



Staff Report

TO: City Council
FROM: Sean Thuilliez, Chief of Police
DATE: June 6, 2023
SUBJECT: Approve a Service Agreement with Motorola Solutions for CommandCentral Aware and APX NEXT Service

Description Approval of a five-year contract with Motorola Solutions in the amount of \$361,840.21

Background and Analysis:

The Beaumont Police Department recently upgraded the department's portable radios to the Motorola APX NEXT. These radios have the capability to transmit their location to the communication center along with other radio users using a Motorola service called ComandCentral Aware. This feature continuously shares its current location with the dispatch center. This allows supervisors to assign calls or tasks based on the officers' actual location therefore resources are deployed intelligently and efficiently.

The department tested the software during an initial trial period and determined there are significant officer safety features. As an example, there was an officer in foot pursuit who stopped responding on the radio to safety checks. Dispatch was able to send officers to his location in an alleyway and found him involved in a physical altercation with a subject who was resisting arrest. Without the ability to acquire instant location using the CommandCentral Aware service, the officer needing assistance may have suffered serious injuries from the delayed response to locate him.

These APX NEXT Radios also utilize Motorola's APX NEXT service, which includes damage replacement services, smart locate which is a required feature for the CommandCentral service, mapping features, and messaging capabilities using the device. APX NEXT service also allows each radio to receive software updates using radio signal, similar to how cellular phone apps update. This feature allows the entire department to receive updates instantly, compared to manual updates which takes up to two weeks of service technicians manually updating each individual radio.

These services are a feature only offered by Motorola Solutions and are a single-source procurement authorized by Beaumont Municipal Code 3.02.050.

Motorola Solutions has presented a five-year service contract for CommandCentral Aware and APX NEXT, beginning July 1, 2023. The contract includes the necessary equipment and programming to utilize all features of the service.

The total for the five-year contract for CommandCentral Aware is \$144,754.81. Below is the breakdown for the multi-year contract:

Year 1:	\$54,954.81 (Service Fee, Hardware, Accessories, Implementation)
Year 2:	\$22,450.00 (Service Fee)
Year 3:	\$22,450.00 (Service Fee)
Year 4:	\$22,450.00 (Service Fee)
Year 5:	\$22,450.00 (Service Fee)
Total:	\$144,754.81

The total for the five-year contract for APX NEXT is \$217,085.40. Below is the breakdown for the multi-year contract:

Year 1:	\$43,417.08
Year 2:	\$43,417.07
Year 3:	\$43,417.08
Year 4:	\$43,417.08
Year 5:	\$43,417.08
Total:	\$217,085.40

Fiscal Impact:

The total cost of the equipment, accessories, programming, and five years of service for Motorola Solutions CommandCentral Aware is \$361,840.21. The annual payments will be budgeted in the respective FY PD department budget 100-2050-7057-0000.

Recommended Action:

Approve General Fund expenditure in an amount not to exceed \$361,840.21 to pay for the five-year service contract with Motorola Solutions for CommandCentral Aware and APX NEXT.

Attachments:

- A. Motorola Solutions CommandCentral Aware Quotes
- B. APX NEXT quote and contract.
- C. Quote extension letter