



## Staff Report

**TO:** City Council  
**FROM:** Elizabeth Gibbs, City Manager  
**DATE** May 16, 2023  
**SUBJECT:** Special Workshop to Continue Discussions on the Purchase of a Spartan 105' Quint Aerial Apparatus Ladder Truck for Fire Station 106 – Capital Improvement Project No. PS-05

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**Description** Receive additional information and continue discussions from the May 2, 2023, City Council meeting.

### **Background and Analysis:**

At the May 2, 2023, City Council meeting, direction was given to staff to bring an item forward to consider amending the Five-Year FY23-27 Capital Improvement Plan and Amending the FY23 Budget, specifically to discuss increasing the funding for Capital Improvement Project PS-05 in the amount of \$690,000. Further direction was given to staff to obtain a written letter from Spartan to confirm the current price of the proposed ladder truck and the deadline to purchase before further increases were warranted. *It should be noted that a public hearing is scheduled during the regular session of the City Council meeting tonight and this workshop is solely for the purpose of receiving additional information as it relates to the potential purchase of a fire truck.*

For background purposes, during the Fiscal Year 2022-2023 budget process and approval, City Council authorized \$1,400,000 to purchase a ladder truck for the new fire station, Station 106 in the capital improvement plan. On November 1, 2022, staff requested, and Council approved, an additional \$400,000 towards the purchase of the ladder truck as estimated costs were below market pricing. A letter was sent to the County on November 16, 2022, authorizing the purchase of the ladder truck (Attachment A).

Subsequent to that letter, staff determined that the invoicing from the County for fire services, commonly referred to as Exhibit A, was incorrect and that there were overcharges for two engines, when the City had only ever had one engine in service. The second engine on the invoice was for the new fire station, which is still under construction. A letter was sent to the County directing that the overpayment, which staff

estimated in the amount of \$250,000, be applied towards outfitting the new ladder truck (Attachment B).

Since the May 2<sup>nd</sup> City Council meeting, new information has been obtained related to the purchase of the proposed ladder truck.

As requested, the County's vendor for Spartan fire trucks, Fire Apparatus Services (FAS), has confirmed a quoted cost of \$2,259,521.81 for the County specified apparatus, valid until July 15, 2023 (Attachment C). Subsequently, Beaumont staff contacted FAS requesting additional information and invited their representative to join us tonight for the discussion. The preliminary information provided by the FAS representative includes:

- (1) Confirmation that the price for the TDA is locked in once a purchase order is received. However, any additions/upgrades or a change in the initial specifications will dictate a change order and would need to be signed by the customer (disclaimer language is included on the quote). Attachment C includes delivery, registration costs and a separate line item for mounting equipment supplied by the County fire department.
- (2) The quote includes the 5% Sourcewell discount as well as the manufacturer suggested retail price (MSRP).
- (3) FAS indicated that a 75' aerial is approximately \$1.6M, which includes tax and delivery. A 105' rear mount aerial is approximately \$1.8M, including tax and delivery. These are estimates and exact quotes can be provided within 7-10 days (In researching Spartan's documents through Sourcewell, staff found that there is also a 5% discount available on 75' ladder trucks).
- (4) Delivery would take place in Beaumont; therefore, taxes are calculated based on the City's tax rate at time of delivery.
- (5) Payment is due on delivery, which is estimated at 600 days from time of order. There is a prepayment discount of approximately 3 to 4% on any amount prepaid.

Riverside County has six TDAs, none of which have pumps, located in Temecula, Menifee, Moreno Valley, Jurupa Valley, Palm Desert, Indio; and one Quiller TDA on order for unincorporated Thousand Palms. Additionally, there are two light trucks with 75' ladders located in Perris and Lake Elsinore. Menifee's fire truck was fully funded by their voter-approved Quality of Life Measure (Measure DD). It is believed, although not confirmed, that Temecula's purchase was also obtained through a sales and use tax measure.

An alternative option to authorizing Riverside County to order any ladder truck on behalf of the City is to order directly with FAS through Sourcewell, which the City of Beaumont

is a member, or alternatively through a formal bidding process under the Beaumont Municipal Code.

During the May 2<sup>nd</sup> City Council meeting, staff received a letter dated that same day from CalFire Chief Bill Weiser supporting the purchase of the ladder truck and confirming his department to be responsible for 25% of the staff cost equal to three personnel for the ladder truck; committing a one-time purchase up to \$250,000 in fire equipment for equipping the new ladder truck; and committing to evaluating the County's share of the staffing costs on an ongoing basis (Attachment D).

Also received with Chief Weiser's letter were two cost estimates on the annual contract amounts for fire services showing the costs associated with the new fire station and proposed ladder truck (Attachment E). The first estimate is for a full year period equal to \$8,199,944 and the second estimate is for a six-month period equal to \$6,797,262 (assuming the new fire station is open, and the ladder truck is received and operational). It should be noted that these figures are estimates based on current rates and subject to change overtime. For comparison purposes, the current contract for fire services in FY 22/23 is \$4,575,684.

**Fiscal Impact:**

The estimated cost to prepare this staff report is \$860. Should Council decide to increase funding for CIP Project No. PS-05 during the public hearing agenda item tonight, it will decrease the General Fund unassigned fund balance by \$690,000.

**Recommended Action:**

Discussion only. A public hearing to act on this item is scheduled during the regular session of the City Council at 6:00pm.

**Attachments:**

- A. Letter to County dated November 16, 2022
- B. Letter to County dated February 8, 2023
- C. Fire Apparatus Service's quote dated May 3, 2023
- D. Letter from Chief Weiser dated May 4, 2023
- E. Two estimated Exhibit As from the County