, increasing our response time and in turn, the overall performance of your Konica Minolta fleet.

The technicians can also utilize these tools to easily access Konica Minolta's technical knowledge database, or the engineers of the SSD, to immediately obtain additional technical support and to promptly resolve all service issues. In addition, by entering call-related information through their laptops, replacement parts, for either emergency shipment or to replenish the technician's "trunk stock" inventory, are automatically ordered through our advanced inventory management tool, linked to our SAP system. This investment also ensures that our field technicians have the resources necessary, while in the field, to properly maintain their assigned fleets and meet the high standards set forth by Konica Minolta.

Konica Minolta Mobile Field Service

We support our field technicians by providing them with critical information, faster! All Konica Minolta technicians are equipped with a state of the art mobile technology platform designed specifically to support our service delivery process. The technician has access to real time call updates, and direct visibility into our extensive parts network. If necessary, he can perform part searches with real-time access to his own trunk-stock inventory, as well the local team warehouse and the Konica Minolta national parts distribution centers. Parts can be ordered directly from the device, and emergency orders can be sent directly to the client site, maximizing uptime. The technician can view open service calls and has the ability to manage and transfer calls from the device, streamlining responsiveness. Copies of work orders can be e-mailed to one or more contacts, and Electronic Signature Capture on the devices ensures clear communication to



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clients and service teams.

Advanced Technical Support

Konica Minolta supports the in-field technical needs of our authorized technicians through our Systems Solutions and Development (SSD), a dedicated team of technical engineers. While first line technical support is provided by our factory-trained and certified technicians, SSD Technical Support remains available, through a toll-free hotline and interactive website, to support any escalated technical issues. When a technician requires additional technical support, to correct a device or network issue, they can contact the SSD. The SSD engineers will walk the technician through various procedures to correct the issues. If the issue cannot be resolved over the phone, SSD Technical Support will promptly initiate an on-site visit by an engineer, who will evaluate and correct the issue. This process ensures that no technician, and no Konica Minolta product, will be left unsupported in the field, further increasing the reliability of your Konica Minolta fleet.

Service Escalation

Konica Minolta utilizes a multi-phase escalation process designed to determine the root cause of any failure to achieve negotiated service standards. The process is enforced to initiate corrective actions, ensuring that any service failures are promptly rectified, and service is returned to acceptable levels.

- **First Level Support**

All first level technical support for our hardware and network printing functions will be provided by our manufacturer-trained and authorized Konica Minolta service technicians. Konica Minolta technicians will be available to provide on-site support to troubleshoot hardware, software, and network issues. Each technician is fully trained in all aspects of the Konica Minolta products they service, and many have additional network certifications, and servicing capability on third party product, to provide our clients with complete support. In addition, all certified technicians maintain direct access to Konica Minolta's Technical Support Team to assist in troubleshooting and issue resolution for our product.

- **Second Level Support**

The Konica Minolta Systems Solutions and Development Division (SSD) will provide second level support via direct communication with authorized technicians. The primary objective of the SSD is to provide technical and integration-support services to Konica Minolta branches to support the technical needs of our client base. Upon receipt of inquiry, the SSD evaluates the data it receives to determine trends regarding serviceability, reliability, operation, and safety. The service trend data is collected from sources that include the Customer Service group, voice mails, internet, and written communications from field personnel, field surveys, spare parts usage, and reports from on-site visits by Konica Minolta's personnel. If a particular trend is observed, the matter is referred to the appropriate department(s) for possible manufacturing changes, field service modification programs, and technical bulletins. Useful serviceability and reliability information, collected from the above sources, is immediately available to all authorized branch service technicians, ensuring they have ready access to all current data to assist in supporting the technical functionality of all devices installed throughout our clients' sites.

- **Third Level Support**

If the SSD is unable to resolve the issue in conjunction with the local systems engineer, the open issue will escalate to Konica Minolta Professional Services (KMPS) for third level review. KMPS is charted to provide a full spectrum of services to clients in North and South America. These services range from consultation and project management, to network design and integration. KMPS is also the manufacturer's on-site support for complex issues or anomalies in conjunction with SSD. KMPS is staffed with engineers carrying various industry certifications including, but not limited to, MCSE / MCSA / CNE / MCNE / CNI / CCNA / CDIA / SCO / Solaris and AS/400 Systems Manager. All data relating to the open issue is escalated to the applicable Konica Minolta engineer. Our engineers will respond on-site, upon review of the issue, with the required knowledge and expertise. We work with the SSD and on-site client service personnel to isolate client need, root cause and



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will implement the required solution set.

Customer Service

Konica Minolta's Customer Service provides a single point of contact, staffed by system engineers, to help you achieve maximum productivity from your networked multifunctional peripherals and applications.

Technical Expertise - Just a phone call away

All inquiries are handled by a skilled Systems Support Engineer dedicated to resolving issues quickly with no restrictions on contact frequency. The client simply contacts the group by one of three convenient methods:

- Toll free phone number
- Email
- Or by visiting <https://kmbs.konicaminolta.us/kmbs/support-downloads/global-client-services>

Access to a Team of Experts

Our highly tenured Systems Support Engineers hold certifications from industry recognized technology leaders such as Microsoft, Novell, Cisco, CompTIA+ and Apple. Konica Minolta Customer Service is also a Certified Microsoft Partner which is the highest level of partner certification awarded by Microsoft for technical competence and backed by client's testimonials.

One Single Point of Contact

Customer Service provides a single point of contact for key solutions to make you more productive by solving your instances far more quickly. Including, printing and finishing solutions, network infrastructure solutions, data management solutions, solutions that cover monochrome and color, hardware and software, networking and IT environments.

State-of-the-Art Lab

Konica Minolta Customer Service has a fully equipped state-of-the-art lab that utilizes with a wide range of multifunctional devices and servers capable of simulating the client's environment in real time.

Virtual Onsite Support (VOS)

With sophisticated remote capabilities, our Customer Service offers our clients remote Virtual Onsite Support (VOS). Virtual Onsite Support is a secure multi-party utility which enables the Konica Minolta System Support Engineer to easily access the client's workstation to troubleshoot, perform updates and install drivers. VOS is PC or MAC compatible and requires the client to have internet access.



KONICA MINOLTA

NATURE GIVES. IT'S TIME TO GIVE BACK.



**A smaller ecological footprint is to everyone's advantage.
Konica Minolta is leading the way.**

Whether you have a Konica Minolta desktop printer, a whole fleet of bizhub® MFPs or professional AccurioPress and AccurioPrint printers, it's never been easier to recycle your consumables — toner cartridges, imaging units, waste toner bottles, developer units and drums. The recycling process is simple. For full details, just visit our Clean Planet website: www.cleanplanetus.com.





CLEAN PLANET RECYCLING PROGRAM.

A better way to handle your consumables.

HOW OUR PROGRAM PROTECTS THE ENVIRONMENT

No consumables in landfills. Konica Minolta has partnered with Close the Loop, Inc., a leading global recycler of imaging consumables to process returned consumables in an environmentally safe and responsible manner. All cartridges are recycled with zero waste to landfill and zero incineration.

Creating new and useful materials. Using state-of-the-art material separation processes, all consumables are processed, extracted and recovered for reuse. Recovered component materials are reengineered so they can again be manufactured into useful products such as asphalt and plastic modifiers.

RECYCLING IS EASY AND AT NO COST TO YOU

No additional cost. Unlike some recycling plans, Konica Minolta's Clean Planet Recycling Program doesn't require you to pay shipping or recycling costs.

All Konica Minolta consumables can be recycled. We now accept toner cartridges, imaging units, waste toner bottles, developer units and drums — all the consumables from every Konica Minolta model, not just selected models. No matter what volume of consumables you use, there's a recycling program to fit your needs.

A total commitment to the environment. For years, Konica Minolta has led the industry in policies and technologies designed to protect our planet — saving energy, minimizing pollution and reducing environmental impact through the entire lifecycle of our products.



For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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Unique end-user online portal.

On our website, you'll find complete instructions on how to order our exclusive Clean Planet recycling boxes. We've streamlined the process so that now all recycling boxes received in your kit have a pre-paid return label applied to the box.

Tracking and reviewing your orders.

A new feature of our online portal includes the ability to track your orders so you'll know exactly when your Clean Planet recycling boxes will arrive at your location.

Online reporting.

Provides the ability to view and print reports that provide year-to-date information on the estimated bulk weight of all materials and total number of pieces you have sent back for recycling by location.

Small and home office customers:

"Create Your Own Clean Planet Box."

The Create Your Own Clean Planet Box program is designed for customers who use 3 consumables per month. Simply consolidate at least 5 Konica Minolta consumables in your own spare box (any box that you have on hand is fine to use), affix the UPS shipping label after printing it from our website, and ship. Please note, this return method is only to be used with Konica Minolta branded materials.

For our mid-sized customers.

A recycling box designed to hold 10–15 items (consumables only, no shipping materials) can be ordered from the CleanPlanet website. Just assemble the box and place it in your office. When the box is full, simply secure the liner with the included zip ties, tape the lid and schedule a pick up with UPS through our Clean Planet website. Please note, only Konica Minolta Clean Planet boxes can be accepted.

For high-volume customers.

Konica Minolta can arrange for the delivery and pickup of recycling pallets that hold a larger quantity of consumable items (not shipping materials). Please check our Clean Planet website for details.

For our Managed Print Services customers.

MPS is now part of Konica Minolta's Clean Planet Program, giving you one consolidated method for easily returning and recycling all your consumables.



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com



Item #: CLNPLNTSS
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KONICA MINOLTA

COMMITTED TO A SUSTAINABLE FUTURE

RETHINK SUSTAINABILITY



AN ABUNDANCE OF INNOVATION FOR A WORLD OF UNLIMITED POTENTIAL

**TAKING ACTION. CREATING VALUE. BECAUSE NEITHER OUR
CUSTOMERS, OUR BUSINESSES, NOR OUR WORLD ARE DISPOSABLE.**

At Konica Minolta, environmental protection is one of our top priorities. For years, we've been integrating environmental, economic and social perspectives into our corporate strategy. The results have been impressive: new green technologies, lower energy costs, increased participation in recycling programs and much more. Because for us, success is measured by more than dollars and cents; it's measured by the impact we have on our world.





ADDING TRUE VALUE TO OUR SOCIETY WHILE CONTRIBUTING TO A SUSTAINABLE FUTURE

ECO VISION 2050: A COMMITMENT TO OUR PLANET

Konica Minolta has been taking action to protect our planet for decades. In 2009, we introduced our long-term environmental action plan, Eco Vision 2050. This plan consists of three ambitious goals that will contribute to a sustainable future: reduce CO₂ emissions from our product life cycles by 80 percent (minimizing greenhouse gas emissions that contribute to climate change); promote recycling and reduce the use of limited resources; and, lastly, help preserve biodiversity.

We've also set the goal of becoming carbon-neutral by 2050, aiming to make no net release of carbon dioxide into the atmosphere. We are passionate about reaching these goals and helping our customers achieve their own sustainability initiatives.



The results have been impressive: new green technologies, lower energy costs, increased participation in recycling programs and much more.

WORKING TOWARD A SUSTAINABLE FUTURE

As a global company, Konica Minolta can make a large-scale positive impact on our planet. To guide our global environmental and community initiatives, we are signers of the United Nations Global Compact and actively work toward the achievement of their Sustainable Development Goals.

We've instituted programs such as using solar energy at our US headquarters, working with the EPA as members of the SmartWay transportation program to ensure responsible logistics and helping our customers recycle with our Clean Planet Program.

NEW IN 2023

We continue to innovate new ways to manage our recycling processes by partnering with companies who do what they say. When you recycle with our Clean Planet Program you can be confident that your contribution focuses on reducing waste and responsibly promotes all aspects of sustainability.

COST-FREE RECYCLING FOR OUR CUSTOMERS

KONICA MINOLTA'S COST-FREE RECYCLING PROGRAM KEEPS RECYCLABLE MATERIALS OUT OF LANDFILLS, MAKING A BIG DIFFERENCE IN PRESERVING OUR ENVIRONMENT BY REDUCING WASTE.

A WIN-WIN SOLUTION FOR EVERYONE

Recycling wastepaper has become a habit for 21st-century office workers. Konica Minolta is helping lead the way to make electronics recycling just as widespread.

Our Clean Planet Program makes recycling quick, simple and cost-free. Recycling is available for all Konica Minolta consumables: toner cartridges, imaging units, waste toner bottles, developer, developer units and drums. Shipping is free. And no matter what volume of consumables you use, there's a recycling program to fit your needs.

The Clean Planet Program is an environmentally friendly option. Simply consolidate at least ten used Konica Minolta consumables into any spare box you have available, line it with a trash bag, print a shipping label from our website and ship the consolidated box of cartridges to be recycled. This program is free of charge for all Konica Minolta customers returning Konica Minolta branded consumables.

For high-volume users, full pallet pickup arrangements can be made for quantities of five pallets or more.

For full details, just visit our Clean Planet website:

www.cleanplanetprogram.com



Clean Planet is a program that works — 68,000 clients have used it. Approximately 475,000 recycling boxes have been shipped. More than 6,800,000 items have been recycled. And nearly 3,856 tons of material have been kept from landfills.



clean planet
PROGRAM



KONICA MINOLTA

TOMORROW IN MIND

RETURN AND RECYCLING PROGRAM FOR
KONICA MINOLTA CONSUMABLES

clean planet
PROGRAM



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TOMORROW IN MIND

PROGRAMME DE RETOUR ET DE RECYCLAGE
DES CONSOMMABLES KONICA MINOLTA

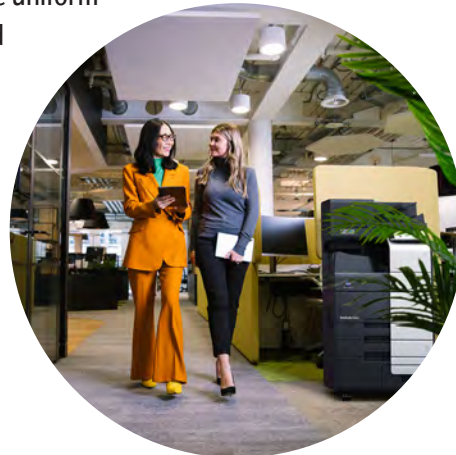
RETURN AND RECYCLING PROGRAM FOR
KONICA MINOLTA CONSUMABLES



REAL PROGRESS, PROVEN RESULTS — GLOBAL RECOGNITION

SIMITRI®: OUR EXCLUSIVE ADVANTAGE IN TONER TECHNOLOGY

For decades, Konica Minolta printer/copiers and MFPs have had a significant environmental advantage: our exclusive Simitri® HD toner, a polymerized toner formulation which contributes to a reduction in environmental impact. Simitri HD toner has smaller, more uniform particles than ordinary toners. That means almost one-third less toner is needed to create an image. Simitri HD toner also fuses to paper at lower temperatures, generating less heat and requiring less energy. The emission of CO₂ is cut by nearly 40%, reducing output of a gas that contributes to global warming.





Konica Minolta's "green machines" have earned an impressive number of industry certifications and awards.

INNOVATIVE, GREEN SOLUTIONS

Konica Minolta's innovative technologies and solutions have been designed for optimum operation while minimizing energy consumption. The low TEC values of Konica Minolta's various office products are particularly impressive: the TEC value represents an electrical product's typical weekly electricity consumption (TEC) based on average office use defined by the Energy Star program. Our bizhub color and B&W models achieve among the lowest power consumption rates of any MFPs in their class. In addition, most Konica Minolta office systems now have three power-saving modes that significantly reduce the energy consumption during idle phases.

Duplexing is standard on most bizhub MFPs, saving paper with two-sided printing capability at full-rated output speed. Our unique Eco-Indicator enables customers to monitor paper, toner and energy usage by device, account or end user to promote greater cost-consciousness. And with built-in PageScope® fleet management applications, it's easier to make fleetwide settings to ensure that every MFP operates with optimum energy efficiency.

Konica Minolta's "green machines" have earned an impressive number of industry certifications and awards. Every one of our bizhub office models and AccurioPress production printers has been Energy Star certified. We are also proud to have products certified by Eco Mark, Blue Angel and EcoLeaf. Our global approach to energy efficiency has earned international recognition, including the FTSE4Good Global Index, Prime Status by Germany based Oekom Research AG, Forum Ethibel (Belgium) and Japan's Morningstar Socially Responsible Investment Index.

We've received awards for Outstanding Achievement for Energy Efficiency from BLI (Buyers Laboratory LLC). And Konica Minolta has been named to the Dow Jones Sustainability World Index for several years in a row in recognition of our economic, environmental and social performance.

EPEAT AND THE U.S. GOVERNMENT

Green electronics are in greater demand than ever, partly due to the federal government's requirements surrounding the environmental impact of the electronics they purchase and use. EPEAT requires that products meet criteria in eight environmental performance categories. These categories include factors such as the products' packaging, its life cycle and the types of materials it contains.

Products included on the registry are measured against both required and optional criteria. A product must meet all of the required criteria in its category, and is rated Bronze, Silver or Gold depending on how many of the optional criteria are met. To achieve Gold status, the product must meet the requirements of Bronze and Silver status, including meeting at least 75% of optional criteria. All of Konica Minolta's MFPs on the EPEAT registry have achieved Gold or Silver status.



MPS: MANAGED PRINT SERVICES WITH A DIFFERENCE

Along with creating energy award-winning products, we're also helping our customers save energy and reduce waste by managing their printing more efficiently.

Our Managed Print Services (MPS) program uses advanced metrics to assess the print environment of the customer. It analyzes their current workflow, optimizes their fleets to save energy by eliminating redundant or underutilized devices, utilizes electronic distribution to reduce print costs and save paper and even helps modify employee behavior to select energy-efficient printing options.

MPS is part of Konica Minolta's Clean Planet Program, providing you with one consolidated method for all consumables to be easily recycled.



LEADING THE INDUSTRY IN INNOVATION. DELIVERED RESPONSIBLY. FOR ALL OF YOUR DOCUMENT NEEDS.

Since 1873, Konica Minolta has developed and innovated technologies that have impacted our clients all around the world. We know that to flourish, we must do our part to help with environmental issues and improve our customers' quality of life. We aim to partner with clients to Give Shape to Ideas by supporting their digital transformation through our expansive Intelligent Connected Workplace portfolio. Our business technology offerings include IT Services, intelligent information management, video security solutions and managed print services, as well as office technology and industrial and commercial print solutions.

Konica Minolta continues to lead the way with our customers and employees. We've been recognized as the #1 Brand for Customer Loyalty in the MFP Office Copier Market by Brand Keys for 16 consecutive years, and we were ranked on the Forbes 2021 America's Best Employers list.

Sustainability continues to be a key driver for our company. As such, Konica Minolta Inc. has been named to the Dow Jones Sustainability World Index for nine consecutive years and has spent six years on the Global 100 Most Sustainable Corporations in the World list.

For complete information on Konica Minolta products and solutions, please visit: [CountOnKonicaMinolta.com](https://www.CountOnKonicaMinolta.com)

RESOURCES

Konica Minolta provides a number of resources about the company's corporate citizenship and sustainability programs. Konica Minolta issues an annual CSR Report to inform all Konica Minolta stakeholders about our global initiatives in this area. While the CSR Report focuses on topics of social significance such as the company's basic philosophy, specific efforts and achievements related to CSR, the Environmental Report provides more specific details about Konica Minolta's environmental policies, efforts and progress.

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PARTNERSHIP

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

INFORMATION MANAGEMENT

Intelligent Information Management (IIM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility

IT SERVICES

Application Services
Cloud Services
IT Security
Managed IT Services
IT Consulting & Projects
Business Consulting Services

TECHNOLOGY

Office Multifunction Business Solutions
Commercial and Production Printers
Wide Format Printers
Laptops, Desktops and
Computer Hardware
Servers and Networking Equipment
Managed Print Services (MPS)
Managed Enterprise Services



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

[CountOnKonicaMinolta.com](https://www.CountOnKonicaMinolta.com)



Item #: ENVIRONBRO
8/2023-Z



Premier Advantage Agreement

APPLICATION NUMBER

2965336

AGREEMENT NUMBER

KONICA MINOLTA

This Premier Advantage Agreement ("Agreement") is written in "Plain English". The words **you** and **your**, refer to the customer (and its guarantors). The words **Lessor, we, us** and **our**, refer to **Konica Minolta Premier Finance, a program of Konica Minolta Business Solutions U.S.A., Inc., its subsidiaries and affiliates.** (Supplier)

CUSTOMER INFORMATION

FULL LEGAL NAME CITY OF BEAUMONT			STREET ADDRESS 550 E 6TH ST		
CITY BEAUMONT	STATE CA	ZIP 92223-2253	PHONE* 951 572 3221	FAX	
BILLING NAME (IF DIFFERENT FROM ABOVE)			BILLING STREET ADDRESS		
CITY	STATE	ZIP	E-MAIL		
EQUIPMENT LOCATION (IF DIFFERENT FROM ABOVE)					

*By providing a telephone number for a cellular phone or other wireless device, you are expressly consenting to receiving communications (for NON-marketing or solicitation purposes) at that number, including, but not limited to, pre-recorded or artificial voice message calls, text messages, and calls made by an automatic telephone dialing system from Lessor and its affiliates and agents. This Express Consent applies to each such telephone number that you provide to us now or in the future and permits such calls. These calls and messages may incur access fees from your cellular provider.

CUSTOMER ONE GUARANTEE

The Konica Minolta equipment leased in this Agreement is covered under Konica Minolta's Customer One Guarantee. A copy of the Guarantee can be obtained at your local branch or <http://kmb.s.konicaminolta.us/CustomerOne>



Make/Model/Accessories (including Software Description and Supplier / Licensor if applicable)	Asset Invoice Information	Serial Number	Start Meter Read(s)
1 - BIZHUB C759 REFURB		A8JE011005027	BW 163,963, CLR 86,092
1 - C550I REFURB		AA7P011002421	BW 19,716, CLR 32,100
1 - C759 REFURB		A8JE011005870	BW 167,755, CLR 224,653
1 - C3350I REFURB		A93E011008049	BW 12,340, CLR 28,477

See attached 'Schedule A' for additional Equipment / Accessories / Software

TERM AND PAYMENT SCHEDULE

TERM IN MONTHS 16	# of payments 16	Payment Frequency <input type="checkbox"/> Quarterly <input checked="" type="checkbox"/> Monthly	Payment Amount (plus applicable taxes) \$ 3,498.00	Advance Payment (plus applicable taxes) \$
Payment includes UNLIMITED B&W pages per month		Overages billed MONTHLY at \$ 0.00000 per B&W page		
Payment includes UNLIMITED Color pages per month		Overages billed MONTHLY at \$ 0.00000 per Color page		

See attached Pool Billing Schedule POOL TYPE: FLAT RATE

END OF LEASE OPTIONS: You will have the following options at the end of the original term, provided the Lease has not terminated early and no event of default under the Lease has occurred and is continuing. 1. Purchase the Equipment for the Fair Market Value as determined by us. 2. Renew the Lease per paragraph 1 (on reverse). 3. Return Equipment as provided in Paragraph 6 (on reverse).

THIS IS A NONCANCELABLE / IRREVOCABLE AGREEMENT: THIS AGREEMENT CANNOT BE CANCELED OR TERMINATED.

LESSOR ACCEPTANCE

Konica Minolta Premier Finance			
LESSOR	AUTHORIZED SIGNER	TITLE	DATED

CUSTOMER ACCEPTANCE

CITY OF BEAUMONT		2/28/23
FULL LEGAL NAME OF CUSTOMER (as referenced above)	AUTHORIZED SIGNER	DATED
FEDERAL TAX I.D. #	Elizabeth M Coibbs	City Manager
	PRINT NAME	TITLE

CONTINUING GUARANTEE

As additional inducement for us, Konica Minolta Premier Finance to enter into the Agreement, the undersigned ("you") unconditionally, jointly and severally, personally guarantees that the customer will make all payments and meet all obligations required under this Agreement and any supplements fully and promptly. You agree that we may make other arrangements including compromise or settlement with you and you waive all defenses and notice of those changes and presentment, demand, and protest and will remain responsible for the payment and obligations of this Agreement. We do not have to notify you if the customer is in default. If the customer defaults, you will immediately pay in accordance with the default provision of the Agreement all sums due under the terms of the Agreement and will perform all the obligations of the Agreement. If it is necessary for us to proceed legally to enforce this guarantee, you expressly consent to the jurisdiction of the court set out in paragraph 14 and agree to pay all costs, including attorney's fees incurred in enforcement of this guarantee. It is not necessary for us to proceed first against you before enforcing this guarantee. By signing this guarantee, you authorize us to obtain credit bureau reports for credit and collection purposes.

PRINT NAME OF GUARANTOR	SIGNATURE (NO TITLES)	DATED
To help the Government fight the funding of terrorism and money laundering activities, Federal Law requires all financial institutions to obtain, verify and record information that identifies each person who opens an account. What this means is, when you open an account, we will ask for your name, address and other information that will allow us to identify you. We may also ask to see identifying documents.		
See reverse side for additional terms and conditions		

1. **LEASE AGREEMENT:** You agree to lease from us the personal property described under "MAKE/MODEL/ACCESSORIES" and as modified by supplements to this Agreement from time to time signed by you and us (such as substitutions, replacements, repairs and additions referred to as "Equipment") for business purposes only. In the event that the Equipment you selected is unavailable or cannot be supplied by the Supplier, you agree that we can substitute or upgrade your selection to equipment of equal or greater quality, function, and value, as determined by Supplier in its sole discretion, at no additional cost to you, and you agree to accept such substitution or upgrade upon delivery. To the extent the Equipment includes intangible property or associated services such as periodic software licenses and prepaid database subscription rights, such property shall be referred to as the "Software". You agree to all of the terms and conditions contained in this Agreement and any Schedule, which together and a complete statement of our Agreement regarding the listed equipment ("Agreement") and supersedes all other writings, communications, understandings, agreements, any purchase order and any solicitation documents and related documents. This Agreement may be modified only by written Agreement and not by course of performance. This Agreement becomes valid upon execution by you for us. The Equipment is deemed accepted by you under this Agreement unless you notify us within three (3) days of delivery that you do not accept the Equipment and specify the defect or malfunction. In that event, at our sole option, we or our designee will replace the defective item of Equipment or this Agreement will be canceled and we or our designee will repossess the Equipment. You agree that, upon our request, you will sign and deliver to us, a delivery and acceptance certificate confirming your acceptance of the Equipment leased to you. The "Billing Date" of this Agreement will be the twentieth (20th) day or an alternative agreed upon date following installation. You agree to pay a prorated amount of 1/30th of the monthly payment times the number of days between the installation date and the Billing Date. This Agreement will continue from the Billing Date for the Term shown and will be extended automatically for successive one (1) month terms unless you (a) send us written notice, between ninety (90) days and one hundred fifty (150) days before the end of the initial term or at least 30 days before the end of any renewal term that you want to purchase or return the Equipment, and you timely purchase or return the Equipment. Leases with \$1.00 purchase options will not be renewed. The periodic renewal payment has been set by mutual agreement and is not based on the cost of any component of this lease. THE BASE RENTAL PAYMENT SHALL BE ADJUSTED PROPORTIONATELY UPWARD OR DOWNWARD, IF THE ACTUAL COST OF THE EQUIPMENT EXCEEDS OR IS LESS THAN THE ESTIMATE PROVIDED TO LESSEE. If any provision of this Agreement is declared unenforceable in any jurisdiction, the other provisions herein shall remain in full force and effect in that jurisdiction and all others. You authorize us to insert or correct missing information on this lease including your proper legal name, serial numbers, other numbers describing the Equipment and other omitted factual matters. You agree to provide updated annual and/or quarterly financial statements to us upon request. You authorize us or our agent to obtain credit reports and make credit inquiries regarding you and your financial condition and to provide your information, including payment history, to our assignee or third parties having an economic interest in this Agreement or the Equipment.
2. **RENT:** Rent will be payable in installments, each in the amount of the Monthly Payment (or other periodic payment) shown plus any applicable sales, use and property tax. If we pay any tax on your behalf, you agree to reimburse us promptly along with a processing fee. Subsequent rent installments will be payable on the first day of each rental payment period shown beginning after the first rental payment period or as otherwise agreed. We will have the right to apply all sums received from you to any amounts due and owed to us under the terms of this Agreement. **Your obligation to make all Monthly Payments (or other periodic payment) hereunder is absolute and unconditional and you cannot withhold or offset against any Monthly Payments (or other periodic payment) for any reason.** You agree that you will remit payments to us in the form of company checks (or personal checks in the case of sole proprietorships), direct debit or wires only. You also agree cash and cash equivalents are not acceptable forms of payment for this Agreement and that you will not remit such forms of payment to us. **WE BOTH INTEND TO COMPLY WITH ALL APPLICABLE LAWS. IF IT IS DETERMINED THAT YOUR PAYMENTS UNDER THIS AGREEMENT RESULT IN AN INTEREST PAYMENT HIGHER THAN ALLOWED BY APPLICABLE LAW, THEN ANY EXCESS INTEREST COLLECTED WILL BE APPLIED TO AMOUNTS THAT ARE LAWFULLY DUE AND OWING UNDER THIS AGREEMENT OR WILL BE REFUNDED TO YOU. IN NO EVENT WILL YOU BE REQUIRED TO PAY ANY AMOUNTS IN EXCESS OF THE LEGAL AMOUNT.**
3. **MAINTENANCE AND SUPPLIES:** The charges established by this Agreement include payment for the use of the designated Equipment and accessories, maintenance by Supplier including inspection, adjustment, parts replacement, drums and cleaning material required for the proper operation, as well as toner, developer, copy cartridges and pm kits. All supplies are the property of Supplier until used. If your use of supplies exceeds the typical use pattern (as determined solely by Supplier) for these items by more than 10%, or should Supplier, in its sole discretion, determine that Supplies are being abused in any fashion, you agree to pay for such improper or excess use. Paper must be separately purchased by you. A page is defined as one meter click and varies by page size as follows: 8.5"x11" = 1 click, 11"x17" = 2 clicks, 18"x27" = 3 clicks, 27"x36" = 4 clicks and 36"x47" = 5 clicks. You agree to provide Supplier free and clear access to the equipment and Supplier will provide labor or routine, remedial and preventive maintenance service as well as remedial parts. All part replacements shall be on an exchange basis with new or refurbished items. Emergency service calls will be performed at no extra charge during normal business hours (defined as 8:30am to 5:00pm, Monday through Friday, exclusive of holidays observed by Supplier). Overtime charges, at Supplier's current rates, will be charged for all service calls outside normal business hours. Supplier will not be obligated to provide service or repairs in the event of misuse or casualty and will charge you separately if such repairs are made. If necessary, the service and supply portion of this Agreement may be assigned. We may charge you a Supply Freight Fee to cover our costs of shipping supplies to you. You acknowledge that (a) the Supplier (and not Lessor or its assignees) is the sole party responsible for any service, repair or maintenance of the Equipment and (b) the Supplier (not Lessor or its assignees) is the party to any service maintenance agreement.
4. **OWNERSHIP OF EQUIPMENT:** We are the owner of the Equipment and have sole title (unless you have a \$1.00 purchase option) to the Equipment (excluding Software). You agree to keep the Equipment free and clear of all liens and claims. You are solely responsible for removing any data that may reside in the Equipment you return, including but not limited to, hard drives, disk drives or any other form of memory.
5. **WARRANTY DISCLAIMER: WE MAKE NO WARRANTY EXPRESS OR IMPLIED, INCLUDING THAT THE EQUIPMENT IS FIT FOR A PARTICULAR PURPOSE OR THAT THE EQUIPMENT IS MERCHANTABILITY. YOU AGREE THAT YOU HAVE SELECTED EACH ITEM OF EQUIPMENT BASED UPON YOUR OWN JUDGMENT AND DISCLAIM ANY RELIANCE UPON ANY STATEMENTS OR REPRESENTATIONS MADE BY US. WE ARE LEASING THE EQUIPMENT TO YOU "AS-IS."** You acknowledge that none of Supplier or their representatives are our agents and none of them are authorized to modify the terms of this Agreement. No representation or warranty of Supplier with respect to the Equipment will bind us, nor will any breach thereof by you relieve you of any of your obligations hereunder. You are aware of the name of the manufacturer or supplier of each item of Equipment and you will contact the manufacturer or supplier for a description of your warranty rights. You hereby acknowledge and confirm that you have not received any tax, financial, accounting or legal advice from us, the manufacturer or Supplier of the Equipment. **THIS AGREEMENT CONSTITUTES A "FINANCE LEASE" AS DEFINED IN ARTICLE 2A OF THE UNIFORM COMMERCIAL CODE.** You agree that the Customer One Guarantee is a separate and independent obligation of Supplier to you, that no assignee of the Lessor shall have any obligation to you with respect to the Guarantee and that your obligations under this Agreement are not subject to setoff, withholding, reduction, counterclaim or defense for any reason whatsoever including, without limitation, any claim you may have against Supplier with respect to the Customer One Guarantee.
6. **LOCATION OF EQUIPMENT:** You will keep and use the Equipment only at your address shown above and you agree not to move it unless we agree to it. At the end of the Agreement's term, if you do not purchase the Equipment, you will return the Equipment to a location we specify at your expense, in retail resalable condition (normal wear and tear acceptable), full working order, and in complete repair.
7. **LOSS OR DAMAGE:** You are responsible for the risk of loss or for any destruction of or damage to the Equipment. No such loss or damage relieves you from the payment obligations under this Agreement. You agree to promptly notify us in writing of any loss or damage and you will then pay to us the present value of the total of all unpaid Monthly Payments (or other periodic payments shown) for the full Agreement term plus the estimated fair market value of the Equipment at the end of the originally scheduled term, all discounted at four percent (4%) per year. Any proceeds of insurance will be paid to us and credited, at our option, against any loss or damage. You authorize us to sign on your behalf and appoint us as your attorney in fact to execute in your name any scheduled term, all drafts or checks issued due to loss or damage to the Equipment.
8. **COLLATERAL PROTECTION AND INSURANCE:** You are responsible for installing and keeping the Equipment in good working order. Except for ordinary wear and tear, you are responsible for protecting the Equipment from damage and loss of any kind. If the Equipment is damaged or lost, you agree to continue to pay the amounts due and to become due hereunder without setoff or defense. During the term of this Agreement, you agree that you will (1) insure the equipment against all loss or damage naming us as loss payee; (2) obtain liability and third party property damage insurance naming us as an additional insured; and (3) deliver satisfactory evidence of such coverage with carriers, policy forms and amounts acceptable to us. All policies must provide that we be given term, and renewals and (i) any insurance we obtain will not insure you against third party or liability claims and may be cancelled by us at any time; (ii) you will be required to pay us an additional amount each month for the insurance premium and an administrative fee; (iii) the cost may be more than the cost of obtaining your own insurance; (iv) you agree that we, or one of our affiliates, may make a profit in connection with the insurance we obtain; (v) you agree to cooperate with us, our insurer and our agent in the placement of coverage and with claims; or (b) we may waive the insurance requirement and charge you a monthly property damage surcharge in the amount of .0035 of the original equipment cost to cover our credit risk, administrative costs and other costs, as would be further described on a letter from us to you and on which we may make a profit. If you later provide evidence that you have obtained acceptable insurance, we will cancel the insurance we obtained or cease charging the surcharge.
9. **INDEMNITY:** We are not responsible for any loss or injuries caused by the installation or use of the Equipment. You agree to hold us harmless and reimburse us for loss and to defend us against any claim for losses or injury or death caused by the Equipment. **We reserve the right to control the defense and to select or approve defense counsel. This indemnity survives the expiration or termination of this Agreement.**
10. **TAXES AND FEES:** You agree to pay when invoiced all taxes (including personal property tax, fines and penalties) and fees relating to this Agreement or the Equipment. You agree to (a) reimburse us for all personal property taxes which we are required to pay as Owner of the Equipment or to remit to us each month our estimate of the monthly equivalent of the annual property taxes to be assessed. If you do not have a \$1.00 purchase option, we will file all personal property, use or other tax returns and you agree to pay us a processing fee for making such filings. You agree to pay us up to \$125.00 on the date the first payment is due as an origination fee. We reserve the right to charge a fee upon termination of this Agreement either by trade-up, buy-out or default. Any fee charged under this Agreement may include a profit and is subject to applicable taxes.
11. **ASSIGNMENT; YOU HAVE NO RIGHT TO SELL, TRANSFER, ASSIGN OR SUBLEASE THE EQUIPMENT OR THIS AGREEMENT.** We may sell, assign, or transfer this Agreement and/or the Equipment without notice. You agree that if we sell, assign, or transfer this Agreement and/or the Equipment, the new lessor will have the same rights and benefits that we have now and will not have to perform any of our obligations. You agree that the rights of the new Lessor will not be subject to any claims, defenses, or set off independently verify any such costs. Lessor's assignees will be providing funding based on the payment you have negotiated with Supplier. You are responsible for determining your accounting treatment of the appropriate tax, legal, financial and accounting components of this Agreement.
12. **DEFAULT AND REMEDIES:** If (a) you do not pay any lease payment or other sum due to us or other party when due or (b) if you break any of your promises in the Agreement or any other Agreement with us or (c) if you, or any guarantor of your obligations, become insolvent or commence bankruptcy or receivership proceedings or have such proceedings commenced against you, you will be in default. If any part of a payment is more than three (3) days late, you agree to pay a late charge of ten percent (10%) of the payment which is late or if less, the maximum charge allowed by law. If you are ever in default, we may do any one or all of the following: (a) instruct Supplier to withhold service, parts and supplies and / or void the Customer One Guarantee; (b) terminate or cancel remaining Monthly Payments (or other periodic payments) and charges, discounted at the rate of four percent (4%) per annum (or the lowest rate permitted by law, whichever is higher); and (c) require you to return the Equipment to us to a location designated by us (and with respect to any Software, (i) immediately terminate your right to use the Software including the disabling (on-site or by remote communication) of any Software; (ii) demand the immediate return and obtain possession of the Software and re-license the Software at a public or private sale; and/or (iii) cause the Software supplier to terminate the Software license, support and other services under the Software license). We may recover interest on any unpaid balance at the rate of four percent (4%) per annum but in no event more than the lawful maximum rate. We may also use any of the remedies available to us under Article 2A of the Uniform Commercial Code as enacted in the State of Lessor or its Assignee or any other law. You agree to pay our reasonable costs of collection and enforcement, including but not limited to attorney's fees and actual court costs relating to any claim arising under this Agreement including, but not limited to, any legal action or referral for collection. If we have to take INDIRECT OR INCIDENTAL DAMAGES FOR ANY REASON WHATSOEVER. You agree that any delay or failure to enforce our rights under this Agreement does not prevent us from enforcing any rights at a later time. All of our rights are cumulative. It is further agreed that your rights and remedies are governed exclusively by this Agreement and you waive lessee's rights under Article 2A (505-522) of the UCC.
13. **UCC FILINGS:** You grant us a security interest in the Equipment if this Agreement is deemed a secured transaction and you authorize us to record a UCC-1 financing statement or similar instrument in order to show our interest in the Equipment.
14. **CONSENT TO LAW, JURISDICTION, AND VENUE:** This Agreement shall be deemed fully executed and performed in the state of Lessor or its Assignee's principal place of business and shall be governed by and construed in accordance with its laws. If the Lessor or its Assignee shall bring any judicial proceeding in relation to any matter arising under the Agreement, the Customer irrevocably agrees that any such matter may be adjudged or determined in any court or courts in the state of the Lessor or its Assignee's principal place of business, or in any court or courts in Customer's state of residence, or in any other court having jurisdiction over the Customer or assets of the Customer, all at the sole election of the Lessor. The Customer hereby irrevocably submits generally and unconditionally to the jurisdiction of any such court so elected by Lessor in relation to such matters. **BOTH PARTIES WAIVE TRIAL BY JURY IN ANY ACTION BETWEEN US.**
15. **LESSEE GUARANTEE:** You agree, upon our request, to submit the original of this Agreement and any schedules to the Lessor via overnight courier the same day of the facsimile or other electronic transmission of the signed Agreement and such schedules. Both parties agree that this Agreement and any schedules signed by you, whether manually or electronically, and submitted to us by facsimile or other electronic transmission shall, upon execution by us (manually or electronically, as applicable), be binding upon the parties. This lease may be executed in counterparts and any facsimile, photographic and/or other electronic transmission of this lease which has been manually or electronically signed by you when manually or electronically countersigned by us or both parties waive the right to challenge in court the authenticity of a faxed, photographic, or other electronically transmitted or electronically signed copy of this Agreement and any schedule.
16. **OVERAGES AND COST ADJUSTMENTS:** You agree to comply with any billing procedures designated by us, including notifying us of the meter reading on the Billing Date. If meter readings are not received, we reserve the right to estimate your usage and bill you for that amount. At the end of the first year of this Agreement and once each successive twelve month period, we may increase your payment, and the per page charge over the pages included (Overage) (if applicable) by a maximum of fifteen percent (15%) of the existing charge, or if less, the maximum amount permitted by applicable law. We may bill you a per page charge for all pages produced between the date of your final invoice and the date when you satisfy your obligations under this Agreement and either purchase or return the equipment to us. Notwithstanding anything herein to the contrary, for pools designated as "One Rate" pools, escalations within the original Agreement term and Supply Freight Fees do not apply nor are meter readings required. All Agreements are subject to escalation in any renewal period.
17. **COMPUTER SOFTWARE:** Notwithstanding any other terms and conditions of this Agreement, you agree that as to Software only: a) We have not had, do not have, nor will have any title to such Software, b) You have executed or will execute a separate software license Agreement and we are not a party to and have no responsibilities whatsoever in regards to such license Agreement, c) You have selected such Software and as per Agreement paragraph 5, **WE MAKE NO WARRANTIES OF MERCHANTABILITY, DATA ACCURACY, SYSTEM INTEGRATION OR FITNESS FOR USE AND TAKE ABSOLUTELY NO RESPONSIBILITY FOR THE FUNCTION OR DEFECTIVE NATURE OF SUCH SOFTWARE SYSTEMS INTEGRATION, OR OTHERWISE IN REGARDS TO SUCH SOFTWARE. CUSTOMER'S LEASE PAYMENTS AND OTHER OBLIGATIONS UNDER THIS LEASE AGREEMENT SHALL IN NO WAY BE DIMINISHED ON ACCOUNT OF OR IN ANY WAY RELATED TO THE ABOVE SAID SOFTWARE LICENSE AGREEMENT OF FAILURE IN ANY WAY OF THE SOFTWARE.**



KONICA MINOLTA

Schedule "A"

APPLICATION NUMBER
2965336

AGREEMENT NUMBER

This Schedule "A" is to be attached to and become part of the item Description for the Agreement dated _____ by and between the undersigned and **Konica Minolta Premier Finance**.

Make/Model/Accessories	Asset Invoice Information	Serial Number	Start Meter Read(s)
1 - C550I REFURB		AA7P011003531	BW 5,316, CLR 5,484
1 - C450I REFURB		AA7R011003513	BW 24,181, CLR 34,970
1 - C3350I REFURB		A93E011000365	BW 4,356, CLR 3,564
1 - C550I REFURB		AA7P011002412	BW 165,406, CLR 53,514
1 - C450I REFURB		AA7R011005103	BW 24,972, CLR 25,692

LESSOR ACCEPTANCE

Konica Minolta Premier Finance		
LESSOR	AUTHORIZED SIGNER	TITLE DATED

CUSTOMER ACCEPTANCE

CITY OF BEAUMONT		2/28/23
FULL LEGAL NAME OF CUSTOMER	AUTHORIZED SIGNER	DATED
FEDERAL TAX I.D. #	Elizabeth M Gibbs	City Manager
	PRINT NAME	TITLE



Enterprise Engagement Team & Implementation

Transition Services – Managing Change

Konica Minolta understands that selecting the right partner for your print program is a journey. In addition to the common selection criteria - price, technology and service delivery - companies must also consider the transition factor. Transition is a key element of any successful deployment. Well planned transitions lead to the achievement of program goals including: cost savings, optimization, end-user satisfaction and operational improvement.

Put simply, the transition from your current print environment to the envisioned future state requires change. We understand that as your trusted supplier, we must provide the direction and a roadmap showing which way to head, be able to measure the progress and let you know 'how to know' when you have reached the destination. Ultimately, transition success depends upon our relationship with you; and our Enterprise Engagement Team is committed to earning Konica Minolta the status of a trusted partner.

The experienced engagement and transition team is dedicated to the successful management of change within your organization and to the achievement of desired business outcomes. The Enterprise Engagement Team is responsible for the planning, development, and execution of a successful transition to an optimized printing program.

This team of experts is committed to understanding your objectives and challenges then developing a successful transition plan for your organization. We utilize proven transition techniques and methods based on the practical framework of project management principles.

Successful transitions include the following elements:

- Agreement on project objectives and alignment with business goals
- Initiation and management of change to achieve objectives
- Monitoring and communication of progress during the project
- Building of performance measures related to the objectives
- Low Risk of Business Interruption
- Understanding of all roles and responsibilities

The Enterprise Engagement Team provides a standard approach to your transition project. Our approach is proven, reliable, and repeatable but allows for variations based on customer requirements.

The standard process encompasses:

- Project Definition
- Project Plans
- Project Status Reporting
- Project Communications / Briefings / Training Materials

Konica Minolta has made a significant investment in these teams as they are a new addition to the value that Konica Minolta brings to the engagement.

All deployments are customized for the client; however, we have included the following overview outlining the typical phases of an implementation plan.



Implementation Plan

Upon award, Konica Minolta's Engagement Team will start putting together a customized project plan for the roll-out and will coordinate all aspects of it until completion. We will initiate a number of meetings between the various groups on both sides to address everything from invoicing to software installation. Initial schedules will be determined and fine-tuned and most importantly, responsible parties identified.

It is highly recommended that a technical pilot unit be deployed prior to full scale deployment for testing and validation.

Communication / Project Planning (Approximate Duration: 2-3 Days)

- Identify all Key Personnel and their roles and contact information for both Konica Minolta and City of Beaumont
- Define a call Schedule for Collaboration Calls Leading up to Deployment and Daily Debriefing Calls during actual Deployment
- Install the Consult App on the network to identify all network information per device for the current fleet. This will allow us to set up the devices in our warehouse ahead of time to minimize set up time at your location
- Identify any operational considerations and define appropriate processes needed to install the equipment during the rollout of the hardware/software (Loading Dock Restrictions, Power Requirements, Spatial Requirements etc.)
- Document outlined operational requirements for what will need to go in the Deployment Guide
- Document Requirements for the Onboarding Checklist

Technical Pilot (Approximate Duration: 1-2 Weeks)

- Functionality testing of the Hardware and Software in the City of Beaumont environment.
- Install Hardware & Software in the customer's test environment located at the pilot sites for approximately 1–2 weeks.
- Ensure that all of the City of Beaumont applications are tested on the Technical Pilot to confirm that all settings and firmware levels are correct on the Device
- Document the Device settings and process in the KMBS Deployment Guide which will be used for additional installs in the customer's network environment.
- Customer test/validate and acceptance
- Once testing is complete, create a CLONE of the test pilot to use in the setup of the fleet. This will allow for as much of a plug and pay scenario as possible minimizing downtime for you departments during installation

Deployment Planning (Approximate Duration: 2-3 Days)

- Define Target dates of installation, prioritizing departmental needs (dates to be determined based on the needs of City of Beaumont)
- Set up Batches that will be targeted for each Days Delivery. This will allow for easier communication and evaluation of progress. Then if for some reason a device has a delay, we can just add it to another batch during deployment for easier tracking purposes.
- Have Defined Delivery Dates AND Install Dates. As delivery times can vary, we have found that it is best to drop off the equipment on the day before installation day so that we can position an installation technician to be on site first thing the following day to complete the install early to minimize downtime for the City of Beaumont
- Define Roles for City of Beaumont personnel and Konica Minolta personnel for how each device is to be deployed physically at their permanent locations.

Full Deployment (avg. 5 devices installed per day per technician)



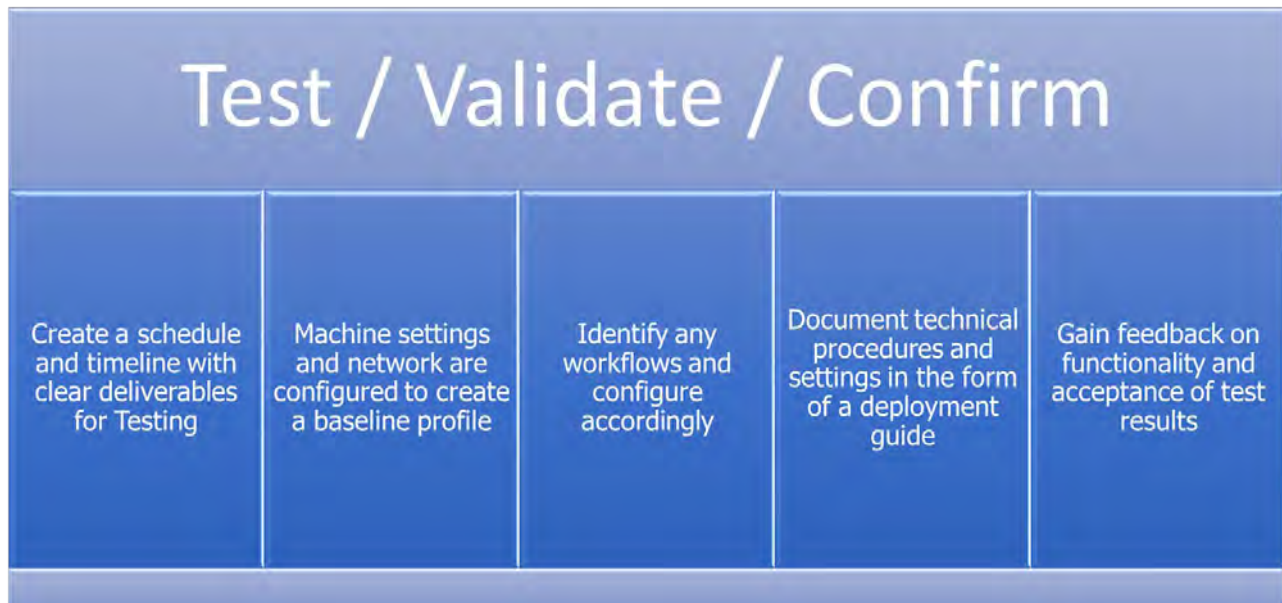
KONICA MINOLTA

- Deploy 2-3 machines (TEST DEPLOYMENT) at additional locations, to confirm accuracy of Deployment Guide and make any edits as necessary identified from additional installs. Let Devices “Soak” for a period of 3-4 days to allow for any potential issues to arise on either Konica Minolta or City of Beaumont side. If all goes well, then proceed with the remainder of the deployment plan.
- If any issues arise, troubleshoot during the soak period and document changes to the Deployment Guide for the remainder of the rollout.
- Deploy the solution based on the agreed upon target dates of Installation following the schedule outlined by Batches, Delivery Dates and Install Dates.
- Communicate with Daily Debriefing calls to identify success and document items needed for resolution

Training (Duration: during/after physical deployment)

- Meet with Key IT Admin or whoever will be responsible for First Level support to end users to provide in depth training prior to deployment.
- Distribute quick reference guides to be distributed to City of Beaumont staff ahead of any deployment of devices
- Provide a URL: <http://www.biz.konicaminolta.com/download/users-guide/> to all City of Beaumont staff that is an interactive online user guide. This can be sent out with the initial communication notifying City of Beaumont staff of the change in devices
- Activate the “HOW2” app from the bizhub marketplace on all devices for easy access help at the Device
- Schedule specific training sessions at each City of Beaumont on user training at the device.

Technical Pilot





Price Proposal

Pricing Overview

Konica Minolta will outline two proposal options for hardware and solution to optimize the hardware fleet,

The goal is not to propose a solution that continues the “Status Quo” for the City of Beaumont, but to positively strengthen and streamline its print infrastructure into the future. This RFP is a golden opportunity to revamp and boost the entire fleet and service structure, which will surely benefit both the City of Beaumont and the Konica Minolta team for more effective operational state and service.

Konica Minolta’s commitment is to address every aspect of this RFP comprehensively, encompassing both products, services and solutions. In compliance with the City of Beaumont’s requirements, Konica Minolta will present a proposal with Copier Leasing Services featuring 9 state-of-the-art multifunction devices.

Konica Minolta will here include 2 options - With Konica Minolta’s incumbent knowledge of the fleet with its strength and weaknesses, we will be proposing the following:

Option 1: Will include a like-for-like hardware model across all MFPs. This option is on the basis of color standardization for current models in the city.

- Complete Color Fleet
- No changes to speed or additional optimization
- Porting over existing user data included

Option 2: will include a right-sizing of color models based on the historic and incumbent knowledge of the City’s fleet and usage.

- Complete Color Fleet
- Right-size of fleet
- Easy management of supplies
- Single platform training
- Streamlined user interface experience
- Porting over existing user data included

Both Option 1 and 2 will be fully equipped with fax, OCR as well as the added value of complete Bizhub Security package. The Bizhub Security Package solution modernizes their print infrastructure to meet the demands of a secure digital workplace.

Outline of both proposal outlines and configurations can be found in Attachment ***Price and Configuration Sheet with Options***

Option 1 – Like-For-Like

Option 1 – includes pricing based on the following configurations:

- 60-month lease of 9 Konica Minolta bizhub MFPs on an all-inclusive flatrate service-supply program (excluding paper) - upgrade of current models with like-for-like model

Configuration		
# units	Model	Description
2	C3351i	BIZHUB C3351I - COLOR A4 MFP/35 PPM
2		500-Sheet Paper Tray
2		Off Line Stapling Unit
2		ENHANCED PDF - Format File Conversion - DocX & XLSX
2		Fax Option
2		Power Filter 120V/15A
2		Bizhub Secure (SSD Encryption)
2		Bitdefender
2		Professional Services

2	C450i	BIZHUB C450I 45 PPM COLOR MFP
2		Additional 2500-sheet Paper Drawer
2		50-sheet Staple Finisher
2		2/3 Hole Punch Kit
2		Fax Option
2		ENHANCED PDF - Format File Conversion - DocX & XLSX
2		Working Table
2		Power Filter 120V/15A
2		Bizhub Secure (SSD Encryption)
2		Bitdefender
2		Professional Services

3	C550i	BIZHUB C550I 55 PPM COLOR MFP	
3		Additional 2500-sheet Paper Drawer	
3		100-sheet Staple Finisher	
3		2/3 Hole Punch Kit	
3		Fax Option	
3		ENHANCED PDF - Format File Conversion - DocX & XLSX	
3		Working Table	
3		Power Filter 120V/15A	
3		Bizhub Secure (SSD Encryption)	
3		Bitdefender	
3		Professional Services	

1	C750i (a)	BIZHUB C750I 75 PPM COLOR MFP
1		100-sheet Staple Finisher
1		2/3 Hole Punch Kit
1		Fax Option
1		ENHANCED PDF - Format File Conversion - DocX & XLSX
1		Working Table
1		Power Filter 120V/20A
1		Bizhub Secure (SSD Encryption)
1		Bitdefender
		Professional Services

1	C750i (b) (Machine for Community Center)	BIZHUB C750I 75 PPM COLOR MFP
1		Additional 2500-sheet Paper Drawer
1		50-sheet Booklet Staple Finisher
1		2/3 Hole Punch Kit
1		Fax Option
1		ENHANCED PDF - Format File Conversion - DocX & XLSX
1		Working Table
1		Power Filter 120V/20A
1		Bizhub Secure (SSD Encryption)
1		Bitdefender
		Professional Services

Total Monthly Cost for All Inclusive Components

Hardware Lease*	\$2,299.80
Flatrate MFPs	\$1,015.00
Complete Monthly Cost*	\$3,314.80 (+Tax)

**The total monthly cost is all-inclusive of all hardware, service, supplies and solutions for a total of 60 months (5 years)*

Summary: 60 Month Lease Investment: \$ 3,314.80 + taxes

Monthly payment includes:

- 9 Multifunction Printers
- 60 Month Lease
- Flatrate
 - Flatrate includes no meter reads, no overages, no escalators, one easy flat payment every month
- Hardened Security Layers
 - Bizhub Secure
 - SSD Encryption
 - Bitdefender
 - Antivirus

Option 2 – Right-size

Option 2 – includes pricing based on the following configurations:

- 60-month lease of 9 Konica Minolta bizhub MFPs on an all-inclusive flatrate service-supply program (excluding paper) - upgrade with volume right-sized equipment

Configuration		
# units	Model	Description
2	C3351i	BIZHUB C3351I - COLOR A4 MFP/35 PPM
2		500-Sheet Paper Tray
2		Off-Line Stapling Unit
2		ENHANCED PDF - Format File Conversion - DocX & XLSX
2		Fax Option
2		Power Filter 120V/15A
2		Bizhub Secure (SSD Encryption)
2		Bitdefender
		Professional Services

4	C450i	BIZHUB C360I 36 PPM COLOR MFP
4		Additional 2500-sheet Paper Drawer
4		50-sheet Staple Finisher
4		2/3 Hole Punch Kit
4		Fax Option
4		ENHANCED PDF - Format File Conversion - DocX & XLSX
4		Working Table
4		Power Filter 120V/15A
4		Bizhub Secure (SSD Encryption)
4		Bitdefender
		Professional Services

2	C750i (a)	BIZHUB C750I 75 PPM COLOR MFP
2		100-sheet Staple Finisher
2		2/3 Hole Punch Kit
2		Fax Option
2		ENHANCED PDF - Format File Conversion - DocX & XLSX
2		Working Table
2		Power Filter 120V/20A
2		Bizhub Secure (SSD Encryption)
2		Bitdefender
		Professional Services

1	C750i (b) (Machine for Community Center)	BIZHUB C750I 75 PPM COLOR MFP
1		Additional 2500-sheet Paper Drawer
1		50-sheet Booklet Staple Finisher
1		2/3 Hole Punch Kit
1		Fax Option
1		ENHANCED PDF - Format File Conversion - DocX & XLSX
1		Working Table
1		Power Filter 120V/20A
1		Bizhub Secure (SSD Encryption)
1		Bitdefender
		Professional Services

Total Monthly Cost for All Inclusive Components

Hardware Lease*	\$2,060.33
Flatrate MFPs	\$1,030.00
Complete Monthly Cost*	\$3,090.33 (+Tax)

**The total monthly cost is all-inclusive of all hardware, service, supplies and solutions for a total of 60 months (5 years)*

Summary: 60 Month Lease Investment: \$ 3,090.33 + taxes

Monthly payment includes:

- 9 Multifunction Printers
- 60 Month Lease
- Flatrate
 - Flatrate includes no meter reads, no overages, no escalators, one easy flat payment every month
- Hardened Security Layers
 - Bizhub Secure
 - SSD Encryption
 - Bitdefender
 - Antivirus

Contract: Sourcewell Kon-030321

Notation on all configurations above:

Fax Kit Option and Format File conversion are added to all machines, both option 1 and 2..

We have done this to streamline the whole fleet. Upon award we can remove Fax Option and Format File Conversion for the Machines that do not need it, which will mean additional cost-savings.

Technical Specifications

Multifunction Printer Hardware Proposal Description

Option 1: Like-for-like

In Option 1 (found in Cost Sheet Attachment) Konica Minolta will be replacing the current models with a top-of-the-line like-for-like model in terms of speed, accessories and volume. Our Proposed Configuration of each model: includes fax, OCR and all necessary print accessories. Below is the list of models that we are proposing with full cost in Cost Sheet 1.

Current Fleet models	New Fleet Model Replacement	Configuration Includes
C759	C750i a	Color Copy/Printer/Scanner A3 MFP - 75 ppm print speed, 2500-sheet capacity, 100-sheet stapling and hole punch, OCR, 280 ipm scan speed, fax
C759	C750i b	Color Copy/Printer/Scanner A3 MFP - 75 ppm print speed, 2500-sheet capacity, 50-sheet booklet stapling and hole punch, OCR, 280 ipm scan speed, fax
C3350i	C3351i	Color Copy/Printer/Scanner A3 MFP - 35 ppm print speed, 1500-sheet capacity, offline stapling and hole punch, OCR, 90 ipm scan speed, fax,
c550i	c550i	Color Copy/Printer/Scanner A3 MFP - 55 ppm print speed, 2500-sheet capacity, 50-sheet stapling and hole punch, OCR, 280 ipm scan speed, fax
c450i	c450i	Color copy/Printer/Scanner A4 MFP - 45 ppm print speed, 2500-sheet capacity, 50-sheet stapling and hole punch, OCR, 280 ipm scan speed, fax, fully equipped with badge. Additional configuration details in Cost Sheet

Option 2: Fleet right-sizing

In Option 2 Konica Minolta proposes replacing all the current models with a top-of-the-line right-sized fleet models based on incumbent knowledge of volume and usage. Below is the list of models proposed with full cost in Cost Sheet 2.

Total	New Model	Configuration Includes
2	C3350i	Color copy/Printer/Scanner A4 MFP - 35 ppm print speed, 1500-sheet capacity, 50-sheet stapling and hole punch, OCR, 90 ipm scan speed, fax, fully equipped with badge. Additional configuration details in Cost Sheet
4	C360i	Color Copy/Printer/Scanner A3 MFP - 36 ppm print speed, 2500-sheet capacity, 50-sheet stapling and hole punch, OCR, 280 ipm scan speed, fax, Additional configuration details in Cost Sheet
2	c750i a	Color Copy/Printer/Scanner A3 MFP - 75 ppm print speed, 2500-sheet capacity, 100-sheet stapling and hole punch, OCR, 280 ipm scan speed, fax
1	C750i b	Color Copy/Printer/Scanner A3 MFP - 75 ppm print speed, 2500-sheet capacity, 50-sheet booklet stapling and hole punch, OCR, 280 ipm scan speed, fax

All accessory details to proposed models can be found in Attachment ***Price and Configuration Sheet with Option 1 and Option 2.***

The total monthly price for both Option 1 and Option 2 includes Konica Minolta's unlimited Supplies and Service Program.

Our Monthly Flatrate program simplifies customers' business without compromising security. Enabling customers to work more efficiently and spend more time on their core business with **No Meter Reads, No Overage Charges, No Reconciliation, No Escalators, No Hidden Fees, No Hassles**, One Easy Payment and Global Client Services.

This program includes unlimited copies, supplies, parts and maintenance, furthermore:

- *No charge for scans, or outbound faxes, includes toner, training, service and parts*
- *One single consistent payment, predicable budget spend, no AP reconciliation needed, no hidden variable cost, no management or reporting of meter reads*
- *Additional Configurations are available on request.*

In both configuration and pricing sheets, the pricing for complete lease and service pricing will be listed for an overall total cost of the project for 60 months This is to help the city analyze the bottom line cost for the overall project and for better ease of budgeting and Accounts Payable and invoicing purposes.



Supplementary Attachments



KONICA MINOLTA

TECHNOLOGY

bizhub[®] **SECURE**



Lock Down with the Ultimate in MFP Protection.

Of all the resources in today's business and professional world, your data can be the most valuable – and also the most vulnerable.

That's why Konica Minolta offers lock down protection with bizhub[®] SECURE: a set of enhanced password and data security measures to give your bizhub mfp an extra level of security.

We offer professional safeguard services for both our full size and small MFPs that will be provided by your Konica Minolta field engineer. Ensure that your data is more than just secure – it's bizhub SECURE!

bizhub® SECURE

How can you make certain your valuable data is safe from theft – and prevent it from being stolen from your MFP by an unauthorized user or extracted if the hard disk drive is removed from your multifunction device?

THE ANSWER IS SIMPLE!

All it takes is allowing an authorized Konica Minolta field engineer to activate the bizhub security features of your bizhub MFP. With bizhub SECURE safeguards in place, you'll know that your documents have uncompromising security protection.

PEACE OF MIND

At Konica Minolta we understand that your organization may not have the bandwidth or infrastructure to enable, configure and track the security functions that are required for compliance or internal mandates.

That is why we developed the bizhub SECURE Service. To provide you with the resource you need to lock down and protect any document data that might reside on the bizhub's internal hard drive.

Ultimately, a secure document workflow is everyone's responsibility. Konica Minolta has led the industry in providing enhanced security features for the digital era – and with powerful bizhub SECURE Functions activated by your authorized Konica Minolta Field Engineer, you'll have an additional line of defense against data theft and unauthorized access to documents or devices.

To order the bizhub SECURE Service, just contact your bizhub representative – and count on Konica Minolta to provide the MFP Security Services that your company or organization demands.



KONICA MINOLTA'S BIZHUB SECURE PROVIDES THE FOLLOWING SET OF FEATURES¹

- Create a 20-digit secure alphanumeric password to lock down your bizhub hard disk drive
- Encrypt the entire contents of your bizhub HDD for remarkable data security
- Time your bizhub MFP to auto-delete any material located in personal or public User Boxes, System User Boxes, Documents and Folders
- Automatic overwrite of Temporary Image Data
- Disable Non-secured and unwanted Services, Protocols and Ports at the MFP

The following security features will be enabled on your MFP based on model type:

Monochrome Small MFPs
bizhub 4750, 4050

Color Small MFPs
bizhub C3851FS, C3351

Monochrome Large MFPs
bizhub 958, 808, 654e, 558, 458, 368, 308, 287, and 227

Color Large MFPs
bizhub PRO C754e, C754e, C654e, C658, C558, C458, C368, C308, C287, C258, and C227

Security Feature	Monochrome Small MFPs	Color Small MFPs	Monochrome Large MFPs	Color Large MFPs
Change Administrator Password	✓	✓	✓	✓
Enable Hard Drive Encryption	✓	✓	✓	✓
Timed Automatic Overwrite of a file in an electronic folder (box)	✓	✓	✓	✓
Automatic Overwrite of Temporary Image Data	✓	✓	✓	✓
Hard Drive Lock Password	✓	✓	✓	✓
Timed, Automatic Deletion of a File in an Electronic Folder*	✓			

*Deletion does not overwrite the data on the harddrive.

¹bizhub SECURE may be disabled using the customer's unique Administrative Password. It is recommended that customers not disclose the unique Administrative Password and keep the Administrative Password in a safe place. Customers shall indemnify and hold Konica Minolta harmless of any claims, damages or costs relating to loss of data or disclosure of data due to intentional acts or omissions of others, end-user error or release of Administrative Password.

For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com



Item #: BHSECSS
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KONICA MINOLTA



SHIELD GUARD



SHIELD GUARD

RETHINK DEVICE SECURITY

Giving Shape to Ideas

SAFEGUARD YOUR CONNECTED ENVIRONMENT

RETHINK PROTECTION

Organizations tell us that one of their greatest challenges is protecting their data and their business against cybercrime and threats. It's a challenge that keeps increasing as cybercriminals become more sophisticated and organized, develop broader skillsets, and deploy more aggressive and dangerous attack tools and techniques.

Cyberthreats lurk around every corner. More than 350,000¹ new malware programs are recorded daily, and every 11 seconds² a business becomes the victim of a ransomware attack. Cybercriminals are adept at exploiting new trends and changing circumstances to reach their goals: 28%³ of organizations reported increased ransomware activities during 2020 COVID-19 lockdowns.

With the volume and variety of threats constantly on the rise, the ability to secure your connected environment and protect your business and your data against threats becomes more important than ever. Even the most everyday tasks - such as printing, copying or scanning documents - could leave confidential or sensitive data open to theft. As with any other IoT device, ensuring your MFPs and printers are correctly set up, with their configuration properly managed, is critical to your overall security.

By choosing Konica Minolta - a pioneer and industry leader in the security field - you already benefit from a comprehensive range of security features built in to our bizhub devices.

But once your devices are installed, how do you keep up with rapidly evolving cyberthreats? You can use our bizhub SECURE services to make sure your MFPs remain correctly and securely set up. And with our Shield Guard service, you have a handy cloud-based tool for remotely monitoring, managing and amending security and policies for all your devices.



¹ Source: <https://www.infotech.co.uk/blog/6-signs-that-your-pc-laptop-is-infected-withmalware>

² Source: <https://cybersecurityventures.com/cybercrime-damages-6-trillion-by-2021>

³ Source: <https://www.trendmicro.com/vinfo/de/security/research-and-analysis/threat-reports/roundup/trend-micro-cloud-app-security-threat-report-2020>

SIMPLIFY PRINT FLEET SECURITY

RETHINK MONITORING



Shield Guard makes it straightforward to keep an eye on print fleet security. Shield Guard provides a cloud-based platform that collects information about the security status of all your MFP(s), notifies you in the event of an incident, and performs mitigation.

IT admins will love the convenience of having the security status of the organization's devices at the click of a button. Shield Guard makes it easy for them to monitor and manage print fleet security - across the whole fleet, in device groups or on a device-specific basis - and helps ensure device security remains state of the art.

With Shield Guard, business owners benefit from the peace of mind that comes with a comprehensive - yet easy-to-understand - overview of print fleet security performance, and a solution that supports the organization's compliance with information security regulations.

KEY FEATURES

At-a-glance visibility across the fleet

- Easily manage your MFPs at once from any remote location with the Fleet Status At A Glance chart on the dashboard.

Easy-to-use graphical security dashboard

- From your browser, view the security status of multiple devices with simple graphics and visual indicators.

Efficient password management

- Set password validity duration, password blocklist and password rules. Shield Guard also offers a random password generator.

Flexible device and policy management

- Manage devices individually or in groups. Set policies for all devices, individual devices, or device groups.

Timely notifications

- Assessment findings are included in the dashboard, logs, and reports on the portal.
- Access security alert pop-ups and a list of escalated devices right from the dashboard.
- If a policy is compromised, automatically receive alerts via email or SMS.

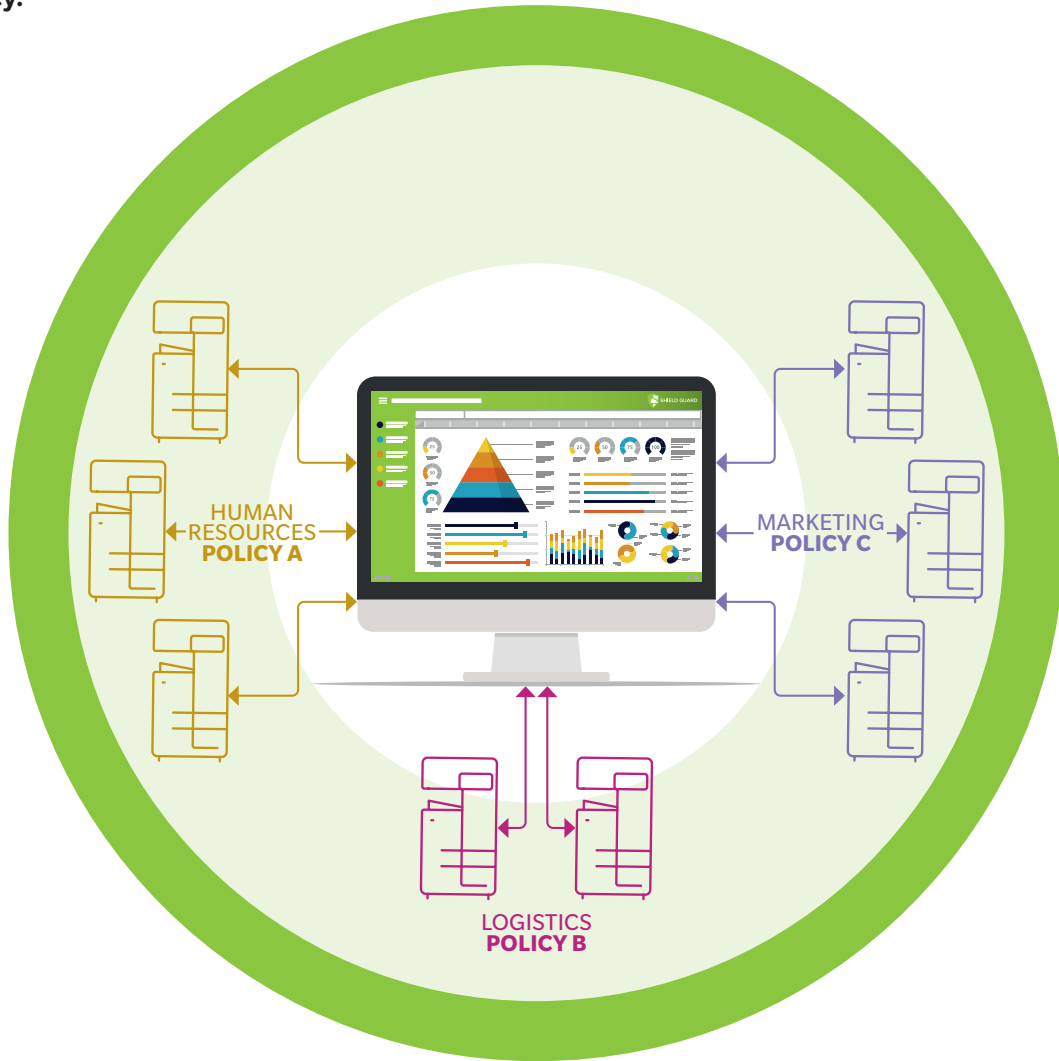
Automated remediation

- Shield Guard provides a structured approach to mitigating security threats — detecting failed security settings and automatically applying the correct policy settings.

SHIELD GUARD WORKFLOW

EASY TO SET UP, EASY TO EXECUTE

The administrator can easily set policies for bizhub MFPs, individual devices or groups of devices. The system performs a compliance assessment of MFPs according to the group's policy.



TECHNICAL SPECIFICATIONS

- MarketPlace account required
- MarketPlace client version 5.3.4 or later
- Shield Guard agent installed via MarketPlace
- Shield Guard license

Supported devices:

- Shield Guard supports most bizhub devices provided via MarketPlace.



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Giving Shape to Ideas

Anytime, Anywhere Access.

vCare

bizhub vcare™



what is bizhub vCare?

bizhub vCare consists of vCare-enabled bizhub printer, bizhub MFP, bizhub PRO, or bizhub PRESS products, the central vCare diagnostic server, and the web application that gives your participating, authorized Konica Minolta business partner a comprehensive diagnostic view of their customers' vCare-enabled products. vCare-enabled bizhub products communicate via brief email or http messages to the central vCare diagnostic server for routine status updates, consumable levels and meter reads, as well as urgent messages when service is required. This all happens transparently 24 hours-a-day, 7-days-a-week, and never gets in the way of using your bizhub product.



bizhub  **care™**



Unparalleled Support.

KMBS Field Technicians are equipped with vCare Integrated Mobile Devices that enables a field service technician to:

- Check PM parts counters and know what to bring to the customer
- Check MFP & accessorstandards.
- Check supply levels on any connected MFP
- Review MFP service history with specific code information
- Generate and email MFP-specific vCare reports to anyone

Automated Meter Collection

In today's hectic business environment, the last thing you want is an interruption every month to "get the meter reading" from your MFP – or a bill that's wrong. Whether it's by phone or fax, it's still an interruption. The good news is that Konica Minolta's bizhub vCare automatically reads the meters of your Konica Minolta bizhub products – accurate and on-time – month-after-month.

Intelligent Auto Service Dispatch

When you purchase or lease an MFP, the last thing you want to see is an orange start button. bizhub vCare™ works behind the scenes and automatically dispatches a KMBS Technician whenever a malfunction is detected.

Convenient Tracking

Activity such as Service Calls automatically dispatched by vCare can be tracked on MyKMBS.com

Proactive Service

bizhub vCare™ Monitors Consumable parts such as Fusers, Developers and Drum Units so that your KMBS Servicing Location will know in advance when a Maintenance Item needs to be replaced.

green. bizhub vCare's ability to pinpoint any impending or actual technical malfunction is a green technology, as it helps to reduce unnecessary service visits, such as call-backs, and the associated travel time by service technicians.



bizhub vCare is offered as a service by KMBS. Contact your KMBS Sales Rep or KMBS Servicing Branch for more information.



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COUNT ON
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KONICA MINOLTA

bizhub C450i
Color A3 multifunctional

**bizhub
i-SERIES IS
SMARTER
WORKING**
RETHINK IT



Giving Shape to Ideas

CUSTOMER BENEFITS



Intuitive operability
Operate the bizhub like a smartphone or tablet with fully customised user interface



Mobile connectivity
Print anytime from anywhere with Konica Minolta's innovative mobile technologies



Security
Secure network integration, data encryption, and advanced user authentication



Application ecosystem
Enhanced efficiency thanks to Konica Minolta's extensive applications portfolio



Productivity
Reliability, high-speed scanning and printing, combined with powerful finishing functions



Sustainability
Numerous eco features reduce energy consumption and costs

OPTIONS

1 ENHANCED FEATURES

- PDF enhancements
LK-102v3
- OCR text recognition
LK-105v4
- Barcode fonts
LK-106
- Unicode fonts
LK-107
- OCR A and B fonts
LK-108
- Document converter pack
LK-110v2
- ThinPrint® client
LK-111
- Antivirus
LK-116
- IP fax (T.38 fax)
LK-117



2 CONNECTIVITY

- Fax board
FK-514 x2
- Wireless LAN
UK-221
- USB I/F kit
EK-608
- USB I/F kit
EK-609 OR
- Fiery controller
IC-420
- Interface kit for IC-420
VI-516
- Mount kit for IC-420
UK-115
- Biometric authentication
AU-102 OR
- ID card reader
AU-205H
- Mount kit
MK-735

3 OTHERS

- Working table
WT-506
- 10-Key pad
KP-102
- Security kit
SC-509
- 1 TB SSD
EM-908
- Keyboard holder
KH-102
- External keyboard

4 MEDIA INPUT

- 1x Universal tray
PC-116 OR
- 2x Universal tray
PC-216 OR
- Large capacity tray
PC-416 OR
- Large capacity tray
PC-417 OR
- Copy desk
DK-516
- Large capacity tray
LU-302 OR
- Large capacity tray
LU-207 OR
- Banner tray
MK-730

5 MEDIA OUTPUT

- Output tray
OT-513 OR
- Job separator
JS-508 OR
- Inner finisher
FS-533 OR
- Attachment kit
MK-607 OR
- Punch kit for FS-533
PK-519
- Staple finisher
FS-539 OR
- Relay unit
RU-513 OR
- Booklet finisher
FS-539SD OR
- Relay unit
RU-513 OR
- Punch kit for FS-539/SD
PK-524
- Staple finisher
FS-540 OR
- Relay unit
RU-513 OR
- Booklet finisher
FS-540SD OR
- Relay unit
RU-513 OR
- Punch kit for FS-540/SD
PK-526
- Post inserter for FS-540/SD
PI-507 OR
- Job separator for FS-540/SD
JS-602 OR
- Z-fold unit for FS-540/SD
ZU-609

LEGEND

- Mandatory option
- Option
- This option can only be installed with the respective option above it

FINISHING FUNCTIONALITIES

- Corner stapling
- Two-point stapling
- Two-hole punching
- Three-hole punching
- Duplex
- Combined mixplex/mixmedia
- Half-fold
- Sheet insertion
- Tri-fold
- Booklet
- Offset sorting
- Z-fold
- Banner printing
- Corner stapling (offline)

DESCRIPTION

ENHANCED FEATURES

LK-102v3 PDF enhancements	PDF/A(1b), PDF encryption, digital signature
LK-105v4 OCR text recognition	Searchable PDF and PPTX
LK-106 Barcode fonts	Supports native barcode printing
LK-107 Unicode fonts	Supports native Unicode printing
LK-108 OCR A and B fonts	Supports native OCR A and B font printing
LK-110v2 Document file conversion	Generates various file formats including DOCX, XLSX and PDF/A
LK-111 ThinPrint client	Print data compression for reduced network impact
LK-116 Antivirus	Bitdefender® antivirus provides real time scanning of all incoming and outgoing data
LK-117 IP fax (T.38 fax)	Fax over IP networks (T.38), requires fax kit

CONNECTIVITY

FK-514 Fax board	Super G3 fax, digital fax functionality
UK-221 Wireless LAN	Wireless LAN and wireless LAN Access Point Mode
EK-608 USB I/F kit	USB keyboard connection
EK-609 USB I/F kit	USB keyboard connection, Bluetooth
IC-420 Fiery controller	Professional color print controller
VI-516 Interface kit for IC-420	Fiery controller interface card
UK-115 Mount kit	Fiery controller mount kit
AU-102 Biometric authentication	Finger vein scanner
AU-205H ID card reader	Supports various ID card technologies
MK-735 Mount kit	Installation kit for ID card reader

OTHERS

WT-506 Working table	Authentication device placement
KP-102 10-Key pad	For numeric entry instead of touchscreen
SC-509 Security kit	Copy guard function
EM-908 SSD	1 TB SSD to increase storage space
KH-102 Keyboard holder	To place USB keyboard
External keyboard	Keyboard for alpha numeric data entry

MEDIA INPUT

PC-116 1x Universal tray	500 sheets / 5.5" x 8.5" - 11" x 17" / 52-256 g/m ²
PC-216 2x Universal tray	2x 500 sheets / 5.5" x 8.5" - 11" x 17" / 52-256 g/m ²
PC-416 Large capacity tray	2,500 sheets / 8.5" x 11" / 52-256 g/m ²
PC-417 Large capacity tray	1,500 + 1,000 sheets / 5.5" x 8.5" or 8.5" x 11" / 52-256 g/m ²
LU-302 Large capacity tray	3,000 sheets / 8.5" x 11" / 52-256 g/m ²
LU-207 Large capacity tray	2,500 sheets / 8.5" x 11" - 12" x 18" / 52-256 g/m ²
MK-730 Banner tray	Multipage banner feeding
DK-516 Copier desk	Provides storage space for print media and other materials

MEDIA OUTPUT

OT-513 Output tray	Output tray used instead of finisher
JS-508 Job separator	Separation of fax output; etc.
FS-533 Inner finisher	50-sheet stapling, 500 sheets max. output
MK-607 Attachment kit	For FS-533 installation
PK-519 Punch kit for FS-533	2/4 hole punching, auto switching
FS-539 Staple finisher	50-sheet stapling / 3,200 sheets max. output
FS-539SD Booklet finisher	50-sheet stapling / 20-sheet booklet finisher / 2,200 sheets max. output
PK-524 Punch kit for FS-539/SD	2/3 hole punching, auto switching
FS-540 Staple finisher	100-sheet stapling / 3,200 sheets max. output
FS-540SD Booklet finisher	100-sheet stapling / 20-sheet booklet finisher / 2,700 sheets max. output
PK-526 Punch kit for FS-540/SD	2/3 hole punching, auto switching
RU-513 Relay unit	For FS-539/SD or FS-540/SD installation
JS-602 Job separator for FS-540/SD	Separation of fax output, etc.
PI-507 Post inserter for FS-540/SD	Cover insertion, post finishing
ZU-609 Z-fold unit for FS-540/SD	Z-fold for 11" x 17" prints

TECHNICAL SPECIFICATIONS

SYSTEM SPECIFICATIONS

System speed 8.5" x 11"	Up to 45/45 ppm (mono/color)
System speed 11" x 17"	Up to 22/22 ppm (mono/color)
Auto duplex speed 8.5" x 11"	Up to 45/45 ppm (mono/color)
1st page out time 8.5" x 11"	3.8/5.0 sec. (mono/color)
Warm-up time	Approx. 15/17 sec. (mono/color) ¹
Imaging technology	Laser
Toner technology	Simitri [®] HD polymerized toner
Panel size/resolution	10.1" / 1,024 x 600
System memory	8 GB (standard/max.)
System hard drive	256 GB SSD (standard) / 1 TB SSD (optional)
Interface	10/100/1,000-Base-T Ethernet, USB 2.0, Wi-Fi 802.11 b/g/n/ac (optional)
Network protocols	TCP/IP (IPv4 / IPv6) / SMB / LPD / IPP / SNMP / HTTP(S) / Bonjour
Automatic document feeder	Up to 300 originals / 5.5" x 8.5" - 11" x 17" / 35-210 g/m ² / Dualscan ADF
ADF double feed detection	Standard
Printable paper size	3.5" x 5.5" - 12" x 18" / customized paper sizes / banner paper max. 47.2" x 11.7"
Printable paper weight	52-300 g/m ²
Paper input capacity	1,150 sheets / 6,650 sheets (standard/max.)
Paper tray input (standard)	1 x 500 / 3.5" x 5.8" - 11" x 17" / custom sizes / 52-256 g/m ² 1 x 500 / 5.5" x 8.5" - 12" x 18" / custom sizes / 52-256 g/m ²
Paper tray input (optional)	1 x 500 / 5.5" x 8.5" - 11" x 17" / 52-256 g/m ² 2 x 500 / 5.5" x 8.5" - 11" x 17" / 52-256 g/m ² 1 x 2,500 / 8.5" x 11" / 52-256 g/m ² 1 x 1,500 + 1 x 1,000 sheets / 5.5" x 8.5" or 8.5" x 11" / 52-256 g/m ²

Large capacity tray (optional)	1 x 3,000 / 8.5" x 11" / 52-256 g/m ² 1 x 2,500 / 8.5" x 11" - 12" x 18" / custom sizes / 52-256 g/m ²
Manual bypass	150 sheets / 3.5" x 5.5" - 12" x 18" / custom sizes / banner / 60-300 g/m ²
Finishing modes (optional)	Offset, Group, Sort, Staple, Staple (offline), Punch, Half-fold, Letter-fold, Booklet, Post insertion, Z-fold
Automatic duplexing	4.1" x 5.5" - 12" x 18" / 52-256 g/m ²
Output capacity	Up to 250 sheets / up to 3,300 sheets (standard/max.)
Stapling	Max. 100 sheets or 98 sheets + 2 cover sheets (up to 300 g/m ²)
Stapling output capacity	Max. 200 sets
Letter fold	Max. 3 sheets
Letter fold capacity	Max. 50 sets, unlimited (without tray)
Booklet	Max. 20 sheets or 19 sheets + 1 cover sheet (up to 300 g/m ²)
Booklet output capacity	Max. 35 booklets, unlimited (without tray)
Duty cycle (monthly)	Max. ² 200,000 pages
Toner lifetime	Black up to 28,000 pages CMY up to 28,000 pages
Imaging unit lifetime	Black up to 240,000/1,000,000 pages (drum/developer) CMY up to 165,000/1,000,000 pages (drum/developer)
Power consumption	110-120 V / 60 Hz, Less than 1.6 kW
System dimension (W x D x H)	24.2" x 27.1" x 37.8" (without options)
System weight	Approx. 220 lb (without options)

PRINTER SPECIFICATIONS

Print resolution	1,800 (equivalent) x 600 dpi, 1,200 x 1,200 dpi
Page description language	PCL 6 (XL3.0), PCL 5c, PostScript 3 (CPSI 3016), XPS
Operating systems	Windows 7 (32/64), Windows 8.1 (32/64), Windows 10 (32/64), Windows Server 2008 (32/64), Windows Server 2008 R2, Windows Server 2012, Windows Server 2012 R2, Windows Server 2016, Windows Server 2019, Macintosh OS X 10.10 or later, Unix, Linux, Citrix
Printer fonts	80 PCL Latin, 137 PostScript 3 Emulation Latin
Mobile printing	AirPrint (iOS), Mopria (Android), Konica Minolta Print Service (Android), Konica Minolta Mobile Print (iOS/Android) Optional: Google Cloud Print, Wi-Fi Direct

PRINTER SPECIFICATIONS (OPTIONAL)

Print controller	Embedded Fiery IC-420
Controller CPU	AMD GX-424CC @ 2.4 Ghz
Memory/HDD	4 GB / 500 GB
Page description language	Adobe PostScript 3 (CPSI 3020), PCL 6, PCL 5c
Operating systems	Windows 7 (32/64), Windows 8.1 (32/64), Windows 10 (32/64), Windows Server 2008 (32/64), Windows Server 2008 R2, Windows Server 2012, Windows Server 2012 R2, Windows Server 2016, Windows Server 2019, Macintosh OS X 10.10 or later, Linux

SCANNER SPECIFICATIONS

Scan speed	Up to 140/140 ipm in simplex (mono/color) Up to 280/280 ipm in duplex (mono/color)
Scan resolution	Up to 600 x 600 dpi
Scan modes	Scan-to-eMail (Scan-to-Me), Scan-to-SMB (Scan-to-Home), Scan-to-FTP, Scan-to-Box, Scan-to-USB, Scan-to-WebDAV, Scan-to-DPWS, Scan-to-URL, TWAIN scan
File formats	JPEG, TIFF, PDF, Compact PDF, Encrypted PDF, XPS, Compact XPS, PPTX Optional: Searchable PDF, PDF/A 1a and 1b, Searchable DOCX/PPTX/XLSX
Scan destinations	2,000 destinations + 100 groups, LDAP support

COPIER SPECIFICATIONS

Copy resolution	600 x 600 dpi
Gradation	256 gradations
Multicopy	1-9,999
Original format	Max. 11" x 17"
Magnification	25-400% in 0.1% steps, Auto zoom

FAX SPECIFICATIONS

Fax standard	Super G3 (optional)
Fax transmission	Analog, i-Fax, Color i-Fax, IP-Fax
Fax resolution	Up to 600 x 600 dpi
Fax compression	MH, MR, MMR, JBIG
Fax modem	Up to 33.6 Kbps
Fax destinations	2,000 single + 100 groups

USER BOX SPECIFICATIONS

Storable documents	Up to 3,000 documents or 10,000 pages
Type of user boxes	Public, Personal (with password or authentication), Group (with authentication)
Type of system boxes	Secure print, Encrypted PDF print, Fax receipt, Fax polling

SYSTEM FEATURES

Security	ISO 15408 HCD-PP Common Criteria (in evaluation), IP filtering and port blocking, SSL3 and TLS1.0/1.1/1.2 network communication, IPsec support, IEEE 802.1x support, User authentication, Authentication log, Secure print, Kerberos, Hard drive data encryption (AES 256), Confidential fax, Print user data encryption Optional: Antivirus scanning (Bitdefender [®]), Copy protection (Copy Guard, Password Copy)
Accounting	Up to 1,000 user accounts, Active Directory support (user name + password + e-mail + smb folder), User function access definition, Authentication by mobile device (Android) Optional: Biometric authentication (finger vein scanner), ID card authentication (ID card reader), Authentication by mobile device (iOS)
Software	Net Care Device Manager, Data Administrator, Box Operator, Web Connection, Print Status Notifier, Driver Packaging Utility, Log Management Utility

¹ Warm-up time may vary depending on the operating environment and usage.

² Maximum monthly copy/print volume supported under standard vendor-supplied service defines the upper end of expected customer volume for the device. Customers should consider multiple machines if average monthly volume approaches duty cycle on a continual basis.

- All specifications refer to 8.5" x 11" paper of 80 g/m² weight.
- The support and availability of the listed specifications and functionalities vary depending on operating systems, applications and network protocols as well as network and system configurations.
- The stated life expectancy of each consumable is based on specific operating conditions such as page coverage for a particular page size (5% coverage of 8.5" x 11"). The actual life of each consumable will vary depending on use and other printing variables including page coverage, page size, media type, continuous or intermittent printing, ambient temperature and humidity.
- Some of the product illustrations contain optional accessories.
- Specifications and accessories are based on the information available at the time of printing and are subject to change without notice.
- Konica Minolta does not warrant that any specifications mentioned will be error-free.

Simitri HD
High Definition Polymerised Toner

SAP® Printer Vendor Solution



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com



Item #: C450ISS
2/2020-C

For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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KONICA MINOLTA

bizhub C550i
Color A3 multifunctional

**bizhub
i-SERIES IS
SMARTER
WORKING**
RETHINK IT



Giving Shape to Ideas

CUSTOMER BENEFITS



Intuitive operability
Operate the bizhub like a smartphone or tablet with fully customised user interface



Mobile connectivity
Print anytime from anywhere with Konica Minolta's innovative mobile technologies



Security
Secure network integration, data encryption, and advanced user authentication



Application ecosystem
Enhanced efficiency thanks to Konica Minolta's extensive applications portfolio



Productivity
Reliability, high-speed scanning and printing, combined with powerful finishing functions



Sustainability
Numerous eco features reduce energy consumption and costs

OPTIONS

1 ENHANCED FEATURES

- PDF enhancements
LK-102v3
- OCR text recognition
LK-105v4
- Barcode fonts
LK-106
- Unicode fonts
LK-107
- OCR A and B fonts
LK-108
- Document converter pack
LK-110v2
- ThinPrint® client
LK-111
- Antivirus
LK-116
- IP fax (T.38 fax)
LK-117



2 CONNECTIVITY

- Fax board
FK-514 x2
- Wireless LAN
UK-221
- USB I/F kit
EK-608
- USB I/F kit
EK-609 OR
- Fiery controller
IC-420
- Interface kit for IC-420
VI-516
- Biometric authentication
AU-102
- ID card reader
AU-205H OR
- Mount kit
MK-735

3 OTHERS

- Working table
WT-506
- 10-Key pad
KP-102
- Security kit
SC-509
- 1 TB SSD
EM-908
- Keyboard holder
KH-102
- External keyboard

LEGEND

- Mandatory option
- Option
- This option can only be installed with the respective option above it

4 MEDIA INPUT

- 1x Universal tray
PC-116 OR
- 2x Universal tray
PC-216 OR
- Large capacity tray
PC-416 OR
- Large capacity tray
PC-417 OR
- Copy desk
DK-516 OR
- Large capacity tray
LU-302 OR
- Large capacity tray
LU-207 OR
- Banner tray
MK-730

5 MEDIA OUTPUT

- | | | | |
|--|---|---|---|
| <ul style="list-style-type: none"> Output tray
OT-513 OR Job separator
JS-508 OR | <ul style="list-style-type: none"> Inner finisher
FS-533 OR Attachment kit
MK-607 OR Punch kit for FS-533
PK-519 | <ul style="list-style-type: none"> Staple finisher
FS-539 OR Relay unit
RU-513 OR Booklet finisher
FS-539SD OR Relay unit
RU-513 OR Punch kit for FS-539/SD
PK-524 | <ul style="list-style-type: none"> Staple finisher
FS-540 OR Relay unit
RU-513 OR Booklet finisher
FS-540SD OR Relay unit
RU-513 OR Punch kit for FS-540/SD
PK-526 OR Post inserter for FS-540/SD
PI-507 OR Job separator for FS-540/SD
JS-602 OR Z-fold unit for FS-540/SD
ZU-609 |
|--|---|---|---|

FINISHING FUNCTIONALITIES

- | | | | | | | | | | | | | | |
|-----------------|--------------------|-------------------|---------------------|--------|---------------------------|-----------|-----------------|----------|---------|----------------|--------|-----------------|---------------------------|
| | | | | | | | | | | | | | |
| Corner stapling | Two-point stapling | Two-hole punching | Three-hole punching | Duplex | Combined mixplex/mixmedia | Half-fold | Sheet insertion | Tri-fold | Booklet | Offset sorting | Z-fold | Banner printing | Corner stapling (offline) |

DESCRIPTION

ENHANCED FEATURES

LK-102v3 PDF enhancements	PDF/A(1b), PDF encryption, digital signature
LK-105v4 OCR text recognition	Searchable PDF and PPTX
LK-106 Barcode fonts	Supports native barcode printing
LK-107 Unicode fonts	Supports native Unicode printing
LK-108 OCR A and B fonts	Supports native OCR A and B font printing
LK-110v2 Document file conversion	Generates various file formats including DOCX, XLSX and PDF/A
LK-111 ThinPrint client	Print data compression for reduced network impact
LK-116 Antivirus	Bitdefender® antivirus provides real time scanning of all incoming and outgoing data
LK-117 IP fax (T.38 fax)	Fax over IP networks (T.38), requires fax kit

CONNECTIVITY

FK-514 Fax board	Super G3 fax, digital fax functionality
UK-221 Wireless LAN	Wireless LAN and wireless LAN Access Point Mode
EK-608 USB I/F kit	USB keyboard connection
EK-609 USB I/F kit	USB keyboard connection, Bluetooth
IC-420 Fiery controller	Professional color print controller
VI-516 Interface kit for IC-420	Fiery controller interface card
AU-102 Biometric authentication	Finger vein scanner
AU-205H ID card reader	Supports various ID card technologies
MK-735 Mount kit	Installation kit for ID card reader

OTHERS

WT-506 Working table	Authentication device placement
KP-102 10-Key pad	For numeric entry instead of touchscreen
SC-509 Security kit	Copy guard function
EM-908 SSD	1 TB SSD to increase storage space
KH-102 Keyboard holder	To place USB keyboard
External keyboard	Keyboard for alpha numeric data entry

MEDIA INPUT

PC-116 1x Universal tray	500 sheets / 5.5" x 8.5" - 11" x 17" / 52-256 g/m ²
PC-216 2x Universal tray	2x 500 sheets / 5.5" x 8.5" - 11" x 17" / 52-256 g/m ²
PC-416 Large capacity tray	2,500 sheets / 8.5" x 11" / 52-256 g/m ²
PC-417 Large capacity tray	1,500 + 1,000 sheets / 5.5" x 8.5" or 8.5" x 11" / 52-256 g/m ²
LU-302 Large capacity tray	3,000 sheets / 8.5" x 11" / 52-256 g/m ²
LU-207 Large capacity tray	2,500 sheets / 8.5" x 11" - 12" x 18" / 52-256 g/m ²
MK-730 Banner tray	Multipage banner feeding
DK-516 Copier desk	Provides storage space for print media and other materials

MEDIA OUTPUT

OT-513 Output tray	Output tray used instead of finisher
JS-508 Job separator	Separation of fax output; etc.
FS-533 Inner finisher	50-sheet stapling, 500 sheets max. output
MK-607 Attachment kit	For FS-533 installation
PK-519 Punch kit for FS-533	2/4 hole punching, auto switching
FS-539 Staple finisher	50-sheet stapling / 3,200 sheets max. output
FS-539SD Booklet finisher	50-sheet stapling / 20-sheet booklet finisher / 2,200 sheets max. output
PK-524 Punch kit for FS-539/SD	2/3 hole punching, auto switching
FS-540 Staple finisher	100-sheet stapling / 3,200 sheets max. output
FS-540SD Booklet finisher	100-sheet stapling / 20-sheet booklet finisher / 2,700 sheets max. output
PK-526 Punch kit for FS-540/SD	2/3 hole punching, auto switching
RU-513 Relay unit	For FS-539/SD or FS-540/SD installation
JS-602 Job separator for FS-540/SD	Separation of fax output, etc.
PI-507 Post inserter for FS-540/SD	Cover insertion, post finishing
ZU-609 Z-fold unit for FS-540/SD	Z-fold for 11" x 17" prints

TECHNICAL SPECIFICATIONS

SYSTEM SPECIFICATIONS

System speed 8.5" x 11"	Up to 55/55 ppm (mono/color)
System speed 11" x 17"	Up to 27/27 ppm (mono/color)
Auto duplex speed 8.5" x 11"	Up to 55/55 ppm (mono/color)
1st page out time 8.5" x 11"	3.3/4.3 sec. (mono/color)
Warm-up time	Approx. 14/16 sec. (mono/color) ¹
Imaging technology	Laser
Toner technology	Simitri [®] HD polymerized toner
Panel size/resolution	10.1" / 1,024 x 600
System memory	8 GB (standard/max.)
System hard drive	256 GB SSD (standard) / 1 TB SSD (optional)
Interface	10/100/1,000-Base-T Ethernet, USB 2.0, Wi-Fi 802.11 b/g/n/ac (optional)
Network protocols	TCP/IP (IPv4 / IPv6) / SMB / LPD / IPP / SNMP / HTTP(S) / Bonjour
Automatic document feeder	Up to 300 originals / 5.5" x 8.5" - 11" x 17" / 35-210 g/m ² / Dualscan ADF
ADF double feed detection	Standard
Printable paper size	3.5" x 5.5" - 12" x 18" / customized paper sizes / banner paper max. 47.2" x 11.7"
Printable paper weight	52-300 g/m ²
Paper input capacity	1,150 sheets / 6,650 sheets (standard/max.)
Paper tray input (standard)	1 x 500 / 3.5" x 5.8" - 11" x 17" / custom sizes / 52-256 g/m ² 1 x 500 / 5.5" x 8.5" - 12" x 18" / custom sizes / 52-256 g/m ²
Paper tray input (optional)	1 x 500 / 5.5" x 8.5" - 11" x 17" / 52-256 g/m ² 2 x 500 / 5.5" x 8.5" - 11" x 17" / 52-256 g/m ² 1 x 2,500 / 8.5" x 11" / 52-256 g/m ² 1 x 1,500 + 1 x 1,000 sheets / 5.5" x 8.5" or 8.5" x 11" / 52-256 g/m ²

Large capacity tray (optional)	1 x 3,000 / 8.5" x 11" / 52-256 g/m ² 1 x 2,500 / 8.5" x 11" - 12" x 18" / custom sizes / 52-256 g/m ²
Manual bypass	150 sheets / 3.5" x 5.5" - 12" x 18" / custom sizes / banner / 60-300 g/m ²
Finishing modes (optional)	Offset, Group, Sort, Staple, Staple (offline), Punch, Half-fold, Letter-fold, Booklet, Post insertion, Z-fold
Automatic duplexing	4.1" x 5.5" - 12" x 18" / 52-256 g/m ²
Output capacity	Up to 250 sheets / up to 3,300 sheets (standard/max.)
Stapling	Max. 100 sheets or 98 sheets + 2 cover sheets (up to 300 g/m ²)
Stapling output capacity	Max. 200 sets
Letter fold	Max. 3 sheets
Letter fold capacity	Max. 50 sets, unlimited (without tray)
Booklet	Max. 20 sheets or 19 sheets + 1 cover sheet (up to 300 g/m ²)
Booklet output capacity	Max. 35 booklets, unlimited (without tray)
Duty cycle (monthly)	Max. ² 200,000 pages
Toner lifetime	Black up to 28,000 pages CMY up to 28,000 pages
Imaging unit lifetime	Black up to 240,000/1,000,000 pages (drum/developer) CMY up to 165,000/1,000,000 pages (drum/developer)
Power consumption	110-120 V / 60 Hz, Less than 1.6 kW
System dimension (W x D x H)	24.2" x 27.1" x 37.8" (without options)
System weight	Approx. 220 lb (without options)

PRINTER SPECIFICATIONS

Print resolution	1,800 (equivalent) x 600 dpi, 1,200 x 1,200 dpi
Page description language	PCL 6 (XL3.0), PCL 5c, PostScript 3 (CPSI 3016), XPS
Operating systems	Windows 7 (32/64), Windows 8.1 (32/64), Windows 10 (32/64), Windows Server 2008 (32/64), Windows Server 2008 R2, Windows Server 2012, Windows Server 2012 R2, Windows Server 2016, Windows Server 2019, Macintosh OS X 10.10 or later, Unix, Linux, Citrix
Printer fonts	80 PCL Latin, 137 PostScript 3 Emulation Latin
Mobile printing	AirPrint (iOS), Mopria (Android), Konica Minolta Print Service (Android), Konica Minolta Mobile Print (iOS/Android) Optional: Google Cloud Print, Wi-Fi Direct

PRINTER SPECIFICATIONS (OPTIONAL)

Print controller	Embedded Fiery IC-420
Controller CPU	AMD GX-424CC @ 2.4 GHz
Memory/HDD	4 GB / 500 GB
Page description language	Adobe PostScript 3 (CPSI 3020), PCL 6, PCL 5c
Operating systems	Windows 7 (32/64), Windows 8.1 (32/64), Windows 10 (32/64), Windows Server 2008 (32/64), Windows Server 2008 R2, Windows Server 2012, Windows Server 2012 R2, Windows Server 2016, Windows Server 2019, Macintosh OS X 10.10 or later, Linux

SCANNER SPECIFICATIONS

Scan speed	Up to 140/140 ipm in simplex (mono/color) Up to 280/280 ipm in duplex (mono/color)
Scan resolution	Up to 600 x 600 dpi
Scan modes	Scan-to-eMail (Scan-to-Me), Scan-to-SMB (Scan-to-Home), Scan-to-FTP, Scan-to-Box, Scan-to-USB, Scan-to-WebDAV, Scan-to-DPWS, Scan-to-URL, TWAIN scan
File formats	JPEG, TIFF, PDF, Compact PDF, Encrypted PDF, XPS, Compact XPS, PPTX Optional: Searchable PDF, PDF/A 1a and 1b, Searchable DOCX/PPTX/XLSX
Scan destinations	2,000 destinations + 100 groups, LDAP support

COPIER SPECIFICATIONS

Copy resolution	600 x 600 dpi
Gradation	256 gradations
Multicopy	1-9,999
Original format	Max. 11" x 17"
Magnification	25-400% in 0.1% steps, Auto zoom

FAX SPECIFICATIONS

Fax standard	Super G3 (optional)
Fax transmission	Analog, i-Fax, Color i-Fax, IP-Fax
Fax resolution	Up to 600 x 600 dpi
Fax compression	MH, MR, MMR, JBIG
Fax modem	Up to 33.6 Kbps
Fax destinations	2,000 single + 100 groups

USER BOX SPECIFICATIONS

Storable documents	Up to 3,000 documents or 10,000 pages
Type of user boxes	Public, Personal (with password or authentication), Group (with authentication)
Type of system boxes	Secure print, Encrypted PDF print, Fax receipt, Fax polling

SYSTEM FEATURES

Security	ISO 15408 HCD-PP Common Criteria (in evaluation), IP filtering and port blocking, SSL3 and TLS1.0/1.1/1.2 network communication, IPsec support, IEEE 802.1x support, User authentication, Authentication log, Secure print, Kerberos, Hard drive data encryption (AES 256), Confidential fax, Print user data encryption Optional: Antivirus scanning (Bitdefender [®]), Copy protection (Copy Guard, Password Copy)
Accounting	Up to 1,000 user accounts, Active Directory support (user name + password + e-mail + smb folder), User function access definition, Authentication by mobile device (Android) Optional: Biometric authentication (finger vein scanner), ID card authentication (ID card reader), Authentication by mobile device (iOS)
Software	Net Care Device Manager, Data Administrator, Box Operator, Web Connection, Print Status Notifier, Driver Packaging Utility, Log Management Utility

¹ Warm-up time may vary depending on the operating environment and usage.

² Maximum monthly copy/print volume supported under standard vendor-supplied service defines the upper end of expected customer volume for the device. Customers should consider multiple machines if average monthly volume approaches duty cycle on a continual basis.

- All specifications refer to 8.5" x 11" paper of 80 g/m² weight.
- The support and availability of the listed specifications and functionalities vary depending on operating systems, applications and network protocols as well as network and system configurations.
- The stated life expectancy of each consumable is based on specific operating conditions such as page coverage for a particular page size (5% coverage of 8.5" x 11"). The actual life of each consumable will vary depending on use and other printing variables including page coverage, page size, media type, continuous or intermittent printing, ambient temperature and humidity.
- Some of the product illustrations contain optional accessories.
- Specifications and accessories are based on the information available at the time of printing and are subject to change without notice.
- Konica Minolta does not warrant that any specifications mentioned will be error-free.

Simitri HD
High Definition Polymerised Toner

SAP® Printer Vendor Solution

Works with
Apple AirPrint

mopria

Windows 10
Compatible

WiFi
CERTIFIED

Compatible with
Windows 7

Mac



Windows 8
Compatible

CITRIX
ready



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com



Item #: C550ISS
2/2020-C

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KONICA MINOLTA

bizhub c750i

Color A3 multifunctional

**bizhub
i-SERIES IS
SMARTER
WORKING**
RETHINK IT



Giving Shape to Ideas

CUSTOMER BENEFITS



Intuitive operability
Operate the bizhub like a smartphone or tablet with fully customizable user interface



Mobile connectivity
Print anytime from anywhere with Konica Minolta's innovative mobile technologies



Security
Secure network integration, data encryption, and advanced user authentication



Application ecosystem
Enhanced efficiency thanks to Konica Minolta's extensive applications portfolio



Productivity
Reliability, high-speed scanning and printing, combined with powerful finishing functions



Sustainability
Numerous eco features reduce energy consumption and costs

OPTIONS

1 ENHANCED FEATURES

- PDF enhancements
LK-102v3
- OCR text recognition
LK-105v4
- Barcode fonts
LK-106
- Unicode fonts
LK-107
- OCR A and B fonts
LK-108
- Document converter pack
LK-110v2
- ThinPrint® client
LK-111
- Antivirus
LK-116
- FOIP IP-Fax (T.38 Fax)*
LK-117



2 CONNECTIVITY

- Fax board
FK-514
- Wireless LAN
UK-221
- USB I/F kit
EK-608
- USB I/F kit
EK-609
- Fiery controller
IC-420
- Interface kit for IC-420
VI-516
- Biometric authentication
AU-102
- ID card reader
AU-205H
- Mount kit
MK-735

3 OTHERS

- Working table
WT-506
- Upright panel
WT-519
- 10-Key pad
KP-102
- Security kit
SC-509
- 1 TB SSD
EM-908
- Keyboard holder
KH-102
- External Keyboard

4 MEDIA INPUT

- Large capacity tray
LU-303
- Large capacity tray
LU-205
- Banner tray
MK-730

5 MEDIA OUTPUT

- Output tray
OT-514
- Staple finisher
FS-539
- Relay unit
RU-519
- Booklet finisher
FS-539SD
- Relay unit
RU-519
- Punch kit for FS-539/SD
PK-524
- Staple finisher
FS-540
- Relay unit
RU-519
- Booklet finisher
FS-540SD
- Relay unit
RU-519
- Punch kit for FS-540/SD
PK-526
- Post inserter for FS-540/SD
PI-507
- Job separator for FS-540/SD
JS-602
- Z-fold unit for FS-540/SD
ZU-609

LEGEND

- Mandatory option
- Option
- This option can only be installed with the respective option above it

*Not available at time of launch

FINISHING FUNCTIONALITIES



Corner stapling



Two-point stapling



Two-hole punching



Three-hole punching



Duplex



Combined mixplex/mixmedia



Half-fold



Sheet insertion



Tri-fold



Booklet



Offset sorting



Z-fold



Banner printing



Corner Stapling (offline)

DESCRIPTION

ENHANCED FEATURES

LK-102v3 PDF enhancements	PDF/A(1b), PDF encryption, digital signature
LK-105v4 OCR text recognition	Searchable PDF and PPTX
LK-106 Barcode fonts	Supports native barcode printing
LK-107 Unicode fonts	Supports native Unicode printing
LK-108 OCR A and B fonts	Supports native OCR A and B font printing
LK-110v2 Document converter pack	Generates various file formats incl. DOCX, XLSX and PDF/A
LK-111 ThinPrint® client	Print data compression for reduced network impact
LK-116 Antivirus	Bitdefender® antivirus provides real time scanning of all incoming and outgoing data
LK-117 FOIP activation	Fax over IP networks (T.38), requires fax kit

CONNECTIVITY

FK-514 Fax board	Super G3 fax, digital fax functionality
UK-221 Wireless LAN	Wireless LAN and wireless LAN Access Point Mode
EK-608 USB I/F kit	USB keyboard connection
EK-609 USB I/F kit	USB keyboard connection; Bluetooth
IC-420 Fiery controller	Professional color print controller
VI-516 Interface kit for IC-420	Fiery controller interface card
AU-102 Biometric authentication	Finger vein scanner
AU-205H ID card reader	Various ID card technologies
MK-735 Mount kit	Installation kit for ID card reader

OTHERS

WT-506 Working table	Authentication device placement
WT-519 Working table	Working table for upright panel
KP-102 10-Key pad	For numeric entry instead of touchscreen
SC-509 Security kit	Copy guard function
EM-908 1 TB SSD	1 TB SSD to increase storage space
KH-102 Keyboard holder	To place USB keyboard
External Keyboard	Keyboard for alpha numeric data entry

MEDIA INPUT

LU-303 Large capacity tray	3,000 sheets, A4, 52–256 g/m ²
LU-205 Large capacity tray	2,500 sheets, A4–SRA3, 52–256 g/m ²
MK-730 Banner tray	Multipage banner feeding

MEDIA OUTPUT

OT-514 Output tray	Output tray used instead of finisher
FS-539 Staple finisher	50-sheet stapling; 3,200 sheets max. output
FS-539SD Booklet finisher	50-sheet stapling; 20-sheet booklet finisher; 2,200 sheets max. output
PK-524 Punch kit for FS-539/SD	2/3 hole punching; autoswitching
FS-540 Staple finisher	100-sheet stapling; 3,200 sheets max. output
FS-540SD Booklet finisher	100-sheet stapling; 20-sheet booklet finisher; 2,700 sheets max. output
PK-526 Punch kit for FS-540/SD	2/3 hole punching; auto switching
RU-519 Relay unit	For FS-539/SD or FS-540/SD installation
PI-507 Post inserter for FS-540/SD	Cover insertion; post finishing
JS-602 Job separator for FS-540/SD	Separation of fax output; etc.
ZU-609 Z-fold unit for FS-540/SD	Z-fold for A3 prints

TECHNICAL SPECIFICATIONS

SYSTEM SPECIFICATIONS

System speed letter	Up to 75/70 ppm (mono/color)
System speed 11" x 17"	Up to 37/35 ppm (mono/color)
Auto duplex speed letter	Up to 75/70 ppm (mono/color)
1st page out time letter	2.8/3.8 sec. (mono/color)
Warm-up time	Approx. 17/18 sec. (mono/color) ¹
Imaging technology	Laser
Toner technology	Simitri® HD polymerized toner
Panel size/resolution	10.1" / 1024 x 600
System memory	8,192 MB (standard/max)
Solid state drive	256 GB SSD (standard) / 1 TB SSD (optional)
Interface	10/100/1,000-Base-T Ethernet; USB 2.0; Wi-Fi 802.11 b/g/n/ac (optional)
Network protocols	TCP/IP (IPv4 / IPv6); SMB; LPD; IPP; SNMP; HTTP(S); Bonjour
Automatic document feeder	Up to 300 originals; A6–A3; 35–210 g/m ² ; Dualscan ADF
ADF double feed detection	Standard
Printable paper size	3.5" x 5.5" – 12" x 18"; custom paper sizes, banner paper max. 47.2" x 11.7"
Printable paper weight	52–300 g/m ²
Paper input capacity	3,650 sheets / 6,650 sheets (standard/max)
Paper tray input (standard)	1x 500; 3.5" x 5.5" – 11" x 17"; custom sizes; 52–256 g/m ² 1x 500; 5.5" x 8.5" – 12" x 18"; custom sizes; 52–256 g/m ² 1x 1,500; 5.5" x 8.5" – 11" x 17"; 52–256 g/m ² 1x 1,000; 5.5" x 8.5" – 11" x 17"; 52–256 g/m ²
Large capacity tray (optional)	1x 3,000; 5.5" x 8.5" – 11" x 17"; 52–256 g/m ² 1x 2,500; 8.5" x 11" – 12" x 18"; custom sizes; 52–256 g/m ²
Manual bypass	150 sheets; 3.5" x 5.5" – 12" x 18"; custom sizes; banner; 60–300 g/m ²
Finishing modes (optional)	Offset; Group; Sort; Staple; Staple (offline); Punch; Half-fold; Letter-fold; Booklet; Post insertion; Z-fold

SYSTEM SPECIFICATIONS

Automatic duplexing	3.5" x 5.5" – 12" x 18"; 52–256 g/m ²
Output capacity	Up to 200 sheets / up to 3,300 sheets (standard/max)
Stapling	Max. 100 sheets or 98 sheets + 2 cover sheets (up to 300 g/m ²)
Stapling output capacity	Max. 200 sets
Letter fold	Max. 3 sheets
Letter fold capacity	Max. 50 sets; unlimited (without tray)
Booklet	Max. 20 sheets or 19 sheets + 1 cover sheet (up to 300 g/m ²)
Booklet output capacity	Max. 35 booklets; unlimited (without tray)
Duty cycle (monthly)	Max. ² 300,000 pages
Toner lifetime	Black up to 45,000 pages CMY up to 45,000 pages
Imaging unit lifetime	Black up to 240,000/1,000,000 pages (drum/developer) CMY up to 165,000/1,000,000 pages (drum/developer)
Power consumption	110–120V/ 50/60 Hz; Less than 2.10 kW
System dimension (W x D x H)	24.2" x 27.1" x 47.5" (without options)
System weight	Approx. 353 lbs. (without options)

PRINTER SPECIFICATIONS

Print resolution	1,800 (equivalent) x 600 dpi; 1200 x 1200 dpi
Page description language	PCL 6 (XL3.0); PCL 5c; PostScript 3 (CPSI 3016); XPS
Operating systems	Windows 7 (32/64); Windows 8.1 (32/64); Windows 10 (32/64); Windows Server 2008 (32/64); Windows Server 2008 R2; Windows Server 2012; Windows Server 2012 R2; Windows Server 2016; Windows Server 2019; Macintosh OS X 10.11 or later; Unix; Linux; Citrix
Printer fonts	80 PCL Latin; 137 PostScript 3 Emulation Latin

PRINTER SPECIFICATIONS

Mobile printing	AirPrint (iOS); Mopria (Android); Konica Minolta Print Service (Android); Konica Minolta Mobile Print (iOS/Android) Optional: WiFi Direct
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PRINTER SPECIFICATIONS (OPTIONAL)

Print controller	Embedded Fiery IC-420
Controller CPU	AMD GX-424CC @ 2.4 GHz
Memory/HDD	4,096 MB / 500 GB
Page description language	Adobe PostScript 3 (CPSI 3020); PCL 6; PCL 5c
Operating systems	Windows 7 (32/64); Windows 8.1 (32/64); Windows 10 (32/64); Windows Server 2008 (32/64); Windows Server 2008 R2; Windows Server 2012; Windows Server 2012 R2; Windows Server 2016; Windows Server 2019; Macintosh OS X 10.11 or later; Linux

SCANNER SPECIFICATIONS

Scan speed	Up to 140/140 ipm in simplex (mono/color) Up to 280/280 ipm in duplex (mono/color)
Scan resolution	Up to 600 x 600 dpi
Scan modes	Scan-to-eMail (Scan-to-Me); Scan-to-SMB (Scan-to-Home); Scan-to-FTP; Scan-to-Box; Scan-to-USB; Scan-to-WebDAV; Scan-to-DPWS; Scan-to-URL; TWAIN scan
File formats	JPEG; TIFF; PDF; Compact PDF; Encrypted PDF; XPS; Compact XPS; PPTX optional: Searchable PDF; PDF/A 1a and 1b; Searchable DOCX/PPTX/XLSX
Scan destinations	2,000 destinations + 100 groups; LDAP support

COPIER SPECIFICATIONS

Copy resolution	600 x 600 dpi
Gradation	256 gradations
Multicopy	1-9,999
Original format	Max. 11" x 17"
Magnification	25-400% in 0.1% steps; Auto-zoom

FAX SPECIFICATION

Fax standard	Super G3 (optional)
Fax transmission	Analog; i-Fax; Color i-Fax; IP-Fax
Fax resolution	Up to 600 x 600 dpi
Fax compression	MH; MR; MMR; JBIG
Fax modem	Up to 33.6 Kbps
Fax destinations	2,000 single + 100 groups

USER BOX SPECIFICATIONS

Storable documents	Up to 3,000 documents or 10,000 pages
User boxes	Public; Personal (with password or authentication); Group (with authentication)
System boxes	Secure print; Encrypted PDF print; Fax receipt; Fax polling

SYSTEM FEATURES

Security	ISO 15408 HCD-PP Common Criteria (in evaluation); IP filtering and port blocking; SSL3 and TLS1.0/1.1/1.2 network communication; IPsec support; IEEE 802.1x support; User authentication; Authentication log; Secure print; Kerberos; Data encryption (AES 256); Confidential fax; Print user data encryption Optional: Antivirus realtime scanning (Bitdefender®); Copy protection (Copy Guard; Password Copy)
Accounting	Up to 1,000 user accounts; Active Directory support (user name + password + e-mail + smb folder); User function access definition; Authentication by mobile device (Android) optional: Biometric authentication (finger vein scanner); ID card authentication (ID card reader); Authentication by mobile device (iOS)
Software	Net Care Device Manager; Data Administrator; Box Operator; Web Connection; Print Status Notifier; Driver Packaging Utility; Log Management Utility

¹ Warm-up time may vary depending on the operating environment and usage

² If the maximum volume is reached within a period of one year, then a maintenance cycle must be performed

- All specifications refer to 8.5" x 11"-size paper of 80 g/m² quality.
- The support and availability of the listed specifications and functionalities varies depending on operating systems, applications and network protocols as well as network and system configurations.
- The stated life expectancy of each consumable is based on specific operating conditions such as page coverage for a particular page size (5% coverage of 8.5" x 11"). The actual life of each consumable will vary depending on use and other printing variables including page coverage, page size, media type, continuous or intermittent printing, ambient temperature and humidity.
- Some of the product illustrations contain optional accessories.
- Specifications and accessories are based on the information available at the time of printing and are subject to change without notice.
- Konica Minolta does not warrant that any specifications mentioned will be error-free.
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Simitri HD
High Definition Polymerised Toner

SAP® Printer Vendor Solution



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CountOnKonicaMinolta.com



Item #: C750ISS
8/2020-Z



Giving Shape to Ideas



- Fast print/copy output of 35 ppm in color and B&W
- Advanced scan capture functionality right from the touchscreen control panel
- Built-in Emperon® Print System, PCL and PostScript emulation
- Large 7" touchscreen—as easy to operate as a familiar tablet, with logical, intuitive menus
- Open API for seamless software integration
- Compatibility with IC card readers for enhanced security
- Standard wireless connectivity
- Mobile printing support (AirPrint, Google Classic Cloud Print, NFC)

bizhub C3351

COLOR COMPACT MULTIFUNCTION PRINTER



mfp

bizhub C3351

COLOR COMPACT MULTIFUNCTION PRINTER

**bizhub C3351**

For high-quality, cost-effective color that never slows you down, the bizhub® C3351 combines print/copy output of 35 ppm, standard wireless connectivity, web browser and touch-and-swipe control convenience in compact dimensions to fit any office space—with simple networking for mixed MFP and desktop environments.

System Overview

System memory	4 GB (when UK-211 is installed)
System hard disk	250 GB (standard)
Interface	10-BASE-T / 100-BASE-TX / 1,000-BASE-T Ethernet, USB 2.0
Network protocols	TCP/IP (IPv4/IPv6), SMB, LPD, IPP, SNMP, HTTP, HTTPS
Frame types	Ethernet 802.2, Ethernet 802.3, Ethernet II, Ethernet SNAP
Reversing automatic document feeder	Up to 50 originals / 5.5" x 8.5" to 8.5" x 14" / 50–128 gsm
Printable paper size	4" x 6" to 8.5" x 14" / custom paper sizes
Printable paper weight	60–210 gsm
Paper input capacity	Standard: 650 sheets / Max.: 1,650 sheets
Tray 1	550 sheets / 4" x 6" to 8.5" x 14" / 60–210 gsm
Tray 2–3 (optional)	500 sheets / 8.5" x 11" to 8.5" x 14" / 60–90 gsm
Manual bypass	100 sheets / 4" x 6" to 8.5" x 14" / custom paper sizes / 60–210 gsm
Automatic duplexing	8.5" x 11" to 8.5" x 14" / 60–210 gsm
Finishing modes	Staple (off-line)
Output capacity	Max.: 250 sheets
Stapling (optional)	Max.: 20 sheets (off-line stapling)
Copy/print volume	Max.: 120,000 pages / month ¹
Toner lifetime	K: 13K CMY: 12K
Imaging unit lifetime	K: 60K CMY: 50K
Power consumption	120 V / 60 Hz, less than 1.2 kW (system)
System dimensions	21.9" x 22.9" x 23.7" (W x D x H)
System weight	Approx. 105 lb

Copier Specifications

Copying process	Electrostatic laser copy, tandem, indirect
Toner system	Simitri® HD ² Polymerized Toner
Print speed	Up to 35 ppm (letter, mono/color)
Autoduplex speed	Up to 35 ppm (letter, mono/color)
1st copy out time	9 sec./10 sec. (mono/color)
Warm-up time	Approx. 30 sec. ²
Copy resolution	600 x 600 dpi
Gradations	256 gradations
Multi-copy	1–999
Original format	Max.: up to 8.5" x 14"
Magnification	25–400% in 1% steps, auto zooming
Copy functions	Electronic sorting, multi-job, adjustments (contrast, sharpness, image density), proof copy, interrupt mode, color mode, separate scan, sort/group, combination, original selection, ID card copy, 2-in-1, 4-in-1

Scanner Specifications

Scan speed	Up to 37 opm (mono/color)
Scan resolution	600 x 600 dpi
Scan modes	Scan-to-Email, Scan-to-SMB, Scan-to-FTP, Scan-to-USB, Scan-to-HDD, Scan-to-DPWS, Network TWAIN
File formats	JPEG, TIFF, XPS, PDF, PDF/A(1b), Compact PDF
Scan destinations	2,100 (shared with fax), LDAP support
Scan functions	Up to 400 job programs

Printer Specifications

Print resolution	600 x 600 dpi, 1,200 x 1,200 dpi (reduced speed)
PDL	PCL5e/c emulation, PCL XL ver. 3.0, PostScript 3 emulation (3016), XPS ver. 1.0, OpenXPS, PDF 1.7
Operating systems	Windows (x64): XP / Vista / 7 / 8 Windows Server (x64): 2008 / 2008 R2 / 2012 Macintosh OS X 10.6 or later Linux / Citrix
Printer fonts	80 PCL Latin, 137 PostScript 3 Latin
Print functions	Direct print of TIFF, XPS, PDF and OOXML (DOCX, XLSX, PPTX), secure print, combination, n-up, poster, booklet page order, watermark
Scan functions	Up to 400 job programs

Fax Specifications

Fax	Super G3 (optional)
Transmission	Analog, PC-fax
Resolution	Max.: 600 x 600 dpi (ultra-fine)
Compression	MH, MR, MMR, JBIG
Modem	Up to 33.6 Kbps
Destinations	2,100 (single + group)
Functions	Time shift, PC-fax, fax forwarding, up to 400 program dials

Options

AU-205H	IC card reader / Various IC card technologies
DK-P03 Copier desk	Provides storage space for print media, etc.
FK-517 Fax board	Supports G3 fax communication, digital fax functionality
FS-P03 Off-line stapler	20-sheet corner stapling
KP-101 10-Key pad	For use instead of touchscreen
LK-102 v3	Enhanced PDF encryption, PDF/A(1a/1b) and linearized PDF support
LK-104 v3	Supports voice guidance
LK-105 v4	Supports searchable PDF
LK-106	Supports native barcode printing
LK-107	Supports native Unicode printing
LK-108	Supports native OCR A and B font printing
LK-110 v2	Generates various file formats including DOCX, XLSX and combines LK-102 + LK-105
LK-111	ThinPrint®, print data compression for reduced network impact
MK-738 Fax mount kit	Installation kit for fax board
MK-P02	Installation kit for IC card reader
PF-P13 Paper tray	8.5" x 11" to 8.5" x 14" / 500 sheets / up to 90 gsm
UK-211 Expanded memory	2 GB memory extension ³
WT-P02 Working table	Off-line stapler placement, etc.

System Features

Security	ISO 15408 EAL3 (in evaluation), IP filtering and port blocking, SSL2, SSL3 and TLS1.0 network communication, IPsec support, IEEE 802.1x support, user authentication, secure print, HDD overwrite (8 standard types), HDD data encryption, copy protection (print only)
Software	PageScope Net Care Device Manager, PageScope Data Administrator, PageScope Direct Print, PageScope Mobile, Print Status Notifier, Driver Packaging Utility

¹ Maximum monthly duty cycle describes the maximum number of pages a device can output on a monthly basis. This specification is a guideline intended to offer a comparison of durability as it relates to the entire Konica Minolta MFP and printer product line so that the appropriate device can be placed in order to meet customer needs

² Warm-up time may vary depending on the operating environment and usage

³ Required for full functionality



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Item #: C3351SS
1/2017-C