



Date: 05/05/2023
Proposal #: Q-37799
Expiry Date: 04/07/2023
End User: City of Beaumont Transit Services

PREPARED FOR:

Elisa Mendoza
 Manager
SOLD TO DETAILS
 City of Beaumont Transit Services
 550 East 6th St.
 Beaumont, California 92223
 United States

(951) 769-8530
 emendoza@beaumontca.gov

BILLING DETAILS

City of Beaumont Transit Services
 550 East 6th St. Beaumont, CA 92223 US

SHIPPING DETAILS

City of Beaumont Transit Services
 550 East 6th St. Beaumont, CA 92223 US

PREPARED BY:

Vishal Reddy

Corporate Office: 1.877.630.7366
 Unit 111, 3B Burbidge Street
 Coquitlam, BC V3K 7B2
 vishal.reddy@safefleet.net

Paratransit

You have TH8, Wiring Bundle, Mounting Post, Wifi Bridge and all other cameras for this vehicle in stock

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
1	HD3Q03A	HD 1080P Camera, Dome, 2.8mm, internal, audio, IR TDN, no harness — to use with DH4C, TH6, TH8, and NH16 DVRs Beaumont has HEHD50 Cable harness in stock	Rear < Forward	USD 212.00	USD 212.00
1	FRGT-SURCHARGE-L	Freight, Shipping & Handling Surcharge		USD 6.36	USD 6.36
Paratransit Total:					USD 218.36

2 Electric Vans

You have Wiring bundles, 2 WIFI bridges and 3 wedge cameras in stock for these vehicle

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
2	DH6H2T0-M	DH6 DVR, 6 HD Channels, Audio, GPS + Antenna, WiFi (AC, AN, BGN), 6CH Breakout Harness with 2x3 Video Connectors, Security Front Cover with Lock Set, Mounting Plate, Power Harness, 2TB HDD		USD 1,528.00	USD 3,056.00
2	HD2D0202AI	Dual Lens Cam, 1080p, 2.1mm lens forward/inward, mic Forward/Backward		USD 301.00	USD 602.00
4	HEHD20	ASSY, CBL, HD, 2X3Micro-Fit M-M, 20ft for AHD Wedge and Dome Cameras Cables for Dual Lens Camera		USD 25.00	USD 100.00
2	HD3Q03A	HD 1080P Camera, Dome, 2.8mm, internal, audio, IR TDN, no harness — to use with DH4C, TH6, TH8, and NH16 DVRs	Rear < Forward	USD 212.00	USD 424.00

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
1	HD3W03EI20	HD Camera, Wedge, 2.8mm, external, IR TDN, 20' harness, to use with TH6 and TH8 DVRs Beaumont has 3 other wedge cameras in stock		USD 307.00	USD 307.00
3	HEHD20	ASSY, CBL, HD, 2X3Micro-Fit M-M, 20ft for AHD Wedge and Dome Cameras Cables for other 3 Wedge Camera		USD 25.00	USD 75.00
1	FRGT-SURCHARGE-L	Freight,Shipping & Handling Surcharge		USD 136.92	USD 136.92
2 Electric Vans Total:					USD 4,700.92

Final 8 Cam Bus

You have TH8, mounting post, 2 x HEHD50 cables, and RVC camera in stock for this vehicle

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
1	WT2E20S20G4	Wire bundle with adapter harness, RGY-Button and interconnect cable 20 ft., 5 signal inputs 20 ft., GPS receiver magnetic mount 20 ft. for compatible DVR		USD 176.00	USD 176.00
3	HD3Q03A20	HD 1080P Camera, Dome, 2.8mm, internal, audio, IR TDN, 20' harness — to use with DH4C, TH6, TH8, and NH16 DVRs	Front < Rear;Driver < Step;Windshield <Road	USD 223.00	USD 669.00
2	HD3Q03A	HD 1080P Camera, Dome, 2.8mm, internal, audio, IR TDN, no harness — to use with DH4C, TH6, TH8, and NH16 DVRs You have 2 x HEHD50 cables in stock for these cameras	Rear < Forward;Cross- view	USD 212.00	USD 424.00
2	HD3W03EI20	HD Camera, Wedge, 2.8mm, external, IR TDN, 20' harness, to use with TH6 and TH8 DVRs	Ext. Curb <Rear;Ext. Road <Rear	USD 307.00	USD 614.00
1	HEHD75	ASSY, CBL, HD, 2X3Micro-Fit M-M, 75ft for AHD Wedge and Dome Cameras For RVC401, you have in stock		USD 80.00	USD 80.00
1	SRLN07NP	SmartReach Lite,2.4/5GHz,ANT,No POE,-N Wifi Bridge		USD 164.00	USD 164.00
1	FRGT-SURCHARGE-L	Freight,Shipping & Handling Surcharge		USD 63.81	USD 63.81
Final 8 Cam Bus Total:					USD 2,190.81



Shelf Stock

You should have one TH8 and one RVC camera in stock

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
1	DH6H2T0-M	DH6 DVR, 6 HD Channels, Audio, GPS + Antenna, WiFi (AC, AN, BGN), 6CH Breakout Harness with 2x3 Video Connectors, Security Front Cover with Lock Set, Mounting Plate, Power Harness, 2TB HDD		USD 1,528.00	USD 1,528.00
1	WT2E20S20G0	WT2 Wire Bundle for display of DVR Recording, Video Loss, and Error. Includes 20 ft. signals harness (WT2) and RGY-Button with 20 ft. harness (HEDM20). Compatible with TH8, DH-Series, and NH-Series. GPS is not included.		USD 103.00	USD 103.00
1	HD3Q03A20	HD 1080P Camera, Dome, 2.8mm, internal, audio, IR TDN, 20' harness — to use with DH4C, TH6, TH8, and NH16 DVRs		USD 223.00	USD 223.00
1	HD3Q03A50	HD 1080P Camera, Dome, 2.8mm, internal, audio, IR TDN, 50' harness — to use with DH4C, TH6, TH8, and NH16 DVRs		USD 249.00	USD 249.00
1	HD3W03EI20	HD Camera, Wedge, 2.8mm, external, IR TDN, 20' harness, to use with TH6 and TH8 DVRs		USD 307.00	USD 307.00
1	FRGT-SURCHARGE-L	Freight, Shipping & Handling Surcharge		USD 72.30	USD 72.30
Shelf Stock Total:					USD 2,482.30

Ground Freight

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
3	FRGT-DH6-WG	Freight, FedEx Ground, W, DH6 System		USD 45.00	USD 135.00
1	FRGT-PARTS-GROUND	Ground Freight - Parts Only		USD 30.00	USD 30.00
Ground Freight Total:					USD 165.00

Installations

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
4	INST-TRCAMSYS	Installation TX/DX/TH/NX DVR with one analog camera/GPS and Signals		USD 469.00	USD 1,876.00
7	INST-INTCAM	Installation, CHQ/HD1Q/HD2Q/HD3Q/HD3U/C3Q/C8 cameras		USD 56.00	USD 392.00
10	INST-EXTCAM	Installation, CA/CHW/HD1W/HD1S/HD3W/HD3S/C3W/RVC400 cameras		USD 83.00	USD 830.00
2	INST-HD2D	Installation for HD2D cameras		USD 77.00	USD 154.00

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
2	INST-SYSRMVL	Removal of Existing System Paratransit and 8 cam bus		USD 45.00	USD 90.00
2	INST-RVM	Installation, Rear Vision Monitor Paratransit and 8 cam bus		USD 139.00	USD 278.00
4	INST-SRLB	Installation Smart Reach Wireless Bridge		USD 85.00	USD 340.00
Installations Total:					USD 3,960.00

Taxes

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
1	Credit - Video	Credit - Video Sales Tax Total		USD 721.76	USD 721.76
Taxes Total:					USD 721.76

Previous Invoice 176645

QTY	PRODUCT	DESCRIPTION	CAMERA LOCATION	UNIT PRICE	TOTAL PRICE
1	Credit - Fleet	Credit - Fleet Parts		USD 16,453.00	USD 16,453.00
Previous Invoice 176645 Total:					USD 16,453.00

Total:					USD 30,892.15
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Safe Fleet Preventative Maintenance Program

Ensure your fleet safety systems are running optimally, increasing system and safety performance and reducing operational cost.

[ASK US HOW IT WORKS](#)





All purchases must be confirmed with an authorized signature from the purchaser; company issued purchase orders should be provided for all purchases exceeding \$10,000.00 (in addition to authorized proposal). Any purchases that are exempt from sales taxes must be accompanied by a tax exemption and/or resellers certificate.

By signing this proposal (the "Proposal") (or, if this Proposal is attached to, referenced in, or otherwise accompanies any other agreement, statement of work, purchase order, or other similar document, by or between the parties and/or their applicable affiliates (any of the foregoing, collectively, the "Accompanying Agreement"), then by signing such Accompanying Agreement), the Customer agrees to all terms and conditions set forth herein, including without limitation those set out in this Comments and Terms section, and to the Safe Fleet Video & Telematics Products and Services Standard Customer Terms & Conditions, currently available at safefleet.net/v-and-t-general-terms (as may be updated or amended by Safe Fleet from time to time in its discretion, the "Ts&Cs"), which are incorporated herein and will govern all products, services, and other matters set forth herein. Capitalized terms used but not defined herein shall have the meaning ascribed to them in the Ts&Cs.

Customer and Safe Fleet expressly agree that, notwithstanding anything to the contrary in the Accompanying Agreement, including any provision thereof relating to order of precedence, conflicts, or "battle of the forms," in the event of any conflict, ambiguity, or inconsistency (any of the foregoing, a "Conflict") between any term, provision, requirement, request, specification, or other provision (any of the foregoing, a "Provision") of the Accompanying Agreement and any Provision of this Proposal (including, for clarity, the Ts&Cs), this Proposal shall prevail and control; Customer and Safe Fleet intend this Proposal to be, and this Proposal shall be deemed to be, an amendment to any Conflicting Provision of the Accompanying Agreement.

The warranties applicable to the products, services, and other matters set forth herein are available at <https://www.safefleet.net/product-and-service-warranties> (the "Warranty Documentation"). Notwithstanding any other provision in this Agreement, the Warranty Documentation sets forth the sole warranties with respect to the products, services, and other matters set forth herein, and Safe Fleet hereby expressly disclaims all other representations and warranties, express or implied.

PO#	_____	Date:	_____
Name:	_____	Title:	_____
Signature:	_____		_____
Comments:	_____ _____		



Seon Additional Comments & Terms:

Proposed installation prices are based on all vehicles being present and available, in a single location, at the time of scheduled installation. Any offsite installation work or the requirement to return to the site at a later date are subject to additional fees including labor and associated travel costs.

This quote is valid for up to 60 days. All sales are final. A restocking fee of 20% will apply for any product returns and/or exchanges requested after initial shipment of the product. Note that product returns and/or exchanges will only be accepted for new, unused product that is within the original, unopened packaging.

The following additional terms and conditions apply to Customer's use of the Smart Reach Cellular Router All-in-One (SRC-ROUTER-S-1), and/or Safe Fleet Stream Cellular DATA PLAN, but, in each case solely during the period (if any) for which Customer has purchased a Smart Reach Hotspot plan:

(1) All pricing for Hotspot Cellular Products assumes a three-year commitment by Customer. Typically, Safe Fleet requires payment in full for all hardware in advance. When Customer purchases a Smart Reach Hotspot plan, however, as an added benefit to Customer, Safe Fleet amortizes the cost of hardware over the three-year subscription period. Therefore, in consideration of the foregoing, Customer acknowledges and agrees that, if Customer terminates its wireless subscription prior to the third anniversary thereof for any reason, Customer will, within 30 days of notice of termination, pay an early termination fee equal to the full cost of all hardware purchased by customer, less only the amortized portion thereof for which Safe Fleet has actually received payment as of the effective date of such termination (which amount Safe Fleet will communicate to Customer upon Customer's request). Notwithstanding the foregoing, Customer may pay the full cost of the hardware in full in advance, in which case the three-year commitment and early termination fee will not apply.

(2) Unless otherwise provided in this Proposal, the Smart Reach Hotspot plan permits 60GB of data usage per year. Customer may track data consumption using Safe Fleet data reports, and may purchase additional data if mutually agreed by the Parties in writing. Customer may contact Safe Fleet for current rates. If Customer uses 60 GB of data in a subscription year and has not purchased additional data, Customer may no longer use, and Safe Fleet may terminate, Customer's connection. Annual data not used in the applicable year will be forfeited and will not be credited or rolled over to subsequent years.

The following additional terms and conditions apply to Customer's use of the Smart Reach Cellular Modem (SRC-MODEM-S-1), Smart Reach Cellular Router All-in-One (SRC-ROUTER-S-1), and/or Safe Fleet Stream Cellular DATA PLAN, in each case except during such period (if any) that Customer has purchased, and is current on payment for, a Smart Reach Hotspot plan:

(1) Customer agrees that it will not (a) enable any WIFI hotspot that makes use of any Safe Fleet stream Cellular Data Plan, (b) allow passengers or any other third parties to use any Safe Fleet Stream Cellular Data Plan, or (c) use any Safe Fleet Stream Cellular Data Plan for any purpose other than to use the applicable Seon products (e.g., RV50-X and/or MP70 products, as applicable) for their intended purposes, as set forth in applicable Seon documentation.

(2) Without limiting the foregoing, Customer further acknowledges and agrees that Safe Fleet will have no obligation to provide support of any kind to enable, or otherwise relating in any way, to any wifi hotspot that makes use of any of the foregoing Cellular products and/or services.

(3) The Safe Fleet Stream Cellular DATA PLAN offers limited data per month and is intended for use solely for Live Stream video. Customer's data limit is set forth above in this document. Data may be shared among vehicles in



Customer's fleet. Monthly data not used in the applicable month will be forfeited and will not be credited or roll over to subsequent months. Customer will pay an overage fee per gigabyte of data (prorated for any portion of a gigabyte) used in excess of the monthly limit, at Seon's then-current, applicable pricing. Customer may request the latest overage fee price from Customer's sales representative, by referencing Part Number: DATA-OVERAGE-1G-S.

Thank you for the opportunity to provide a Proposal for your mobile surveillance and fleet management needs. We trust this customized solution will help you meet your goals for passenger and driver safety and security.

Please feel free to contact me directly at 1.877.630.7366 if you have any questions or concerns. We look forward to partnering with you.

Best regards,

Vishal Reddy
Sales Development Rep
1.877.630.7366 | vishal.reddy@safefleet.net