



Stache Inc., dba The M&M Group

16872 Bolsa Chica Street, Suite 204
Huntington Beach, CA 92649

PROFESIONAL SERVICES PROPOSAL SUMMER CONCERT SERIES 2024 – CITY OF BEAUMONT

Attention: Ashley Starr, Recreation manager / Doug Story Community Services Director

astarr@beaumontca.gov
dstory@beaumontca.gov

Submitted by: The M&M Group
Contact for Clarification, Negotiation and Contract: Michael Scafuto
16872 Bolsa Chica Street, Suite 204
Huntington Beach, CA 92649
Phone: (714) 846-6600
Email: michael@mm-group.org

Cover Letter

Thank you for the opportunity to respond to the City of Beaumont Summer Concert Series entertainment services request for proposal. The M&M Group was founded in 1980 and since then has represented, produced, and managed thousands of community events around the country. Multi-day events with live headline artist performances, local tribute bands, strolling entertainers, and everything in between. Our company has successfully provided our full event production and event management services for this event for over 25 years and would be honored to provide the City of Beaumont Summer Concert Series with unforgettable experiences.

Submission of this proposal signifies that all terms, conditions requirements, protest procedures, performance measures and instructions concerning the award of the RFP to which this proposal responds, have been read and understood. Further, in signing this letter, as the authorized representative of the submitting bidder, it is expressly agreed by the bidder that failure to have provided accurate and truthful information in this proposal or any deviation from any requirement or performance measure stated in the RFP shall constitute grounds for rejection of this proposal. And further, bidder agrees that if the submitted proposal is not in the format of the RFP, bidder’s proposal will be deemed non-responsive.

X *Michael Scafuto*

Michael Scafuto
CEO, The M&M Group

Company Profile



Firstly, we would like to thank you for taking the time to review The M&M Group's proposal to provide Entertainment Services to the City of Beaumont Summer Concert Series. The M&M Group is a privately held corporation founded over 40 years ago. Our offices are located in Huntington Beach, California and office hours are Monday through Friday from 8:00 a.m. to 5:00 p.m. Pacific Standard Time. During office hours, all members of our staff are always available to answer your phone calls and are considered an extension of your staff and diligently work around the clock to ensure your entertainment needs are met and exceeded. All available communication resources will always be available for your utilization, with quick responses and immediate action. We are fully licensed, bonded and insured booking agency.

The M&M Group is led by its CEO Michael Scafuto who is a 25+ year veteran and 2nd generation talent buyer, the company today is a young, modern organization with a staff that understands modern practices, but still emphasizes the focuses of our past - dependability, integrity, and customer service. As we've embarked on the new norm after the devastating global COVID-19 pandemic, our company was one of the very few entertainment companies that survived the global shutdown of live entertainment. The M&M Group staff, practices, and organization have been able to adapt and grow through the changes. We demonstrate the importance of working closely with all our clients to adjust our services to meet their specific needs, and we are always willing to meet to assess, and if necessary, re-assess their needs in this ever-changing industry of live entertainment.

We are a fully qualified and experienced talent buying and event production company that has been successfully programming entertainment and producing concerts for over four decades. Our company is experienced in working with working with cities, municipalities and public entities as we have provided entertainment and event production services for organizations within this sector for many years.

Throughout our journey, we have gained and maintained ever-growing relationships with all major talent agencies such as CAA, WME, UTA, etc. as well as Artist Management Companies and Artists themselves, to deliver to our clients the best entertainment avails, pricing, and entertainment buying experience possible. Our professionalism and communication skills have proven our passion for programming top notch talent for our clients, which has also gained the trust of the agencies and agents to where they are eager to give our company and clients first choice of avails over competitors.

We are also very fortunate to have direct access to sound, lighting, and video wall production elements at our fingertips. These elements have been utilized by event locations of all types, such as, Beaumont Cherry Festival, City of Fontana, City of Ontario, Burbank Starlight Bowl, and many more. Our main goal for all clients is to figure out how to save them money, and this has made it possible for us to consistently save clients anywhere between 15-20% and sometimes as much as 50% on production. This is among the many resources that the M&M Group provides for our clients and partners.

The M&M Group works hard to make sure that our clients are always satisfied with the services we provide. We are proficient in detail orientation, staying ahead of schedule with all projects and events, and addressing all our client's needs. Our goal is to always go above and beyond expectations. You can rest assure that we will always have everything taken care of and will provide effective services, in a timely manner, with measurable results.

The M&M Group has produced/managed entertainment events, both large and small, throughout the Western United States for over forty years. We have access to all genres of the highest quality of entertainment and are ideally equipped to procure talent on behalf of the Sonoma-Marin Fair. Our talented staff is experienced in every aspect of event production and can attend to every detail of the event from start to finish, providing a truly turn-key experience.

The M&M Group is deeply rooted in the Western U.S. with its partnership cities including the City of Burbank (15 years), the City of Santa Fe Springs (31 years), the City of Norwalk (18 years), the City of Fontana (6 years), the City of Ontario (4 years), the City of Yucaipa (5 years), the City of Beaumont (26 years), the Dayton Fair (6 years), the 32nd District Agricultural Association-Orange County Fair (6 years), the So-Call Taco Festival, several different Native American Casino concert venues, and many more.

With over 300 events produced annually, you can be confident that the M&M Group is well equipped and thoroughly experienced in producing an amazing event for the City of Beaumont. As part of the entertainment industry, the M&M Group is ideally positioned to provide and easily procure top-tier entertainment from National touring Artists & bands to local talent such as Magicians, roaming talent, attendee interactive installations, and much more. Our company has successfully procured National headlining Artists, local bands/tribute Artists, and production for the City of Beaumont Cherry Festival for more than 25 years. We have successfully produced and programmed some of the biggest names in the music industry all while staying below the given budget. In addition to having booking and production responsibilities for the City of Beaumont and their annual Cherry festival, The M&M Group also facilitates everything from parking, barricades, portable restrooms, RV rentals for Artist dressing rooms, all hospitality requirements, stage and production management with our four-decade long industry relationships, we have the unique ability to route big name performing artists through many of our venue clients to enable us to affordably secure these acts for our clients with lower budgets.

Relevant Events Projects - Previous and Current:

- **City of Beaumont – Cherry Festival** (20,000 to 40,000 attendees? cycle over a 4-day period)
 - On-Site Event Services
 - Community Outreach Engagement Services
 - Production Services
 - Production Staffing Services
 - Entertainment Procurement
 - Parade Facilitation
 - Coordinated road closure and detours for Events
 - Traffic and Parking control for Events

- **San Manuel Indian Bingo & Casino**
 - On-Site Event Services
 - Media Coordination
 - PR Coordination
 - Production Services
 - Production Staffing Services
 - Audio/Visual Services
 - Entertainment Procurement
 - Event Coordination
 - VIP Meet & Greet Coordination & Management
 - Stage Management



(8,000 guests at Beaumont for Brian McKnight)

- **City of Santa Fe Springs Music Festival 1986 – 2017 (City Eliminated Entertainment Budget)**
 - On-Site Event Services
 - Community Outreach Engagement Services
 - Production Services
 - Production Staffing Services
 - Entertainment Procurement
 - Parade Facilitation
 - Coordinated road closure and detours for Events
 - Traffic and Parking control for Events

Current Business-Related References

Client	Address	Contact	Phone
City of Santa Fe Springs	12407 Paiz Place, Norwalk, CA 90650	Mike Mendez Former City Mayor & City Manager	(562) 305-9091
YPO / WPO / Walt Disney World Young Presidents & World Presidents Organizations (Worldwide Multi-day Events / Walt Disney World)	225 East John Carpenter Freeway; Suite 500, Irving, TX 75062	Bruce Newman Founder & Creative Director Mathew Cohn Vice Chairman	(610) 937-0124 (215) 953-3664
San Bernardino Sheriff's Rodeo	Glen Helen – San Bernardino CA	Jeremy Dean Chief Executive Officer Brad Bonnet Chief Marketing Officer - Entertainment	1 (909) 486-9239 (909) 732-6230

Approach:

- Collect clear information from the needs of the city staff for the event.
- Utilize 45 years of industry relationships to create a comprehensive plan to execute the task and event at hand.
- Secure talent at the budget or under budget with proprietary booking procedures
- Coordinate proper production and backline per the needs of the event and artist!
- Administer contracts, provide marketing collateral for each artist to staff!
- Advance the show with artist and city staff 7-14 days prior to each event activation!
- Coordinate load in with artist and crew/city staff!
- Produce flawless event!
- Load out after the event!
- Repeat each week until series concludes!

Firm Profile:

Stache Inc, DBA The M&M Group – **"We are a Licensed Talent Agency which is required in the state of California to book and represent musical artists and entertainment."**

Below are some key points to highlight why the M&M Group is qualified to provide top tier service as Entertainment buyers (all in-house staff available 24/7):

- Licensed (TA License# TA000274014) – 25 years
- Bonded – 25 years
- Insured – 45 years
- Large-Scale Event Production/Management 40 years of experience
- Entertainment Procurement 45 years of experience
- On-Site Event Services 40 years of experience
- Community Outreach Engagement Services 40 years of experience
- Guest Celebrity Outreach Services 40 years of experience

- Media Coordination - 40 years of experience
- PR Coordination - 40 years of experience
- Production Services - 40 years of experience
- Production Staffing Services - 40 years of experience
- 45 years in business

3 Most Recent Similar Project:

- Walt Disney World May 14th – 18th, 2024 (2023, 2022, 2019, 2018, 2017)
 - Procure all entertainment for 2000 guests.
 - National level artist
 - Local Artist
 - DJ's
 - Tribute Artist
 - Disney Nominated Artist
 - Provide all production services
 - Stage
 - Sound
 - Lights
 - Video Walls
 - Labor
 - Permits and Insurance / Fire Marshal Permits
 - Provide all guests experiences.
 - Provide all travel arrangements for artist and crew
 - Produce entire event
- City Of Beaumont Cherry Festival – June 1st – 4th, 2023 (2022, 2019, 2018, 2017, 2016, 2015, 2014, 2012, 2011, 2010, 2009, 2008, 2007, 2006, 2005, 2004)
 - Procure all entertainment for 13,000 – 15,000 guests throughout weekend
 - National level artist
 - Local Artist
 - DJ's
 - Tribute Artist
 - Provide all production services
 - Stage
 - Sound
 - Lights
 - Video Walls
 - Labor
 - Permits and Insurance / Fire Marshal Permits
 - Provide all travel arrangements for artist and crew
 - Produce all event details for the entertainment portion of the event
- Beaumont Cherry Valley Recreation & Park District September 15th – 17th 2023
 - Procure all entertainment for 33rd Annual Oktoberfest
 - Local Artist
 - Specialty / Heritage Acts
 - Tribute Artist
 - Provide all production services
 - Sound
 - Lights

- Video Wals
 - Labor
- Provide all travel arrangements for artist and crew
- Produce all event details for the entertainment portion of the event.

Office Location:

- 16872 Bolsa Chica Street, Suite 204; Huntington beach CA 92649.

Proposed Team:

- Michael Scafuto (US Navy Veteran) – CEO – 27 years of experience. Will oversee entire series and be your onsite producer. Currently responsible for over \$10,000,000 in annual show for clients. Holds 4 gaming licenses, Talent Agency License, and other federal licenses.

Secondary Onsite Producers when needed:

- Mike Nando – Production specialist 25 years
- Michelle Boyd – Event producer – MTV, VH1 – 30 years

Proposed Lineup and cost: - (Note all Artist are already pre-confirmed if line up is approved)

Proposed Services Provided - Cost, Equipment & Entertainment Line-Up:

Entertainment Lineup:

- Thursday June 13th, 2024 – Legends of Rock - Journey & Sammy Hagar Tribute
- Thursday June 20th, 2024 – Jimmy Buffet Tribute Garret Wilkins & The Parrott Heads
- Thursday June 27th, 2024 – Taylor Swift Tribute Taylor Nation “Specifically”
- Thursday July 4th, 2024 – Led Zeppelin Tribute Led Zeppagain & Revertigo
- Thursday July 11th, 2024 – Eagles Tribute Hotel California
- Thursday July 18th, 2024 – Mexican/Mariachi - Flor De Tolache (grammy award winner)
- Thursday July 25th, 2024 – County Superstars - Tim McGraw & Chris Stapleton Tribute

Production Services:

- Stage Dimensions 20x16 x3
- 6-5'x3.33' stage deck w/ legs
- Clamp Kit
- ShlrnKit
- Stage stairs w/ handrails
- Stage Skirt kit
- ROOF STRUCTURE 20'w 16'd x14'h
 - 6 Way Universal Junction Block
 - 1 O' Square Versatruss
 - 1 2' square Versatruss
 - 8' F34 Square truss segment
 - 4' F34 Square truss segment
 - 30"x30" aluminum base plate F34
 - 55 Gal Water Barrel counter Balance. faucet Required
 - Shade Mesch Roof

- Bungee kit for shade mesh roof
- SOUND SYSTEM:
 - Midas M32 32x40 channel mixer
 - All Microphones Necessary for performance
 - All Necessary stands for performance
 - All Necessary Microphone cables required for performance Extension Cord Cable kit
 - 1x12" stage monitor
 - 1 5" Drum sub w/ Mid hi top
 - All Necessary speaker cables required for performance.
 - Main amp rack
 - 4 Channel Monitor/Front Fill amp rack
 - Shure QLX Wireless unit
 - 1x 10 center fill speaker
 - EV dual 18" folded subwoofer
 - 2x10 Line Array Cabinet
 - Kuzar 57 material Lift.
 - Chauvet Slim Par Q 70w LED light fixture
 - Chamsys Quick 10 lighting Controller
 - 1 Lighting cable kit
 - Chauvet intimidator 260 Moving head fixture
 - 1 Haze Machine
 - Technician A1 Sound ,A1 Lighting
 - Set up, Tear down technicians
 - 11.6 kW Towable Generator Rental Includes: delivery, set up, 50' camlock cable, Edison break out, box up and pick up.
 - Various Backline Equipment for each band
 - 10x7 Video Wall hung from Roof Center Stage

ADDITIONAL SERVICES: Artist transportation, airfare, hotel rooms, backline equipment, per diems, food, drinks, snacks included as necessary.

Total All In Coast for 7 events - \$175,000.00 (\$25,000 per event) Contract price is for entire series.

Letters of Recommendation



Beaumont Cherry Festival

951-663-0601 www.beaumontcherryfestival.org
1310 Oak Valley Pkwy. Beaumont, CA 92223
info@beaumontcherryfestival.org

For the past 25 years plus, the M&M Group has provided unparalleled entertainment and event producing services to the Beaumont Cherry Festival. These services include securing national touring artists, amazing tribute artists, top of the line staging, sound, lighting, and everything in between. The Beaumont Cherry Festival Association prides itself on building community involvement and keeping tradition, and the M&M Group continues to be a key player in our efforts to provide high energy, family fun entertainment, community based programs, and seamless event management from start to finish. The M&M Group has successfully and consistently provided GRADE-A production elements, world renowned performing artists, event and stage management, and enhanced programming year after year.

As a result of our partnership with the M&M Group, the Cherry Festival has been able to expand our reach of festival goers within the immediate and adjacent communities, providing a diverse entertainment lineup, and consistently attracting over 20,000 happy Cherry Festival goers each year.

We recommend the M&M Group for all of your entertainment needs and programming. Their commitment to excellence is exemplified through the work they produce and the successful outcome of the final product that is presented. Their organization would be an asset to any company looking to grow, enhance, and develop in the entertainment industry.

Thank you,

Beaumont Cherry Festival Committee

Michael Scafuto (The MM Group)

From: San Paolo, Melissa [msanpaolo@casinopauma.com]
Sent: Friday, April 24, 2015 4:50 PM
To: michael@mm-group.org
Cc: Moreno, Cecily
Subject: For RFP

Working with The M+M Group has been a great experience for Casino Pauma. They have raised the bar on our entertainment program. They are client first focused delivering aggressive pricing negotiations with strong routing leverage. Their vast experience and knowledge in the entertainment industry lends great credibility to The M+M Group and every client they represent. I would highly recommend The M+M Group for all of your entertainment needs.

Melissa San Paolo
Director of Marketing
Casino Pauma

Confidentiality Notice: the information contained in this email and any attachments may be legally privileged and confidential. If you are not an intended recipient, you are hereby notified that any dissemination, distribution, or copying of this e-mail is strictly prohibited. If you have received this e-mail in error, please notify the sender and permanently delete the e-mail and any attachments immediately. You should not retain, copy or use this e-mail or any attachments for any purpose, nor disclose all or any part of the contents to any other person.

To Whom It May Concern:

I am writing in behalf of the M&M Group and Michael Scafuto. Michael has brought new energy to our venue. He has provided numerous opportunities for talent of all types to keep our line-up fresh and diverse. Michael works day-in and day-out to help us find the right talent for our market. He is a pleasure to work with and he is always available to discuss prospects as they develop. With his relentless motivation and his knowledge of the industry, I would recommend his services to my peers. I am very happy that we made the choice to work with Michael and the M&M Group.

Best Regards,



Mark Vacanti
General Manager
One Arena Way
Council Bluffs, Iowa 51501
Main: 712-323-0536
Fax: 712-323-0551
Midamericacenter.com

Knowledge of Fair & Entertainment Management

The M&M Group has extensive knowledge of both fair and entertainment management. Since the 1980s, our company's foundation and core began by producing and managing small, medium, and large festival and fair events at the municipal, county, and state level.

One of the first festivals that we booked and produced was the City of Rancho Cucamonga Grape Harvest Festival. The M&M Group played a vital and major role in what it has become today. Like the Cherry Festival, the Grape Harvest Festival included vendors, carnival rides, Arts & Crafts exhibitors, eating contests, and of course procuring live entertainment. We have worked with many Districts Agricultural Associations throughout the years and understand the ins and outs of an event organized by a state entity. From contractual terms and conditions to punctuality and execution, we are experienced in partnering and gaining the trust of our Fair clients and providing them with the support needed to produce a flawless event. We have a deep understanding of the significant detail that must be put forth when producing such events and how proper execution determines the success of the event. Organization and communication are key, and our experience with fair entertainment management and producing multiple similar events each year has enabled us to effectively execute the process from start to finish. We have a clear understanding of event scheduling, securing quality talent, staying under budget, and ensuring a safe production.

The M&M Group was hired by Live Nation & Guerilla Union to produce many notable tours and festivals including Rock the Bells that averaged 40,000 attendees per day in 6 states. Each venue consisted of a great deal of planning, permits, City and Municipality cooperation. Everything from Ferry coordination when producing a show on Governor's Island in New York City, to waste management coordination in Washington DC, The M&M Group was the prevailing source that delivered promptly and correctly the first time for a record attendance event.

For more than 25 years our company has fully produced and managed the City of Beaumont's Independence Day Celebration and Annual Cherry Festival which collectively welcomes well over 45,000 attendees. We hold the responsibility of coordinating the city Parade (including procuring the Parade's Grand Marshal), organizing, and managing the festival & carnival, coordinating the firework show and accompanying music soundtrack, as well as meet with city Fire Marshalls to ensure proper safety protocols are being met. Our responsibilities also include securing adequate security for all elements of the event, securing proper and sufficient waste management, securing, and strategically placing restroom facilities and wash stations for attendees. In addition to the above, our company has procured some of the greatest and most legendary music artists to perform year after year. Artists such as the late Eddie Money, Brian McKnight, Wynonna Judd, Smash Mouth, Vince Neil, Rick Springfield, Lance Burton Master Magician, Restless Heart, The Village People, Berlin, Thompson Square, and hundreds more. This type of in-depth festival experience gives us the confidence that we will be able to successfully execute Sonoma-Marin Fair's plans and goals and continue to enhance all festival goer's fair experience year after year. We will do this by utilizing our 40 plus year relationships, routing opportunities, and negotiating experience to confirm talent that typically would be more challenging for fairs to secure. This has been proven true over the last 25 years with many other similar events we have booked and produced. We are also excited to explore new ground attraction ideas / experiences to attract new demographics to increase the number of yearly attendees at the City of Beaumont Summer Concert Series. Our team will be dedicated and committed to the success of this event year after year. That is "The M&M Group Promise".

Here is what the process looks like when producing a four-day event for a City Client:

Our team meets with the city's committee to identify the entertainment goals for the event. This includes the type of entertainment, the day-to-day schedule, any wish list Artists / entertainment from the committee and/or community, and the budget. Once these components are established, the M&M Group gathers a list of available National touring Artists / Acts starting with the wish list artists, and then all other available artists and their price for performance. Once we accumulate a realistic list of possible Artists, we discuss the list of Artists with Festival committee. After the discussion, headlining artists are selected to perform for the festival and formal offers are approved and sent by the M&M Group to the Artist agents. The Artists are also made aware and agree to utilizing Festival in-house production. Once we confirm and secure the headline artists for each day of the event, we begin discussing local talent and strolling entertainment to secure for the event. Once these acts are established, offers are made and the acts are secured for the event. We then gather all artists riders and contracts for review and redlines. The artists production riders are shared and discussed with the fair production manager, and production advance calls are then scheduled and executed to discuss important information such stage plots, load-in/sound checks, set length, and all other production elements. After

Knowledge of Fair & Entertainment Management

scheduling and performance details are confirmed, our team puts together a very thorough written advance schedule and distributes the document to every party. On the day of show, the M&M group staff will arrive on site 1-2 hours prior to production & artist load-in. This allows our team to walk the property and inspect the production equipment that will be loaded-in the day prior. Our team will be first and main contact for the production team and Artists/crew and will ensure the schedule is adhered to. Our team will oversee and support the production team and Artist's load-in and sound checks, and ultimately make certain that the show begins per schedule. Our team will remain on-site and in direct support for the Artists and production team until the conclusion of the event.



San Bernardino Sheriff's Rodeo 2023



Closing

In Closing, The M&M Group will always do what is in the best interest of our entertainment venue clients and preserve every chance to build patron and team member satisfaction. We do not take our responsibility as a entertainment buyer lightly. We pride ourselves in providing an incomparable service to our clients and immersing ourselves into their world by making those goals our own. We negotiate as if the money used to acquire entertainment is our own and treat your Entertainment Division as a business. As your buyer it is our duty to represent your interests above all else. We invite the opportunity to further discuss how the M&M Group can take the overall City of Beaumont Summer Concert Series entertainment vision and implement a realistic game plan for the desired budget. Thank you for the opportunity, your time, and consideration.

Sincerely,

The M&M Group Team

BUSINESS LICENSE CERTIFICATE

The person, firm or corporation named on this certificate is hereby granted this certificate, pursuant to the provisions of Title 5 of The Beaumont City Code to engage in, carry on or conduct, in the City of Beaumont, the business trade, calling profession, exhibition, or avocation described below. This Business Tax Certificate does not constitute evidence that all requirements of the Beaumont City Code or regulatory agencies have been satisfied. This Business Tax Certificate is NOT TRANSFERABLE.

CITY OF BEAUMONT

550 East 6th Street, Beaumont, California 92223
Business License Department, (951) 769-8520

BUSINESS NAME: Stache Inc. DbA The M & M Group

Business Type: 096

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CITY OF BEAUMONT

550 East 6th Street, Beaumont, California 92223
Business License Department, (951) 769-8520

BUSINESS NAME: Stache Inc. DbA The M & M Group

Business Type: 096

BUSINESS LOCATION: 16872 Bolsa Chica St Ste #204
Huntington Beach, CA 92649

Description: Entertainment Agency

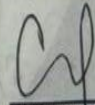
BUSINESS OWNER: Michael Scafuto

Business License Number: 06783

Date Issued: May 15, 2023

Expiration Date: June 30, 2024

STACHE INC. DBA THE M & M GROUP
16872 BOLSA CHICA ST STE #204
HUNTINGTON BEACH, CA 92649




Authorized Signature

TO BE POSTED IN A CONSPICUOUS PLACE

NOT TRANSFERABLE

Closing

State of California
Department of Industrial Relations
Division of Labor Standards Enforcement
Licensing & Registration Unit
1515 Clay Street, Ste. 1902
Oakland, CA 94612



Registration Number
TA000274014

Talent Agency License

Effective Date	Expiration Date
1/9/2024	1/8/2025

STACHE, INC.
DBA THE M&M GROUP
16872 Bolsa Chica Street, Suite 204
Huntington Beach, CA 92649

Workers Compensation Insurance Expiration Date
April 24, 2024

Having paid to the Labor Commissioner of the State of California the required License Fees and having deposited a Surety Bond is hereby granted a license to conduct the business of a Talent Agency in the State of California at the location(s) and effective for the period designated above in conformity with the provisions of Chapter 4, Part 6, Division 2 of the Labor Code and the rules and regulations issued thereunder by the Labor Commissioner.

THIS REGISTRATION IS NOT TRANSFERABLE AND IS VALID ONLY AT THE REGISTERED OPERATING LOCATION INDICATED ABOVE.


-POST IN A CONSPICUOUS PLACE-

City of Huntington Beach Business License

Business Name / Service Address
M & M GROUP
16872 BOLSA CHICA ST Unit 204
HUNTINGTON BEACH CA

Owner / Corporation
STACHE INC

License Type
PROFESSIONAL SERVICES



POST IN PUBLIC VIEW


License Number
A287174

Effective Date
1/1/2024

Expiration Date
12/31/2024

Amount Paid
\$118.80

THIS LICENSE IS ONLY FOR THE BUSINESS AND TYPE SHOWN. IT IS FOR THE PERSON TO WHOM ISSUED AND IS NON-TRANSFERABLE. RENEWAL IS DUE ON OR BEFORE THE EXPIRATION DATE.

 COMMERCIAL INSURANCE APPLICATION APPLICANT INFORMATION SECTION		DATE (MM/DD/YYYY)	
		03/16/2023	
AGENCY The Wallace Insurance Agency, Inc. 1439 W. Chapman Ave., #350 Orange CA 92868		CARRIER NAIC CODE	
		COMPANY POLICY OR PROGRAM NAME	PROGRAM CODE
		POLICY NUMBER	
CONTACT NAME: Amy Wallace PHONE (A/C, No, Ext): 714-935-1100 FAX (A/C, No): 714-935-1101 E-MAIL ADDRESS: amy@billwallaceagency.com		UNDERWRITER	
AGENCY CUSTOMER ID:		UNDERWRITER OFFICE	
CODE:		STATUS OF TRANSACTION	
SUBCODE:		<input checked="" type="checkbox"/> QUOTE	
		<input type="checkbox"/> BOUND (Give Date and/or Attach Copy):	
		<input type="checkbox"/> CHANGE	
		<input type="checkbox"/> CANCEL	
		DATE: 06/16/2023	
		TIME:	
		<input type="checkbox"/> AM <input type="checkbox"/> PM	

LINES OF BUSINESS			
INDICATE LINES OF BUSINESS	PREMIUM	PREMIUM	PREMIUM
<input type="checkbox"/> BOILER & MACHINERY	\$	CYBER AND PRIVACY	\$
<input type="checkbox"/> BUSINESS AUTO	\$	FIDUCIARY LIABILITY	\$
<input type="checkbox"/> BUSINESS OWNERS	\$	GARAGE AND DEALERS	\$
<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY	\$	LIQUOR LIABILITY	\$
<input type="checkbox"/> COMMERCIAL INLAND MARINE	\$	MOTOR CARRIER	\$
<input checked="" type="checkbox"/> COMMERCIAL PROPERTY	\$	TRUCKERS	\$
<input type="checkbox"/> CRIME	\$	UMBRELLA	\$

ATTACHMENTS		
ACCOUNTS RECEIVABLE / VALUABLE PAPERS	GLASS AND SIGN SECTION	STATEMENT / SCHEDULE OF VALUES
ADDITIONAL INTEREST SCHEDULE	HOTEL / MOTEL SUPPLEMENT	STATE SUPPLEMENT (if applicable)
ADDITIONAL PREMISES INFORMATION SCHEDULE	INSTALLATION / BUILDERS RISK SECTION	VACANT BUILDING SUPPLEMENT
APARTMENT BUILDING SUPPLEMENT	INTERNATIONAL LIABILITY EXPOSURE SUPPLEMENT	VEHICLE SCHEDULE
CONDO ASSN BYLAWS (for D&O Coverage only)	INTERNATIONAL PROPERTY EXPOSURE SUPPLEMENT	
CONTRACTORS SUPPLEMENT	LOSS SUMMARY	
COVERAGES SCHEDULE	OPEN CARGO SECTION	
DEALERS SECTION	PREMIUM PAYMENT SUPPLEMENT	
DRIVER INFORMATION SCHEDULE	PROFESSIONAL LIABILITY SUPPLEMENT	
ELECTRONIC DATA PROCESSING SECTION	RESTAURANT / TAVERN SUPPLEMENT	

POLICY INFORMATION									
PROPOSED EFF DATE	PROPOSED EXP DATE	BILLING PLAN	PAYMENT PLAN	METHOD OF PAYMENT	AUDIT	DEPOSIT	MINIMUM PREMIUM	POLICY PREMIUM	
06/16/2023	06/16/2024	<input checked="" type="checkbox"/> DIRECT <input type="checkbox"/> AGENCY				\$	\$	\$	

APPLICANT INFORMATION					
NAME (First Named Insured) AND MAILING ADDRESS (Including ZIP+4) Stache, Inc 16872 BOLSA CHICA ST SUITE 204 HUNTINGTON BEACH CA 92649-3509		GL CODE	SIC	NAICS	FEIN OR SOC SEC #
		BUSINESS PHONE #: (714) 846-6600			
		WEBSITE ADDRESS			
<input checked="" type="checkbox"/> CORPORATION <input type="checkbox"/> INDIVIDUAL	<input type="checkbox"/> JOINT VENTURE LLC NO. OF MEMBERS AND MANAGERS:	<input type="checkbox"/> NOT FOR PROFIT ORG PARTNERSHIP	<input type="checkbox"/> SUBCHAPTER 'S' CORPORATION <input type="checkbox"/> TRUST		
NAME (Other Named Insured) AND MAILING ADDRESS (Including ZIP+4)		GL CODE	SIC	NAICS	FEIN OR SOC SEC #
		BUSINESS PHONE #:			
		WEBSITE ADDRESS			
<input type="checkbox"/> CORPORATION <input type="checkbox"/> INDIVIDUAL	<input type="checkbox"/> JOINT VENTURE LLC NO. OF MEMBERS AND MANAGERS:	<input type="checkbox"/> NOT FOR PROFIT ORG PARTNERSHIP	<input type="checkbox"/> SUBCHAPTER 'S' CORPORATION <input type="checkbox"/> TRUST		
NAME (Other Named Insured) AND MAILING ADDRESS (Including ZIP+4)		GL CODE	SIC	NAICS	FEIN OR SOC SEC #
		BUSINESS PHONE #:			
		WEBSITE ADDRESS			
<input type="checkbox"/> CORPORATION <input type="checkbox"/> INDIVIDUAL	<input type="checkbox"/> JOINT VENTURE LLC NO. OF MEMBERS AND MANAGERS:	<input type="checkbox"/> NOT FOR PROFIT ORG PARTNERSHIP	<input type="checkbox"/> SUBCHAPTER 'S' CORPORATION <input type="checkbox"/> TRUST		

Closing



Quote Details.

STACHE, INC.
16872 BOLSA CHICA ST STE 204
HUNTINGTON BEACH, CA 92649

WHW INS SVCS
WILLIAM WALLACE
Quote ID # 802623704
Quote Date: 3/18/2024

Policy: 9135328-2023

Coverage Period:	04/24/2024 - 04/24/2025
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Base Premium (LCM of 2.103)	\$440.00
Experience Modification	N/A
Estimated Standard Premium	\$440.00
Territory Modifier	0.99000
Tier Modifier	1.30000
Rating Plan Modifier	1.28700
Estimated Modified Premium	\$566.28
Estimated Premium Discount Credit Factor*	1.00000
Estimated Annual Premium	\$566.00
Broker Commission	9%
Interim Billing Factor	1.28700

Mandatory Surcharges

WCA Surcharge	2.46040%	\$13.93
WCFA Surcharge	0.41220%	\$2.33
UEBT Surcharge	0.15050%	\$0.85
SIBT Surcharge	1.58910%	\$8.99
OSHF Surcharge	0.72660%	\$4.11
LEC Surcharge	0.71090%	\$4.02
CIGA Surcharge	0.00000%	\$0.00

*Premium Discount: Modified Premium is discounted according to the following schedule:
First \$5,000 - 0.0%
Above \$5,000 - 11.3%

Closing



CERTIFICATE OF OCCUPANCY

CITY OF HUNTINGTON BEACH -

DEPT. OF PLANNING & BUILDING APPLICATION

O20 ___ - ___

(3rd Floor - The Applicant Must Apply In-Person)

Business Address <u>16872 Bolsa Chica St. Ste. 203 Huntington Bch., Ca</u>	Date <u>April 21, 2017</u>
Business Owners Name <u>Michael Scafuto</u>	Zip Code <u>92649</u>
Business Name <u>M&M Group Entertainment</u>	Telephone No. <u>714-846-6600</u>
Business Type <u>Talent Agency</u>	Bus. Phone <u>714-846-6600</u>

<u>Property Owner Information (required)</u>		<u>Tenant/Emergency Contact (required)</u>	
Name <u>Haghighat Real Estate, LLC Bijan Haghighat, Manager</u>	Name <u>Michael Scafuto</u>		
Address <u>16872 Bolsa Chica Street</u>	Home Address <u>16872-Bolsa Chica St. Ste 204</u>		
City <u>Huntington Bch</u> State/Zip <u>Ca 91739</u>	City <u>H. B.</u> State/Zip <u>CA 92649</u>		
Telephone No. <u>714-846-6584</u>	Telephone No. <u>909-702-7437</u>		

THIS USE WOULD BE DESCRIBED AS:
 Newly Constructed Building or Existing Building
IS THIS BUILDING FIRE SPRINKLERED? Yes No

CHECK ALL THAT APPLY:

- Change of Business Owner Change of Occupant Change of Use Additional Occupant
- Indicate former type of business _____
- Are you requesting that the electricity be turned on? Yes No
- Will operations produce dust/wood shavings or similar material? Yes No
- Will operations involve the repair or replacement of automobile parts? Yes No If yes: Describe the components repaired or replaced. _____
- Does the operation involve the use of welding or open flame? Yes No
- Will the business be a drinking, dining or assembly use with an occupant load of more than 50 persons? Yes No
- Will there be storage racks, gondolas, or shelving exceeding 5feet 9 inches in height? Yes No
- The following best describes my operation: Office Only Retail Sales Medical/Dental Warehouse /Manufacturing/Distribution Restaurant/Take-Out Food Other _____
- Will any meat products including beef, poultry, and/or fish be cooked or fried onsite? Yes No
If you answered yes, please proceed to the next question.
- Does your facility currently have a grease control device (i.e. grease trap or grease interceptor)?
Check one: Yes No

For Official Use Only

Occ Group: _____	Area: _____	Occ Load: _____
Occ Group: _____	Area: _____	Occ Load: _____
Occ Group: _____	Area: _____	Occ Load: _____
Total Sq Ft Occupied: _____	No. of Stories: _____	TIF Review: <u>Y/N</u>
Bldg. Permit # _____	Entitlement #: _____	Zoning: <u>CG</u>

Planning Initials: JN Date: 4/25/17 Building Reviewed By Initials: _____ Date: _____

Conditions of Approval or Other Notes: Office to Office - No. of P required

Grease Interceptor Verified _____ Inspected By Initials: _____ Date: _____